LITTLE LEAKS INCREASE A PRICE

STALEY NEWS STOP A LEAK AND SAVE A SALE

VOL. 2-Page 13

JUDGES PICK SAFETY **DERBY WINNERS** BY AND FOR STALEY PEOPLE

October 15, 1938

Third Quarter Comes To Close

9 Departments With Perfect Scores

The first Annual Running of the Staley Safety Derby came to a close at mid-night on October 5th. Nine departments and 290 individual backers have been named to share in the distribution of the awards by the race judges who watched the horses thunder by the finish line in photographic finishes in two of the heats.

In the Process event, the prerace favored 16 Building captured winners money when it crossed the finish line in a dead heat with Elevator "C" and Soyflour and Sauce. With the greater number of man-hours in the saddle, however, the judges' tally gave 16 Building the nod for first and is preparing to distribute second place awards to Elevator "C" and Soyflour and Sauce.

Fans who were supporting the Loading and Shipping entry in the same race on the basis of last year's conquest were destined to disappointment at the bookie's pay-off when their favorite re-ported late to the barrier in the final stage of the race.

Machinists Win

Are the dopesters' faces red? The Machinists who were given only a feeble chance in the Mechanical race are waiting at the judges stand for first prize money. Winners by a nose, they broke stride at several barriers to suffer a 2 point penalty but headed the pack at the finish. The Yard, doped to show before the race, paid off with second place honors.

Office Janitors Take Service

The closest race in the Derby was run in the Service heat where six departmental entries finished with perfect scores. The Office Janitor's get to wear the winner's smile because their entry carried the most man-hours. They found little trouble dusting off five of their competitors, however, all of their stamina was required to

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Business Changes Noted

After finding fairly improved conditions during the first half of the year, our company's third quarter business saw the introduction of several factors which dampened the hopes of a corporate savings for the period.

As we know, our company was able to avoid many of the factors which were causing others to wail during the recession occuring in the first half of the year. Our business during that period was conducted at a profit, however, our corporate savings fell well below the showing for the same period in 1937.

Our third quarter, which usually ushers in a season of dull days for the company, repeated this year and was reflected in the number of man hours worked in our plant as well as our profit and loss statement. We suffered a slow July and August, however, business was fair to good throughout September.

A rush of orders, comparatively speaking, during parts of September led to considerable optimism but declines in the price of corn made it necessary to reduce the prices of our inventories and the benefit, if there was one, was enjoyed by the customer, while we had to write off the difference on our books thereby reducing our receipts by selling for less than the cost of the raw materials justified.

The soybean grind during this period was better than usual and the prospects continue strong for the future. The new crop is above average both from the standpoint of quality and abundance.

Our export business during the quarter was "grand" but self-sufficiency programs abroad and price levels in this country resulting from many factors continue to place this portion of our business

on the dollar for dollar swapping basis.

Holders of our common stock were affected by our necessity to meet market drops with similar drops in our sales prices. During the third period, receipts were not sufficient to return dividends to them and they found their money was on payroll but without a paymaster.

Dividend payments to preferred stockholders fell due during the quarter and these were met out of our receipts without withdrawing funds from our past corporate savings.

The net result at the moment is uncertain. We may show either a slight corporate gain or a slight corporate loss when the final figures on inventory reductions and payments to preferred stockholders are deducted from our receipts and marked on the books.

RABBI ADOLPH FEINBERG ADDRESSES FOREMEN'S CLUB

At the October 10th meeting of the Foremen's Club a turnout of 45 members listened to Rabbi Feinberg point to the factors which are holding "Democracy at Bay". The address followed a brief business meeting which saw the Club's meeting night changed from the second Monday of the month to the 3rd Monday.

Emanuel Rosenberg, local attorney, introduced the speaker, whose remarks occupied the entire program preceding the buffet luncheon. The social hour after the luncheon was dominated by bridge and pinochle with prizes going to Brown and Richey for high score in the bridge tourney and Horton and Stewart who captured first honors among the pinochle lovers. The door prize was drawn by Clark Gidel.

SAFETY DERBY (Cont.)

sweep across the finish line ahead of the powerful bids of the Watchmen, Engine Room, Cafeterias, Print Shop and Grain Inspection and the Storeroom.

