

THE POCKETBOOK of KNOWLEDGE BY TOPPS

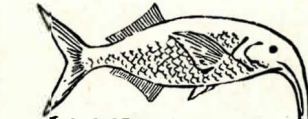


THE OIL INDUSTRY, SPENDING \$12,000,000 ANNUALLY IN RESEARCH, HAS REDUCED THE PRICE OF GASOLINE FROM AN AVERAGE OF 30 CENTS A GALLON, WITHOUT TAX, IN 1920 TO APPROXIMATELY 16 1/2 CENTS TODAY.

ONE PRESIDENT OF THE UNITED STATES WAS NOT ELECTED BY THE PEOPLE— BUT BY THE HOUSE OF REPRESENTATIVES!



JOHN QUINCY ADAMS WAS ELECTED BY THE HOUSE AFTER THE ELECTION OF 1824 WHEN NONE OF THE FOUR CANDIDATES HAD RECEIVED THE MAJORITY OF THE ELECTORAL VOTES REQUIRED BY THE CONSTITUTION FOR THE CHOICE OF PRESIDENT.



THE ELEPHANT FISH HAS A TRUNK JUST LIKE AN ELEPHANT. IT LIVES ONLY IN AFRICA IN THE RIVERS WHERE ELEPHANTS GET THEIR DRINKING WATER — AND NO OTHER PLACE IN THE WORLD!



PRODUCTS UNKNOWN 10 YEARS AGO ACCOUNTED FOR 40% OF THE 1937 BUSINESS OF ONE OF THE LARGEST CHEMICAL COMPANIES. AN INDICATION OF WHAT THE LABORATORIES OF INDUSTRY HOLD FOR THE FUTURE



FASHIONABLE MEN WORE TWO WATCHES IN THE '70'S. THOSE WHO COULDN'T AFFORD TWO, BUT STILL WANTED TO BE IN STYLE CARRIED ONE REAL WATCH AND ONE DUMMY!

FREE COLD SHOTS AT FIRST AID

Mrs. May has just announced that Free Cold Shots are available to Staley people again this year at the expense of the Fellowship Club. Injections of the vaccine may be obtained at the First Aid office on the following schedule:

8 A. M. 9 A. M. 10 A. M. 11 A. M. every morning
and 3 P. M. every afternoon
4 P. M. every afternoon except Mondays.

The use of the sterilizer for the sterilization of instruments makes it necessary to enlist the co-operation of everyone by insisting on the hourly schedule above.

Last year 500 individuals received the entire series of four injections at weekly intervals. A good many chronic cold sufferers found it beneficial to continue the injections once a month during the winter and on through the summer.

The First Aid is glad to extend this service and will give individual directions for treatment to persons who have been trying to defeat this common ailment.

STALEY SAFETY DERBY HITS HOME STRETCH

With 19 more days left to go, the Staley Safety Derby goes into the home stretch with six horses in the Service Group comin' 'round the bend neck and neck in a dead heat for first place position. Two of these, the Engine Room and the Cafeteria, were expected to get the pace for the pack but the colors of the Store Room, Watchmen, Office Janitors and the Print Shop and Grain Inspection won't be faded as they maintain their perfection of form and match the pre-race favorites stride for stride.

The winner of this race remains unpredictable as all the horses continue to be bunched except for the Garage, whose entry is running well behind after finding unexpected hazards along the course.

Mechanics Race

The seven entries in the Mechanical group have had no difficulty in finding places along the pole where the running is good. This has benefited the contestants but little. The Machinists and Round House entry is maintaining a lead of three and one-half lengths over the Yard which is holding second place position after being accorded only an outside chance by the dopesters.

The Pipefitters who were expected to show the rest of the group a classy pair of heels are managing third with the Tanners and Electricians pushing them hard for their position.

Process

16 Building, winner of last year's contest and a pre-season Bookie favorite, is meeting stiff competition in the strong bids of the Mill House, Feed House, Oil House, Loading Gang and Shipping Inspection, Soy Flour and Sauce, and Elevator C, who are taking the challenge between their teeth and entering the last stretch nose to nose. It looks like another dead heat.

The Loading Gang and Shipping Inspection's form in early season workouts has been maintained but Elevator A, which had been expected to romp in with the winners is troubled with fourth position difficulties and appears to find it necessary to share this position with the Expeller Room and Oil Refinery. On paper, the race looks like it was well strung out. On the track where races are won and lost, the entire group is well bunched and a broad blanket would cover them all. One mis-step, can decide the issue for any one of the thoroughbreds.

