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Decatur, Illinois

November, 1964 A. E. Staley Manufacturing Co., Decatur, Ill.-Return Requested

# **1964 Figures In; Outlook for '65 Bright**



YEAR-END-Chairman A. E. Staley, Jr. addresses some 200 Staley foremen and supervisors at annual year-end conference.

## **Staley Syrup Refinery** Gets 'Bright New Look'

Installation of new easy-main- ing motorists on Eldorado St. tenance aluminum sashed windows has given a new face to and a familiar landmark to pass-

## **United Appeal** Tops '63 Mark

Going into its final few days, the 1964 Staley United Fund drive had already topped last year's effort and was less than \$1,500 away from its increased goal.

The 1964 collection topped the \$44,000 mark at last report to go more than \$500 ahead of 1963's collection.

A two-year project to replace old wooden-sashed windows with the towering 10 Bldg. Syrup Re- modern new ones designed for finery, our tallest plant building easy care is now in the final stages of completion.

Windows in most of the 14story building's more than 200 openings have been replaced by the new, smaller and more practical varieties.

The new windows are encased in a heavy-duty aluminum that improves the building's appearance and is as virtually maintenance-free and corrosion-resistent as any material available.

Plastered up was the elevator shaft and other openings where windows could not be used because of equipment close by. In



#### Big 4th Quarter, **Advance** Continues Into New Year

The Company recorded net income of \$4.27 million on sales of \$178 million for the 12 months ended Sept. 30, a year of many difficulties.

Sales were off 3.8 percent and net income was down more than \$1.23 million from the year before

Both sales and profit surged sharply upward in the fourth quarter, but not enough to offset the adverse effects of three quarters of the poorest soybean conditions in history and severe price competition in both corn and consumer products.

The soybean business, rocked worldwide by the vegetable oil debacle through the first nine months, showed encouraging signs from July on, ending the old year and startng the new one with somewhat better margins.

Our soybean plants in Decatur and Painesville, after an up-and-down three quarters, finished the year in full production.

On the corn processing side, an all-around good volume year became the best yet on a wave of unprecedented syrup demand in the fourth quarter, but severe price competition depressed profits margins.

Here's a brief rundown on our year, which will be covered in detail in the 1964 Annual Report mailed to employees next month. Additional coverage of fiscal 1964 on Pages 4 and 5.

Industrial Products-new high in total sales, several new products from Research gained solid acceptance, among them "Sta-Lok", "Stasize" and "Stacolloid" starches for the paper industry, a half-dozen new food starches, and new entries in our 'Koldex" line.

Consumer Products-"Sta-Flo" spray sales continue to climb, "S n o - B o l" registers healthy increase; intense price competition, entries of new fabric softeners, a new vegetable oil, with multi-million-dollar fanfare, made things tough for us. Sta-Flo and Sta-Puf brand names continue strong, however.

Feed Marketing-Sovbean dif.

also edged slightly ahead of last year.

Returns from a final windup effort are expected to boost percent participation above the eight-out-of-ten who have already given, and go over the top of the \$45,583 goal for the year.

The community campaign also moved ahead of previous-year totals, both in number of givers and total gifts, as it too entered a final push toward a big goal of \$551,960.

Here's the way things stood here, comparing the fifth 1964effort report against final figures from a year ago.

1964 1963 version to crystalline dextrose Management \$32,712 \$32,417at the new production center Salaried 2,873 2,924 next spring in addition to 8,494 8,196 supplying expanded syrup de-Hourly Total \$44,079 \$43,537 | mand.

Percent participation, at 81.5, some areas, like near enzyme conversion tanks, heat loss will be thwarted by an absence of windows that weren't used anyway.

> Aluminum in recent years has become the universal window casing. Aluminum on the new Staley windows is about twice as thick as the material used for

windows in residences. The Syrup Refinery has been a focal point in expansion-modernization activity during the

past two years, as demand continues to mount for corn sweeteners.

It is one of the key areas in the current program, being geared to feed liquid for con-

NEW LOOK-Construction engineer Jack Grant points out new aluminum-sashed windows on west section of 10 Bldg. Two-year replacement project is in final stages of completion.

ficulties hold volume down considerably; "Sweetlix" block line advances.

U B S Division-Record year in domestic sales, and earnings; overall volume reflects channeling of Canadian business to new plant there; industrial adhesives pace advance of line; new floor polish emulsion offers new dimension in industrial waxes.

Overseas-fast growth pace continues, with income up  $4\frac{1}{2}$ times in past three years, new plants in Spain, Canada.

#### **CHECK THIS**

Active and retired employees who pay their insurance premiums by check or money order should in the future make them payable to "Staley Employee's Benefit Association".

Checks or money orders can be accepted in no other way.

#### Big Promotions Month Service Milestones Recorded For Staley Employees Twenty-two

Twenty-two Staley folks moved up in promotions this month.

Frank Janes has been promoted from sales supervisor to products manager in the Special Products Dept. A 10-year man here, he started as a management trainee and was chief consignment clerk in Control for a year before moving up to Industrial Sales in 1956, where he started in Chemicals, worked five years in the Cleveland territory, then returned to Decatur in 1963 as sales supervisor in Chemicals. He is a graduate of Knox College, Galesburg, Ill.