Late Reports Drop

Great improvement was noted this year in the ability of the entries to avoid late reports. The trainers are to be complimented for curing this defect almost entirely. During the final month of the contest only 7 late reports were turned in which is the best showing made in any one month during the last three and one-half years.

150 RECEIVE COLD SHOTS

Mrs. May, Lady in Waiting at First Aid, is wondering what has become of the three hundred and fifty persons who took the Fellowship Club cold shots last year and have not put in an appearance as yet.

One hundred and fifty are on her schedule and she reports that the number is increasing each week, however, she is anxious to accomodate as many Fellowship Club members as possible and fears the Indian Summer weather may change for the worse and catch a number unprepared unless they get started on the series at once.

The shots are available on the hour every morning beginning at 8 a. m. and ending at 11 a. m. inclusive and every afternoon at 3 p. m. excepting Mondays when the schedule calls for 4 p. m.



BIRTHDAY CAKE EIGHT FEET IN DIAMETER AND THIRTEEN FEET TALL AT SAFETY CONG-RESS.

Rollins and May in Attendance

A birthday cake larger than the average dining room greeted the more than 8,000 persons in attendance at the Silver Jubilee Safety Congress at the Stevens Hotel in Chicage last week. Sponsored by the National Safety Council, the Jubilee program presented was the finest in its 25 years of existence. No less than 125 sessions were held on all phases of Safety. Over 500 persons of international fame appeared on the program representing practically every state in the Union, Canada, Cuba, England and The program other countries. itself grew out of the demands and suggestions of over 750 national committeemen.

While the Safety Council was celebrating its birthday, those in attendance were scanning the past and future of one of the most serious problems facing Americans today, that of preventing better than 100,000 accidental deaths occurring each year. Earnest sessions devoted to every conceivable phase of Safety were held during which America's experience with accident hazards were scrutinized in an effort to add further reductions to the huge number accidentally killed and maimed annually.

Industrial Exhibits Featured

Not only was the program one of high educational value but one of intense inspirational worth according to our Safety Director, Roy Rollins and Mrs. May, our Nurse, both of whom were in attendance and reported that the exhibitors of Safety equipment and appliances found their booths as eagerly attended as the regular sessions on Safety and Industrial Nursing.

The outstanding feature of the week was the Silver Jubilee banquet held in the Grand Ballroom of the Stevens Hotel. Dr. George E. Vincent, Past-President of the Rockefeller Foundation, noted educator, lecturer and world traveler gave the principal address describing, "The Larger Selfishness" with homely humor and sparkling wit.



Records are important to all of us who make Safety our business. They show us where we are doing a good job and, more important, where we are not. Because three quarters of this year are gone it is a good time to compare this year's record with the corresponding period for 1937. On the whole the comparison is favorable. We have had 85 fewer injuries reported to First Aid this year than last and only 69% as many late reports to First Aid. This year there have been 115 accidents serious enough to report to the Industrial Commission against 131 last year. Forty-two of these have resulted in lost time this year as against fifty in 1937. Most important of all, only 523 days have been lost from work this year as against 1256 by this time last year. There is a great deal to be done by all of us before we can boast of having done a real job on Safety but there is a lot of pleasure in seeing some improvement over last year.

Safety Shoe sales feel better too. One hundred more pairs had been purchased by Staley employees up to October 1st. than had been purchased in the first nine months of 1937. Result—not one toe accident this year.

It is a great deal easier to discard a new idea by saying that it won't work than it is to make it work. Perhaps that is the reason we spend about twice as much energy resisting inevitable changes as we do in helping to bring them about easily and painlessly.

Rule No. 5 of the STALEY SAF-ETY Code says, "IT IS THE DUTY OF THE FOREMAN AND EACH EMPLOYEE TO CAU-TION THE NEW MAN ABOUT THE HAZARD HE WILL EN-COUNTER ON HIS JOB. Didn't someone point out the dangers to you when you started? Didn't it hclp?" Are you SURE that you are obeying that rule?

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Published Twice Each Month By The Personnel Department For The Employees Of THE A. E. STALEY MANUFACTURING COMPANY DECATUR, ILLINOIS W. G. Reynolds, Manager of Personnel J. M. Richey, Editor

All news and suggestions should be given the editor by the 10th and 25th of each month.