STALEY WAFFLE SYRUP FOR DECATUR ABOUT OCTOBER 15th

Demands for the latest Staley product, Waffle Syrup, have led to inquiries relative to the date this toothsome delight will reach the shelves of Decatur stores. The Sales Department has estimated that complete local distribution will not be possible until the middle of October.

This, undoubtedly, is a disappointment to those who have already had a taste and are anxious to get a can from their neighborhood grocer. It means a temporary disappointment, as well, for those who are anxious to try it.

The fact which makes it a disappointment is one for consolation to Staley people. The reason is that, orders in territories where the syrup has been offered for sale have been larger than our present capacity for production. The demand has not exceeded the anticipated popularity. It merely has been greater than the time available for mechanical and production adaptations could provide. It is expected that these can be ironed out between now and the middle of October when we will be able to supply any quantity the trade demands.

At present salesmen are accepting orders with the understanding that delivery will be made as soon as possible.

THE RECORD

	JULY	AUGUST	TOTAL THIS YEAR
TOTAL INJURIES	310	314	2159
EYE INJURIES	53	59	408
NO GOGGLES	3	1	59
REPORTABLES	17	11	107
LOST TIME	7	2	37
DAYS LOST	**90	6	**396
*WAGES LOST **489.60	32.64	**2154.24	
LATE REPORTS	13	19	109

* FIGURED AT 68c PER HOUR. (STALEY AVERAGE RATE FOR 1937).

** ESTIMATED BECAUSE ONE INJURED MAN NOT YET BACK TO WORK.

JOE MARSHALL ADDRESSES FOREMEN'S CLUB

At the regular monthly meeting of the Staley Foremen's Club held in the Staley Club House, September 12, Staley foremen and assistant foremen heard Joe Marshall, Special Representative of the Association of American Railroads, discuss reasons for the Industrial Supervisor's interest in the Railroad problems.

Mr. T. C. Burwell, Vice-President and Traffic Manager of our company, who has been associated with Mr. Marshall through his membership in national shipping groups made the introductory remarks preceding the discussion.

Representatives To NAF

In a brief business meeting preceding the talk, Claude Thornborough and Lisle Brown were selected to attend the National Association of Foremen's Convention at Akron, Ohio, October 14, 15 and 16. This action was taken in response to the company's offer to pay the way of two delegates selected by the Club.

Special entertainment by a quartet composed of Henry, Lloyd, Herman and Curtis accompanied by Bonnie supplied the mood for the evening's finale of fried chicken with fixins.

NO NEW THAW IN SIGHT

The Safety Freeze Out Contest, which began over a year ago, has narrowed down to a contest between a department of men and a department of women. (How will Roy pick the 'last man' if the women win?)

The two departments, the Engine Room and the Cafeterias are chopping wood against a long cold spell. It is an open secret that both can stand plenty of weather and are keeping in training by frequent round-tables on the subject of Safety.

The women are banking on their food for power, the men on steam to spare. Smart money is playing no favorite as they hibernate for the decision.

IS

SAFETY

YOUR BUSINESS??

Roy Rollins, Director of Safety

YESTERDAY — TODAY

By Luther Humiston

Yesterday (around forty years ago) Safety was practically unheard of. Everyone was sorry for the injured person but little was done about it. There were no workmen's compensation laws and therefore no compensation. Little if any sanitation. Shower baths, rest rooms, first aid hospitals with nursing staff were unknown. Guards over dangerous machinery were almost entirely lacking. Plants were not electrified then; consequently hazards existed resulting in more accidents.

Modernizing plants gradually coupled with wise Safety plans backed up by the intelligent co-operation of employe and employer have resulted in a great reduction in the number of accidents.

A lot of water has gone over the dam between YESTERDAY and TODAY and a lot more will go over before Safety will reach the ultimate. Let us hope that the time may be soon when all possible hazards will be recognized and the number of accidents given further substantial reduction. Constant vigilance and intelligent co-operation on the part of all of us is needed to bring this about.

Remember: Accidents are not confined to the factory or job. They may occur anywhere, any place, any time, if we become negligent. In our plant we must all think and act safely and help educate the new man along Safety lines. If we will co-operate with Mr. Rollins in his department to prevent accidents and with Mrs. May in the First Aid department to prevent infections we will be able to materially reduce our lost time record. We owe this to ourselves and our families.

Mr. Rollins and Mrs. May in their respective departments want to help us. Let us make it possible for them to do so by co-operating to the fullest extent.

Think SAFETY and act SAFELY.