Janes

**Phillips** 

counting.

neer, Utilities.

tary, Overseas.

Engineering.

Traffic.

Theodore

Methods Engineering.

room & Reclamation.

Jones

Comp

vices to reclamation clerk, Store-

Henrietta Lookabaugh, from

expense & grain accounting

clerk to bank reconcilation &

statement clerk, Corporate Ac-

Robert McCourt, from utility

technician, Research Staff &

Services, to combustion engi-

John F. Jones has been advanced from shift foreman in Engineering Research to shift foreman at the Oil Refinery. He started in 1946 on the Extra Board, then for the next five years moved up in various posts at the Syrup Refinery before advancing to Development Engineer's Helper in 1951. He was promoted to shift foreman in Engineering Research in 1957.

J. Pat Phillips has been promoted from sales trainee to sales representative at the Industrial Sales San Francisco Office. He had worked in the Seattle, Wash. territory since joining the Company in 1961. He is an Oregon State U. graduate in business administration and food technology.

Daniel L. Comp has been promoted from combustion engineer in Utilities & Specialty Feeds to Grocery Products Order Programmer in Inventory Planning & Control. He joined the Company in 1959 on the Extra Board and served two years as process service clerk in Manufacturing before moving up to combustion engineer in 1962.

Other promotions:

Carl Bagley, from the hourly roll to 20 Bldg. record clerk.

Ray Best, Jr., from the hourly roll to shift foreman, Engineering Research.

William Budds, from chief clerk, Cost Accounting, to plant cost accountant, Plant Cost Accounting.

Rosemary Curtis, from "temporary" to Division Secretary, Feed Marketing.

Jackie Dillman, from messenger, Printing & Mailing to bank reconciliation and statement clerk, Corporate Accounting.

Donald Falk, from expense and grain accounting clerk to senior clerk, Corporate Accounting.

June Frymire, from junior clerk-typist, Grain, to Department Secretary, Industrial & Paper Sales.

Staleyemployees mark a n n iversaries of a combined 430 years with the Company in November. Leading the

list is Charles W. Schmitt. Sr., rigger leadman and senior

citizen of the Yards Dept., where he's completing his 40th year.

Schmitt

Others marking November service anniversaries:

#### **30 Years**

James Bean, 111 Bldg., Nov. 5 Harold Gentry, 11 Bldg., Nov.

Ralph Henderson, Pipe Shop, Nov. 20 Robert Henninger, 48-49 Bldg.

Nov. 26 George Raney, Electric Shop,

Nov. 21

**25 Years** 

Hilbert Bell, Control Lab., Nov. 18

Dale Fisher, Tin Shop, Nov. 18

Harold Fuson, Tin Shop, Nov. 24

Orval Hale, Plant Protection, Marjorie Miller, from senior billing clerk to Division Secre-Nov. 6

Clifford Mast, Tin Shop, Nov. William Oldweiler, from mfg. Lee Owens, Control Lab, Nov. supplies inventory clerk, Production Control, to inspection 19 relief clerk, Process & Methods Charles Wilber, Tin Shop, Nov. 7 Sederwall, from 15 Years physical inventory clerk, Pro-

duction, to senior billing clerk, Darrell King, 101 Bldg., Nov. 14 Linda Weakly, from key **10 Years** punch operator to senior comptometer operator, Process