TO BUDGET OR NOT TO BUDGET

Do your financial affairs control you, or do you control them? Does two plus two make four or can't you stay out of the credit man's doghouse?

The fellow who keeps a budget says, "Yes". The fellow who doesn't says, "No". One gets by. The other wonders how.

Those who don't keep budgets outnumber those who do. Yes, and the number who owe bills outnumber those who do. But, the number who don't like to have the collector meet them at the door still outnumbers those who just don't care.

Some of them have enough good old Missouri curiosity to give the budget system a chance to show them. So, the budgeteers are increasing. Some stick. Some don't.

Those who stick learn they have something to fall back on when they can't decide on that new gadget. That that something is sound enough to make them independent. They find that something is the magic of dividing their income, 34% to operating expenses, inclu-ding, rent, water, light, fuel, transportation and the repayment of loans, 10% for clothing, 6% to the doctor and dentist for health, 15% for advancement such as savings, life insurance, books, magazines, lectures and pension payments, and that only 5% may wisely be spent for the luxury of a movie, sweets, tobacco, etc. Moreover, they learn that he who dances too heavily on one portion of his budget will have to pay the fiddler out of another.

Those who skip the traces and head back for the salesman's paradise do it because their wants are longer than their reach. Luxury purchases jump. Savings skip a few beats and credit hits zero.

Have you tried budgeting? It's

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good for what ails the pocketbook. It helps discover the difference between two small American words, want and need. You can get along without the first but not the other.

That's what the budgeteers say. Sounds good enough. Might try it myself someday when there's nothing else to do and no other way to turn.

ALL SHIFTS TO ENJOY F. C. DANCES THIS YEAR

The first of the Fellowship Club dance dates have just been announced. The season's opener with Hodalski's dance band is to be held at the Orlando on the 22nd of October. The second of the series is scheduled for the 23rd of November at the Illini Ballroom.

Dance dates this year will be staged so that employees on the various plant shifts can attend several or more dances. This action was taken following a suggestion made at the close of the dance season last year. In commenting upon the new method of selecting dates, the committee explained that they felt the suggestion was a most valuable one and they hoped that Fellowship Club members would feel free and responsible for making any suggestions they might have known to them so that every improvement could be made in members' opportunity to enjoy their Club activities.

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NOTICE

Coal Orders By Payroll Deduction Staley employees who wish to order coal in 1 ton lots on the pay deduction plan should:

- 1. Call the coal company of their choice.
- 2. Place their order,
- 3. Give their clock number
- 4. Request the Coal company to check with the Personnel Office. Since no orders will be telephoned in by the Personnel Department, each employee must select his own coal dealer and order the coal himself. The only part the Personnel office has in the transaction is to approve the deduction from the employee's pay check and remit payment to the coal company each pay day. This plan worked very satisfactorily last year and is being continued.

The Trading Post

LOST:

Pair Glasses between 1400 block East Eldorado and Clock House. Finder please return to Extra Board Office.

FOR SALE:

4 room house with electric lights. Payed street. All assessments paid. Down payment \$150. Inquire Staley News Office phone Exchange 255.

4 burner Quick Meal Kerosene range. Reasonable. 1902 N. 34th Street.



675,000 pounds of grain can be weighed at one time by our 5 powerful scales at Elevator "C". *H. Wilber*

140,000 bushels of corn can be elevated out there in an hour over a system of conveyor belts 10,134 feet long.

Don't strike when the iron is hot. Make it hot by striking.

50,000 bushels of corn can be dried in 24 hours at the elevator with our natural gas burners that have used as high as 625,000 cubic feet during the 24 hour period.

High points on the Staley Buildings: two stacks north of the Boiler House, 335 feet high, No. 10 Building, 226 feet, Elevator "C" 216 feet, Office Building 213¹/₄ feet. Matt White.

Some do their best today and forget about it; others promise to do their best tomorrow, and forget about it. Page 16

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By Bill Brumaster

Looks like Staleys are to be represented in sports in a big way this winter. A promising crew out for basketball and most of the class of the city rolling in our bowling leagues.