Published Twice Each Month
By The Personnel Department
For The Employees Of
**THE A. E. STALEY
MANUFACTURING COMPANY**
DECATUR, ILLINOIS
W. G. Reynolds, Manager of Personnel
J. M. Richey, Editor

All news and suggestions should be given the editor by the 10th and 25th of each month.

WHAT AM I WORTH? HOW CAN I BECOME MORE SUCCESSFUL?

These are two questions that keep revolving in the average person's mind. Most of us are never sure of the answer and only a few discover and act on those answers. Recently, W. J. Grenhoff, Dean of Continental College offered some suggestions that are worthy of mention here. In his own words, he said, "What is your **ATTITUDE** toward your **WORK**, your **FAMILY**, your **FELLOW WORKERS** and your **EMPLOYER**?"

"**THAT** is a powerful question in this day and age and everyone should check the answer in his or her mind at regular intervals. Unless your **ATTITUDE** is correct in all of these phases, you cannot succeed in any of them."

"Your **FAMILY** comes first. Happiness in the home is infectious and you will automatically spread it outside. It is a fine disease of your heart too. Be **REASONABLE** in everything and soon it will become a habit."

"A **JOB** well done is a good job and once you develop that "do or die" determination, every task will become lighter. Your pride will increase and you will **DO NOTHING BUT THE BEST**. Your lunch hour will arrive before you know it and in what seems a remarkably short time, the closing hour will have arrived."

"**BE COURTEOUS** to your fellow workers and **CO-OPERATE** with them. Your entire working surroundings will reflect it. A word of **ENCOURAGEMENT** is appreciated by everyone. Perhaps you have an advantage over certain others. Don't "**LORD IT**" over them if you don't wish to

drive away their respect and friendship. **EFFICIENCY** requires no publicity from its own mouth."

"If your work gives **YOU** worries, what about your **EMPLOYER**? He is trying hard to keep everything running smoothly. At times he may be grumpy or perhaps seem cold-blooded, but he is human and there are very, very few bad employers in the world. He must be smart, otherwise he wouldn't be in his present position. He is having a tough time, you can bank on that. His profits have been cut considerably by more taxes and increased costs all the way around. Do your **WORK EFFICIENTLY**. Be **COURTEOUS** to fellow workers, keep your personal **WORRIES** to yourself and your job will be secure. When conditions warrant, you will be rewarded for it."

The words of Grenhoff may be somewhat like a sermon but they contain more than a bit of common sense. **ATTITUDE, REASONABLENESS, GOOD WORK, COURTESY, ENCOURAGEMENT, CONSIDERATION, and SELF ANALYSIS**, seven steps to worth and success for those willing to climb them.

HELP TO BUILD

Years ago it was the technique of most salesmen to sell their product by pointing out the weaknesses of their competitors' wares. By the time one had finished telling what was wrong with the other fellow's product he had raised some doubts in the prospective customer's mind about his own. In later years salesmen have modified their plan to such an extent that it is difficult to get one to make specific criticism of a competitor's article.

We are all salesmen in some degree. We must sell our skill, our brains, our time to earn a livelihood. We all compete in some measure with others. Some people seem to feel that they advance their own cause by pointing out the mistakes and shortcomings of others. But we all make mistakes. The thing to do is to make as few as possible. We are all different. One person is strong in one thing and weak in another. So why not try to help each other to avoid making mistakes? It will increase our confidence and trust in one another and at the same time *help to build* a stronger organization that makes few errors. One that's hard to beat.



50,000 centuries ago lived a small plant on the coast of California that formed deposits of diatomaceous earth or "white gold" which is used in our Oil Refinery.

* * *

Corn was unknown in Europe until Columbus introduced it from America. Prior to that, dependence on wheat led to frequent famines.

* * *

Business is like a wheelbarrow, it stands still unless someone pushes it.

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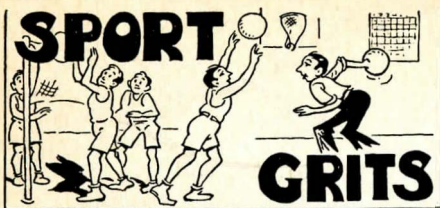
A good rule for making jellies and preserves is to replace one half of the sugar called for with an equal volume of Staley's Crystal White Syrup.

* * *

The tinplate we use each year would pave a walk from here to New York and back and the burlap used for our products would provide an awning to cover it. (*Urfer*).

* * *

The best argument for trying is that even if we don't accomplish anything we at least get the exercise.