Frank Janes, Products Mgr. Spec. Prod., Nov. 22









Fisher

Owens



Raney

Bell

Fuson

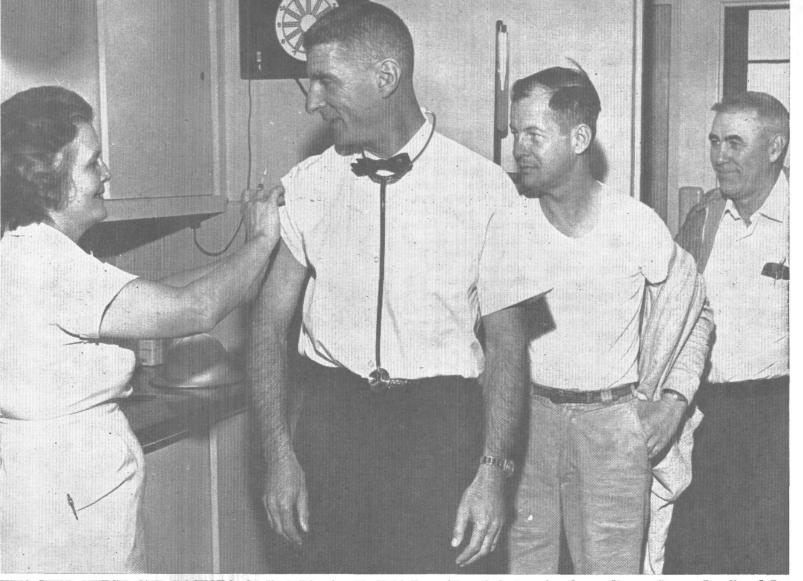


Hale



Wilber

Stanley Miller, Painesville, Nov. 6	Staley Welcomes James Ferrill, utility lab man,
<b>5 Years</b> Walter Battles, Engineering, Nov. 16	Research. <b>Marian Jones,</b> key punch operator, Data Processing. <b>Jerry Perkins,</b> utility lab man,
Lauren Incarnato, 18 Bldg., Nov. 25 Hugh O'Neill, Applications Rsch., Nov. 9	Research. William Sparks, messenger, Printing & Mailing. Bobby Jean Stadler, clerk- stenographer, Industrial Sales—
Lloyd Riggs, 17 Bldg., Nov. 30 Donald Sigmon, 5-10 Bldg., Nov. 30 Lloyd Wilber, 17 Bldg., Nov. 25	San Francisco. Donald Weaver, senior pro- grammer, Corp. Information Systems. Mary White, clerk-typist, In- dustrial Sales—San Francisco.



Frances Herron, from soybean statistical clerk, Cost Accounting, to chief clerk, Refined Oils.

Gerald Hill, from the hourly roll to messenger, Printing & Mailing.

Lois Kauffman, from senior clerk to soybean statistical clerk, Cost Accounting.

James Keyes, from utility lab man, Research Staff & Services to junior technician, Chemical Research.

Dennis Lappen, from utility lab man, Research Staff & Ser

Stalev 5

Vol. VI, Nov., 1964 No. 14

> **Bruce Shaeffer, Editor** Lee Jeske, Photographer 10

WHO WILL NURSE OUR DOCTOR?-Medical Director E. E. fully waiting their turn for the needle are George Jewell and Joe Goldberg "takes his own medicine" during recently-completed Anderson, right. Some 833 Staley employees received innocularound one in the Company-sponsored employee flu and cold pre- tions during the week. Round two of the disease prevention provention program. Doing the honors is nurse Mary Scherer. Glee-gram is tentatively set for sometime in January, 1965.

Staley NJEWS

'Daisy' Wins Customer Praise in First Trip

"Glucosi-Daisy is, indeed, a beauty and exemplifies the trend toward efficient transportation and handling of volume liquid food products."

These are the words of John Hilstrom, Northwest Division Manager for California Packing Corp., as he observed unloading of Staley liquid corn sweeteners from the "Daisy" upon its arrival at CPC's Vancouver, Wash. plant.

The "Daisy", world's first allstainless steel corn syrup tank car, produced for Staley by North American Car Corp., thus completed its first big trip in bloomin' fine fashion.

Its maiden journey was to carry corn sweeteners for use in California Packing's famed "Del Monte" brand high grade pears.

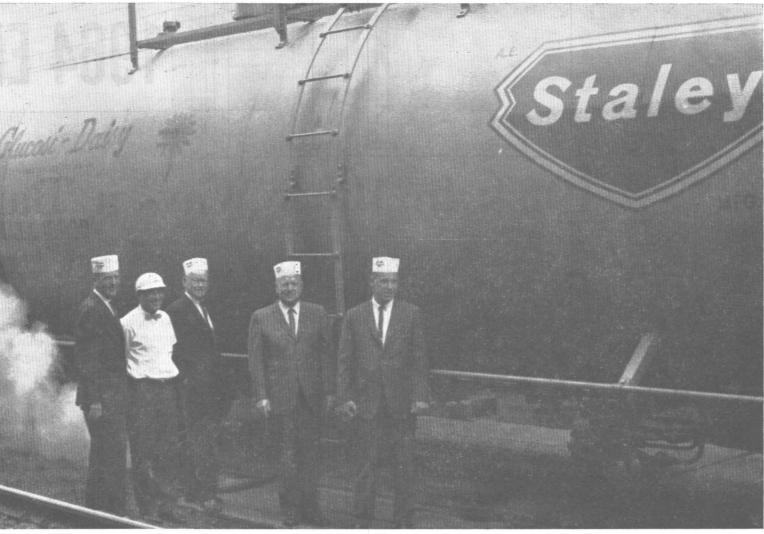
The trip was arranged by our West Coast office in cooperation with CPC's Northwest Division officials.

Staley representatives Pat Phillips and Dick Heyl supervised heating and unloading of the giant stainless steel railcarrier as it arrived in Vancouver.

The big two-compartment car has a tank of nearly half-inchthick stainless steel, with all stainless fittings, external coils and outer jacket, and requires no painting or lining.

It is hailed by the manufacturer as "in every respect as virtually maintenance free as a car can be".

The Company is trying it in customer service to all parts five-year in-service evaluation.



corn sweeteners for use in "Del Monte" brand high grade pears. Pat Phillips.