* * *

In the Senior Bowling League the Yard and the Millwrights are setting the pace with the most games won but the competition from the rest of the teams indicates an ill wind for any team that expects to breeze through the league. Only one of the six teams has a high game less than 900 and the Research quint which is on the bottom has rolled a high game of 977 pins, the best in the league so far. The third place executives have 957 and the league leading Yard has a 929.

Buster Woodworth and Lynn Davis are battling it out for the high average with 189's and 188's but Lynn has it on him in the high game bracket with an awful big looking 250, which is right down close to perfect.

R. Dash, keeper tracker for the Departmental League gives I. Cox's 224 high game honors and V. Roberts 609 the best to-date for the high series. The Laboratory has rolled the high team game with 886 and the First Place Tinners boast the best series with 2482 pins. I. Cox's 224 is good for high game.

* * *

Team standings place the Tinners in first place with 9 games, just a slip ahead of the Pipefitters with 8 won.

F-L-A-S-H

The Engine Room wins the Survivor's contest. A reportable accident in the Plant Cafeteria just as the 1938 Safety Derby closed decided the contest.

STALEY FIRE FIGHTERS ON THE JOB

Respond To Drill In 2¹/₂ Minutes

"Put out fires before they start", is the way George Leonard, Staley Fire Chief, turned a compliment after his boys had the water surging from our new fog nozzle 4½ minutes after a fire drill sounded. Two minutes earlier the Fire truck had skidded to a stop at the plug.

Lyman Jackson, who drove the truck showed acute concern because he had just been clocked and a balky truck battery delayed his start. He usually is the first man to reach the scene.

In back of these highly efficient drills are bi-weekly meetings conducted by George Leonard. Personal safety, speed, fire prevention and fire fighting represent the subject matter. The drills that follow are setting-up exercises to perfect their team work.

After the last drill George said, "We have the best and latest equipment for fighting a blaze. We even have our own fire truck with a water pressure booster that gives us 125 pounds of force. With it we can wipe windows out of a building as easy as you could strike a match, but, -the best equipment in the world won't keep fires from starting. That is up to the individual, and, thank goodness, most of us realize that observance of the first rule in the 'Staley Safety Code' is the best job insurance we can have."

"We Need Help"

"The thing we need more than any piece of equipment is suggestions from the fellow who knows a job and its fire hazards the best. The man who does the job every day. We won't be 100% fire-proof until every man makes it his job to give his job this kind of thinging, every day."

"Our best prevention methods have come from the ranks. I am satisfied they aren't complete. They never will be. Suggestions for improvement may be given to any of our 50-60 firemen, or our inspection group. No telling how many fires have been prevented by this system but we do know that in 1936, alone, almost 300 millions of dollars and some 8,000 lives were

COMMUNITY CHEST CAM-PAIGN BEGINS MONDAY

To Run Through Saturday

Galloway Again Heads Staley Committee

Staley people will have an opportunity to contribute to worthy charities in Decatur next week. This year, as in the past, contributions and pledges may be made through the payroll deduction plan that has proven so convenient.

J. H. Galloway, our Plant Superintendent who has been in charge of the Staley drive since the organization of the Chest, has named the following committee to secure subscriptions: E. Beals, H. Bell, F. Eakin, J. Fruchtl, C. Ginder, T. Gogerty, L. Kashock, Dr. Kutsch, H. Liston, W. G. Reynolds, L. Riedlinger, W. Robinson, E. K. Scheiter, J. Stark, and H. Walmsley.

No Change In Canvass Method

In naming his committee, Mr. Galloway stated that no change would be made in their usual custom of seeking funds. That this year, as in the past, no person would be pushed to make a contribution and that the committee would rely entirely upon the conscience of Staley people which has proved itself in the past.

It is characteristic of Mr. Galloway to depend upon an individual's own conception of the value of giving to the "Chest" funds, either because of his own charitable mood or an appreciation of the service rendered the community through the Chest's support of such worthy activities as the Visiting Nurse's Association, Boy's Opportunity Home, Girls Welfare Home, Day Nursery, Family Welfare, and others.

As Mr. Galloway said, "Look at the good we can do for ourselves with our small donation. Either we can have the satisfaction of knowing that we have been 'Our Brother's Keeper', or that, we have something to fall back on ourselves should we meet times of stress.

lost in fires in America that weren't prevented."

"Remember, it isn't good fortune that prevents fire losses. It's good sense."