By Bill Brumaster

The Crystal Whites, managed by Clyde Smith, captured the Shaughnessy play-off for the Staley Softball title. Their first game against the Grits found them on the long end of a 11-4 bat-fest in which they pushed two runs over the plate in the second, 5 in the sixth and four in the seventh.

The Crystal Whites brought the magic 11 into play again in their second game of the championship series when they out slugged the Salad Oil crew handled by Hugo Brix.

The play-off for second place brought the Grits and the Salad Oil together in a free-hitting game that ended in a 11-10 verdict for the Grits.

The second Fellowship Club singles tourney for golfers had 53 entries with Gale Garrett toping the crew for the winner's cup and six golf balls. Second place honors went to J. Wyant who received eight balls for his gallant showing.

The doubles tourney (golfers) with 44 entries was won by Jim Cozad and Carl Napierski who received a loving cup and 5 golf balls each. Second place with 7 balls went to Joe Hilberling and Irving Smith.

Sunday, September 4, the Staley hardball team played and won the semi-finals of the Central States hardball tourney at Springfield. Team particulars are a bit hazy but it is understood that district champions from the mid-west were competing. The Sunday game was against Hannibal, Missouri's champions.

On Labor Day, Helm, Hanson, Boyle, Brumaster, Hilberling, Kelly, Smith, Artze, Long and Cunningham returned to the Capital city to play in the finals against the Paris Cleaners of Springfield. Victory behind the 14 strike-out pitching of Hilberling who fanned 12 on his appearance

the day before, followed by masterful hitting and fielding by the rest of his mates gave the boys a 11-6 decision. The game was featured by home runs by Hall and Hansen, a three bagger by Long and a fifth inning rally (after the second out), when eleven men went to bat and scored 7 runs before the final man was tagged out. The Staley boys will represent the State in play in Chicago, September 11, too late for this issue. The winner in Chicago will travel to the National Hardball tourney to be held at Battle Creek, Michigan.

Six bowling teams comprising 48 players in the Staley Fellowship Club Senior League took to the alleys last night to compete for \$215 in prizes which will be awarded after the sweepstakes, April 12. Schedules distributed by Buster Woodworth, league secretary call for a game a week during the entire season.

The Departmental League got the march on the Senior boys when they took to the maples on the 12th. Eight teams entered rolled their first spares, strikes and misses. They are playing a 31 game series for \$285 in prize money. Rus' Dash, energetic and efficient Secretary has 53 entries listed and states that there is still room for several more.



FOR SALE:

5 year old yellow Jersey cow. Gives 2-2½ gals. milk daily. Reasonable. Earl Collins. Oil Refinery or 4th house west of Swartz crossing.

Boston Bull pup. Frank Lewis. Lab.

All modern 5 room house on lot 28x150. Newly decorated. 1525 East North. W. L. Ewing.

7 tube table model radio. Used only month and half. Push button control, tone selector and short wave. Reasonable. R. Dash. Phone 305 or 8284.

Strained honey. 12½c per pound. Comb honey 12½ - 15c pound. Clarence Marmon. Night Janitor, Office Building.

9 qt. Pressure Cooker, complete. Used 1 season. Cost \$13.95 new. Will take \$10.00. Call Henry Meyer, Pumping Station.

DID YOU KNOW THAT:

One out of every five persons employed in the United States is a woman?

1 pint of Staley's Lump or Cube Starch in a 12 quart pail, to which has been added enough water to dissolve the starch, plus 1 gallon of boiling water poured over the solution and stirred, with enough cold water added to fill the bucket, is the solution used over the paint on the walls and ceilings of our office building to preserve their charm.

This same solution used over your painted walls at home will do the same trick. Walls should be washed *from the top down* to prevent streaking before applying. Then starched. Future washings will not injure the walls if starch is always applied following the wash job.

A sign in a western town gives motorists these facts: 167 persons died here last year from gas. 11 inhaled it, 9 put a lighted match to it and 147 stepped on it.

Thirty-eight percent of Staley male employees are over 40. 13.6 percent of the women, if we may depend upon their version, are over 40.

A sufficient supply of vitamin A, found in carrots, egg yolks, yellow corn, paprika, and other yellow foods, is said to help the driver adjust his eyes to darkness for night driving.

A sign at a junk yard adjoining a railroad. "Go ahead, take a chance. We'll buy the wreck."

It takes \$30 a month for the average family to meet its taxes.

Our Feed Sales Department keeps customers informed of market developments, meetings of note to feed dealers and other news items, all on a 4 by 7 inch slip which calls attention to the most recent Staley prices on feed and the slogan, "A Staley customer never guesses.—He knows."