DAISY-IN-FULL-BLOOM-Staley representatives and officials of Observing the stainless steel giant here are, from left, Staley the California Packing Corp. are on hand to welcome "Glucosi- Technical Supervisor Dick Heyl, Virgil Scott, Superintendent of Daisy", first stainless steel corn syrup tank car, as it arrives at CPC's Vancouver Plant; W. L. McNichols, CPC's Northwest Divi-CPC's Vancouver, Wash. plant to complete its first cross-country sion Purchasing Agent; John Hilstrom, Northwest Division trip in a five-year in-service evaluation. The Daisy hauled liquid Manager for CPC; and Staley Industrial Sales Representative

## of the country, in all seasons and under all conditions in a five-year in-service evaluation. Safety in Spotlight for Staley Foremen



SAFE SUBJECTS-Here's the way it looks in two of the current Joe White, Elmer Luallen, Bud Morrison, Bill Burchard, Jim Safety Training Courses—discussion sessions run by foremen Warnick, Charles Lefringhouse, Herb Beilsmith, Carl Dongowski the meetings are the foreman's for foremen, and in the best interests of plant-wide safety. Pic- and Irvin Cox. Pictured below are, from left, Gustav Grojohn, role in plant safety and the

Staley process foremen are taking part in a new Safety Training Course offered through

Page 3

the Safety and Training Depts. Three sections are now underway with some 35 process foremen enrolled. Twenty-nine others completed the opening round of sessions that began in September, and two classes are slated to start upon completion of those now underway.

Participation in the course is voluntary. Classes meet an hour a week for six weeks. Leading the discussion-type sessions are Staley foremen.

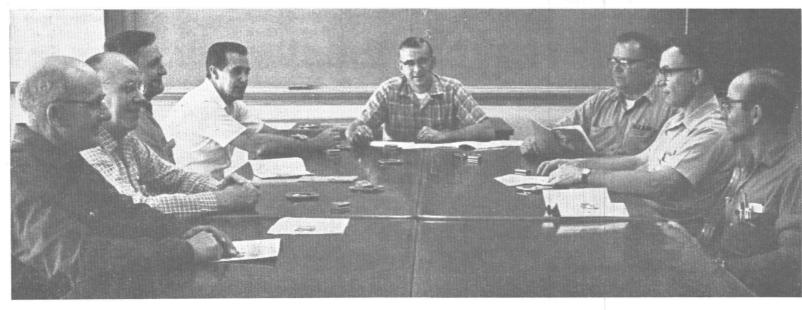
The program was designed jointly by the Staley Safety and Training Depts., in cooperation with Manufacturing. It is part of a continuing campaign to reduce injuries here.

Subject matter is taken from a series of booklets on plant safety published by the National Safety Council.

Typical subjects taken up in

leader Howard Brumley, are (clockwise around table) Bob Bilyeu, Merle Blair, Koran Capshaw, and Darwin Spittler.

tured above, listening to some words of wisdom from discussion Stan Martin, Glenn Niles, Bub Campbell, group lead Dale Elliott,



worker's responsibilities, frequent accident causes and ways to eliminate them, why people act unsafely, safety attitudes and feelings contributing to safety lapses, and what can be done to improve safety.

Staley Gals to Chicago The Staley Women's Club is planning an outing to Chicago for Saturday, Dec. 5.

The gals are scheduled to depart at 6 a.m. from the Staley parking lot on a chartered bus. Beverly Blakeman, 2-E, has additional details.

Highlight of the annual Women's Club Thanksgiving Dinner Nov. 19 was a talk on how to make Christmas decorations, by Mrs. Dorothy Collins, order process manager in sales order service.

#### People, Processes . . . Plans, Products . . .

# 1964: In Many Ways a 'Banner Year'

The financial record won't show 1964 as Sept. 30.

True, it was a year of higher costs and lower selling prices, year of the worst soybean margins ever, and the year of our longest strike.

In many ways, however, 1964 was a banner year-building the Company's competitive strength on many fronts, in people, products, plans and processes.

It was a year of construction. Our largest expansion program ever moved into high gear. Buildings were torn up all along the corn refining cycle; new processes were put on stream.

bigger jobs ahead.

It was the year we started on a Total Information System, most advanced of all computer-powered management methods, beyond anything yet to be fully implemented anywhere. Staley employees carried out a comprehensive nine-month feasibility survey that led to the decision to go into the Company-wide system that will give us new and better answers to old problems.

It was a year of better distribution and improving delivery service to customers. Distribution made great strides in organizing a nationwide system to get Staley products to

It was a year for learning. Some 1,100 customers faster and more efficiently. New one of our best years, but this is only part Staley folks took part in training courses of Distribution Centers sprung up in 14 locaof the Staley story for the 12 months ended all descriptions to better prepare them for tions to serve major industrial and consumer markets.

**1964 EMPLOYEES** 

It was a year of several important developments from Research. "Staramic" starches gain wide acceptance in the food, paper, mining, textile and other industries. New, improved "Mira-Cleer" starch helped bakers to make better pies than ever. Three new starch lines were marketed for the paper industry, two new fluid lecithins and a new spray-dried hydrolyzed vegetable protein came on the scene for use in foods. A string of other Research developments improved existing industrial and consumer products, while others reached advanced stages of testing.

It was a year of expansion, both here and abroad. Acquisition of Vico Products Co., Chicago, gave the Company a complete line of industrial food flavor enhancers. Staley (Canada) Ltd. moved into full production. A new joint venture soybean plant in Spain became the latest step in making Staley a truly international processing name.

Partially because of the unusually vigorous problems, it was the year of outstanding accomplishment for a team of Staley employees Perhaps most attention was focused on mand, producing at peak quality, and at the described by Chairman A. E. Staley, Jr. as "the best the Company has ever had".

## **Staley Employees Commended** For 'Tough Job Well Done'

Staley employees all along the line won to "an enormous job ahead", in running the praise for a tough job well done in 1964 at expanded corn plant and starting up dextrose activity, and partially because of the unusual the year-end management meeting early this production next year, attaining peak levels month.

the Manufacturing team, which battled count- most economical level to meet competition. less construction obstacles to come up with record production levels.

Chairman A. E. Staley, Jr. reviewed the many difficulties and accomplishments of 1964, and cited Staley people as the prime element in his optimism for a better 1965

Corn Division Vice President L. E. Doxsie expressed his pride in the production unit for achieving record output in a number of industrial lines, overcoming the odds to supply the goods sold in time for delivery when they were needed.

General Superintendent Nat Kessler commended members of the production team for carrying on a successful year-long cost reduction program, learning "repair-on-the-run" because production couldn't be stopped for maintenance, and learning to handle new equipment and break production records though hampered by construction activity

The Staley General Superintendent looked

from the start to supply greater product de-

## **Outlook** 1965 . . . Busy Year, Tough One Ahead

the busiest yet-for Staley folks in 1965.

Indications are that there'll be more business than ever out there, but that it'll be harder than ever to get and keep.

Getting it and keeping it-at a profit-is a job that'll take the very best every employee has to offer.

By early next spring, our current expansion program will be complete, giving us the world's largest and most efficient corn refining plant.

All signs point to a busy year-perhaps mation System moves across more areas of the Company, we'll begin to see the benefits of this most-advanced concept for running a business

> A string of recent developments from Research will be moving into their first full year, and a list of 21 projects selected jointly with Marketing for 1965 completion will be moving ahead.

> There'll be emphasis on new acquisitions and overseas growth. The search for new additions to expand our product line and sales at home and abroad will take on a new in-



everywhere.

side to get the job done".

Crystalline dextrose will be added to our tensity.

product line, opening big new markets in the "The list of names is far too long to food and other industries. enumerate", Kessler said, "the year's produc-

Operator training will smooth the startup tion accomplishments came as a result of of new processes coming on stream and boost teamwork, with each unit fighting side by performance from the beginning.

And as the far-reaching new Total Infor- to compete successfully.

Throughout the Company, emphasis will be on quality, which we cannot afford to compromise in today's competitive marketplace.

And on cost reduction, a "must" if we are



#### November, 1964



Page 5

# **ANNUAL REPORT**

### **The Staley Dollar**

Here is the Staley Dollar for 1964, and where it went. How we spent what we took in is the story of our year in a nutshell.



56<sup>1</sup>/<sub>2</sub>c Raw Materials

This went mainly to farmers as payment for their corn and soybeans. Much of the money was paid out in the Decatur and Central Illinois area.

#### 14<sup>1</sup>/<sub>2</sub>c Supplies & Services

Multiplied by 178 million this is what it cost for the countless things we use in our daily business of making and marketing Staley products; containers, coal and chemicals are major items.

#### 12<sup>1</sup>/<sub>2</sub>c Employee Pay and Benefits

This is our share. Multiply it 178 million times and you get nearly \$25 million. That's what the Company paid us in wages and fringe benefits for our efforts during the year. It is one of the fastest growing chunks in our sales dollar. But then we're pretty important.

#### **10c Transportation**

This is what it cost to bring in raw materials and supplies, and to move Staley products out to the thousands of supermarkets and to industrial customers in the 60 basic industries we serve.

#### 2<sup>1</sup>/<sub>4</sub>c Depreciation

This represents what we wore out in buildings and machinery to get the job done this year. It's kind of a retirement schedule accountants figure for buildings and equipment, for when we have to replace them.

#### 2c Taxes

This is what the Company paid to Uncle Sam and his numerous cousins the State of Illinois, Macon County, City of Decatur and other taxing bodies. We see this money, or some of it at least, working for us in new schools, roads and other government services. Simple arithmetic runs this item up to more than \$3.5 million a year we pay in taxes. Big item!

#### 1<sup>3</sup>/<sub>4</sub>c Dividends

This is what we pay out to our stockholders. They get less than Government, about a 4.3 percent return. They invest in Staley stock because they hope for growth and a better return as the Company grows. Making it grow is part of our job.

#### <sup>1</sup>/2c Reinvestments



DEB CERTI

E 5



This is what we plow back into the business. This year it comes out to about \$900,000. Hardly enough to cover \$10 million in construction expenditures this year, so we had to finance most of the expansion program out of working capital, built up with retained earnings over the years.



# 'Sta-Puf' Now Bottled in New Design Plastic Here

Two new lines for packaging "Sta-Puf" in new-design plastic bottles are now nearing full pro-duction levels at 17 Bldg., in time for the annual fall upswing in housewife-demand for the original and still nation's-favorite fabric softener rinse.

A complicated transition from glass to the lighter, unbreakable plastic was completed and trialruns started about a month ago.

Since that time, Staley engineering and production employees have conducted shakedown runs to discover and correct mechanical kinks in the operation and get used to the new ways.

Both quart and half-gallon lines had to be completely rebuilt for plastic, in a project involving new fillers, cappers, labellers and a change from vacuum to gravity filling.

Less rigid than glass, plastic is susceptible to deforming when squeezed by machinery. This meant switching from vacuum filling of bottles to gravity flow from the third floor mixes to the first floor packaging lines.

A difference in filling speed between the two methods is handled by changing methods and the number of tubes.

Labelling the plastic bottles also presents problems different from glass.

New-design plastic bottles for "Sta-Puf" were introduced about a year ago. All packaging centsince that time.

Coordinating the overall package design phase of the pro-



ers have been converting over NEW CURVES-Bottling of "Sta-Puf" fabric softener in new plastic bottles shifted into high gear at 17 Bldg. this month.

tionally swings up sharply in gram is Gene Tiernan. Neal Mc- the fall, as housewives get back Donald and Chris Greanias en- into the routine of schoolgineered the Decatur revisions clothes washings along with and are helping with the startup. blankets and other heavy-duty Demand for "Sta-Puf" tradi- fabrics.

Don McKinney, left, back to camera, and Herman Hauser attend to the streamlined bottling line.

Keeps fabrics

whiter,

easier to iron

softer,

## Industrial Sales Opens New Los Angeles Office



Craig President L. E. Doxsie.

Doxsie said the new office was being established to provide expanded service to meet rapidly increasing demand for Staley products in Southern California, the nation's fastest growing industrial area.

Craig, a veteran of 18 years in the Staley Industrial Sales organization, had been serving Southern California markets as senior sales representative out of our San Francisco Regional Office since 1954. He joined the Company in 1941 as a messenger, and served a year as clerk at the Painesville plant before leaving for a four-year stint in the U.S. Marine Corps.

Opening of dustrial Sales as a clerk, ada new Indus- vanced to assistant division trial Sales supervisor a year later, then in Branch Office 1948 moved to the field as senior in Los Angeles representative in the Washingand the ap- ton-Oregon territory.

pointment of West Coast markets for Harold Craig Staley products - particularly corn sweeteners — have into head it has been announ- creased tremendously in recent corn years, rising to rival Chicago Division Vice as a high-demand center.

The new Los Angeles Branch will operate under West Coast Regional Manager Ray Harroun

#### 'Galloping Ghost' At Foremen's Club

"Red" Grange, considered by many the greatest football player of all time, was the

guest speaker at this month's

Staley Foremen's Club meeting.

versity of Illinois and Chicago

Bears fame relived some colorful

memories of great moments on

the gridiron with the Staley

Grange was a three-year All-

The "galloping ghost" of Uni-



Upon discharge from the Marines in 1946, he joined In-

Qual. Cont. Group Honors Staley Co.

American at the University of Illinois. Feats like touchdown runs of 92, 70, 57 and 43 yards in six carries in the first five minutes of play in a 1924 Illinois-Michigan game made "number 77" a living legend.

foremen.

The Staley Company was After his professional footsaluted by the American Society ball career, Grange starred in of Quality Control at an area two Hollywood football movies meeting Nov. 12 in Decatur. (one his life), and was a TV Staley plant superintendent football announcer. W. R. Schwandt discussed the He is now a "Good Will Am-

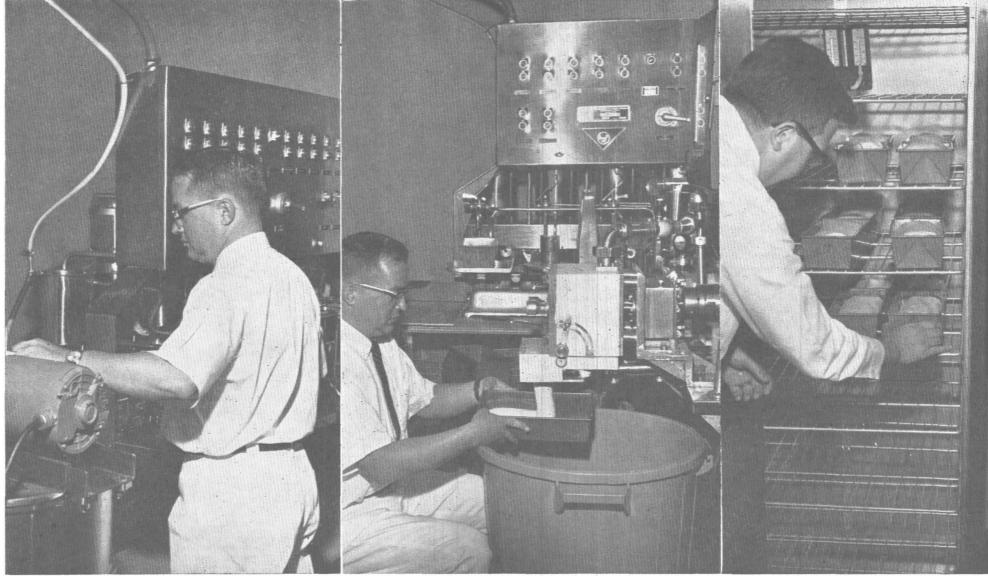
Company's products and probassador" for Falstaff Brewing cesses with the group. Co.

#### STA-PUF-The Original Fabric Softener ....

has alway's kept clothes whiter, softer and more absorbent than any other fabric softener

Sta-Puf\* Fabric Softener does everything you would expect a softener to do . . . and does it better! Feel how much softer it makes diapers, towels, and other fluffables. See how white clothes, sheets, and linens dry to dazzling-whiteness and almost wrinkle free. You'll discover many things need little or no ironing at all. So, try time-proven Sta-Puf and you'll never settle for anything less . . . buy Sta-Puf Fabric Softener.

A. E. STALEY NEG. CO., MAKERS OF DIAPER-SWEET\* ... DIAPER DECODORIZER AND LAUNDRY AID



George Bookwalter starts baking system, left, receives automatically mixed dough, center, Frank Del Valle places dough in proof cabinet, right.

## 'No Holes' Bread . . .

## 'Latest Thing in Baking' In Research Laboratory

A scale-model continuous syhomemakers everywhere — is continuous systems. now in operation in the Staley Research baking laboratory.

exact duplication of 30-timeslarger continuous mix equipment that is rapidly replacing old the commercial baking industry.

Use of the new process is viewed as a major factor in bakers' ability to maintain stable bread prices even though costs of raw materials, distribution and labor have increased substantially in recent years.

Our scale-model system is being used for research explorations into various blends of corn sweeteners and their introducvarious stages of the continuous mix.

From their experiments, our

"Sweetose" C and F, long stem-the latest thing in bak- favorites in batch-type processing, and an unsung hero to ing, are also used in the new

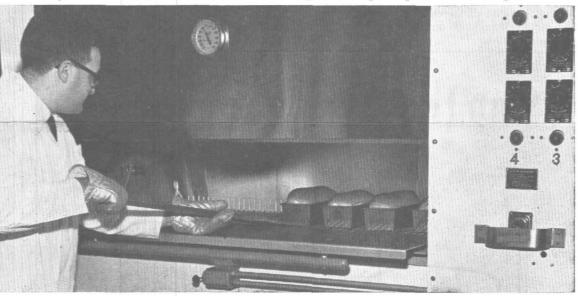
About 25 percent of the nation's commercial white bread The miniature system is an supply is now produced by continuous methods.

The new equipment turns out bread and buns of perfect unibatch-type manual methods in formity and consistency in about one-third the production space needed for a manual operation. The totally automatic mixing process starts with introduction of a "brew"-a combination of yeast, water, salt, milk and corn sweeteners.

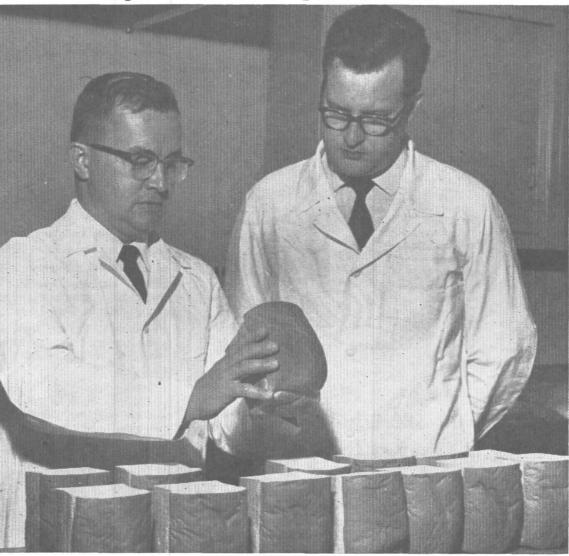
This solution is fermented in a stainless steel kettle, then

pumped into a holding tank. The "brew" is then pumped to an incorporator, where it is tion in different proportions at oxidized together with more corn sweetener, water and shortening.

Then flour is added to the baking technologists hope to other ingredients in the incorlearn how Staley corn sweeten- porator, after which the comers can be best used to serve bined liquid is moved to a pre-



Eighteen minutes after entering oven: finished bread.



bakers' changing needs.

Also, by gaining an intimate working knowledge of the new continuous equipment, our technicians will be in position to productively assist bakers who are engineering changeover to the more-modern methods.

**Emphasis** in the current round of experiments is on use of crystalline dextrose, in preparation for our introduction of the pure sugar from corn next spring.

It has been shown that in continuous systems, the higher the dextrose content, the faster the dough will rise, resulting in a faster turnout of finished products

Largely on this premise,

mix pump. The pre-mixed dough then

moves to a "developer" for the final mix.

Seconds later, ready-to-rise dough streams out of the developer in a continuous flow. This is the first exposure of the new dough to air.

The rise-ready dough is then weighed, placed in loaf tins, then put in a proof cabinet, where it remains for an hour at 108- degree temperatures and 90 percent humidity for perfect rising. Then it's onto a special revolving oven, where loaves are baked at 460 degrees for 18 minutes.

The result: You can smell it throughout the second floor of "StaleyDex", a 95 percent dex- the Research Center-delicious, trose equivalent liquid corn golden bread-some say its even sweetener, has won wide ac- better than "Mom" used to ceptance in the baking industry. make-and "look Ma, no holes!"

Bookwalter and Del Valle inspect their product.

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# **Employee Ideas Reduce Accident Hazard**

Safety ideas from two Staley employees, submitted separately the monorail to be in flawless but aimed at the same target, mechanical order, Carl volunare expected to greatly reduce teered his solution to the proban accident hazard that has lem. troubled our Mechanical Shops for years.

Without each other's knowledge, Millwright Carl Minton and Assistant Foreman Harry since. Augustine came up with simpleand-effective answers to a safety problem involving the lock cord dipped into a small "new idea" on overhead monorails used to kitty to purchase some of the transport heavy machinery around the shops.

Potential accident causes are in failing to set the lock cord, which prevents machinery from running off the end of the rail, and in the cord snapping under pressure when mistaken for the pull cord.

Carl dealt with reminding workers to use the lock cord and also to distinguish it from the pull cord by suggesting that it be coated in bright "caution" yellow, and Harry's suggestion of water ski tow line to replace a fabric formerly used appears to have the snapping problem beat.

Carl's "why-didn't I think-ofthat" type idea was born of near monorail system. disaster in the Paint Shop.

Failure of the lock cord to be set properly resulted in a 1,000pound motor crashing some 20 feet off the end of the monorail. narrowly missing two employees stationed below.

After investigation showed

Simple enough-as most of the best ideas are. And there hasn't been a single incident of forgetting to set the lock cord At about the same time, over

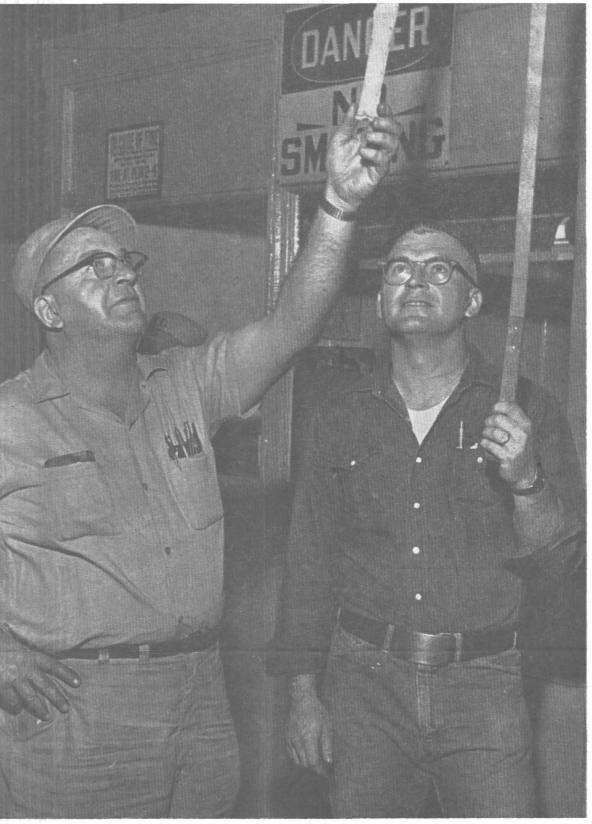
at the Machine Shop, Harry inexpensive superstrength plastic line used for towing water skiers.

The fabric line has been known to snap under tension of pulling, with the sudden relaxation of pressure sending a worker flying helplessly, perhaps toward any one of many sharp-edged pieces of shop equipment.

The water-ski line features a unique woven section that locks itself when pressure is applied. And its even colored in the caution yellow recommended by Carl

So far, the new line is working out perfectly. If it proves durable over an extended period, it will be installed all along the

So thanks to Carl Minton, who put in a little "free over-time thought" into a routine work assignment, and Harry Augustine (who's not even a water skier), the plant is safer place to work today.



**Stop That Leak** 



SAFETY IS THEIR SIDELINE-Harry Augustine, left, takes hold of the new "danger-yellow"

coated monorail cord suggested by Carl Minton, right.

## Three Move Up in Data Processing

Three Staley employees have been promoted to new posts as a result of the expansion and reorganization of the Data Processing Dept. in the new Corporate Information Systems Division.

Promoted were: Dwayne Fleener, from chief machine



When you see a leak, stop it if you can; report it if you can't. Any leak is costly. One drop a second can mean gallons of pollutants a day in a river.

operator to assistant to the manager of Data Processing. Carroll Colter, from data processing machine operator to supervisor of computer and electronics machine operations.

William P. Taylor, from data processing machine operator to control supervisor of Data Processing.

Fleener joined the Company in 1957 as a data processing machine operator, moved up to lead man in the machine room a year later, and had been chief machine operator since 1959.

Colter, an 11-year man here, started on the Extra Board, worked as a messenger before moving up to grain accountant in Control in 1954. He advanced to punch card operator in 1956.

DATA PROGRESSING-Staley employees William P. Taylor, Carroll Colter and Dwayne Fleener, left to right, move up in expansion and reorganization of Data Processing Dept. in new Corporate Information Systems Division. That's our 1401 Computer in the background.

operator since joining the Com- up from trainee to machine pany in 1961. operator. He had been a ma-In another Data Processing chine operator trainee since Taylor had been a machine promotion, Larry Bruce moved joining the Company in 1962.