

1963 Sales Hit All-Time High; **Income Gains**

An all-time sales high and increased net income highlighted a record-studded year of Company progress.

Record sales of \$185,136,084—up 6.5 per cent from 1962—and income of \$5,513,225 were announced last Wednesday at the yearend meeting in the Research Center auditorium by Controller Charles Glynn. Presiding at the meeting was Chairman A. E. Staley, Jr.

Overall sales hit new record highs in each of the four quarters, with the fourth quarter 1962. peak topping any quarter in the Company's history.

Earnings, at \$2.40 a share, increased 27 cents a share over

Industrial sales, spearheaded by a dramatic spurt in syrup tonnage, spurred overall business gains on the way to a reccord volume year.

Grocery Products, paced by industry leaders "Sta-Puf" rinse and "Sta-Flo" spray starch, also finished with a record-breaking sales year.

Also earning a place in the corporate record books was UBS, with all-time highs in both sales and income.

Mr. Staley expressed particular appreciation to the production force for "a remarkable job" in keeping pace with orders when the plant was taxed to capacity.

He predicted that 1964 will be "a busy year, one of high volume, operating to capacity while at the same time hurrying to complete our expansion."

Details on the Company's 1963 activities will be given in the Annual Report, which will be published next month.



Project engineers Herb Becker, left, and E. C. Weimer, of Stearns-Roger Corp., review the site of the new Dextrose Unit from the 8th floor of the Administration Building.

Dextrose Unit Contract Let; Plans in Gear

A contract for design and engineering has been awarded and general plans are speeding forward in preparation for construction of the new Crystalline xtrose Plant, one of the ma-

projects in our recentlyjunced \$10-million-plus exasion program.

Stearns-Roger Corp., Denver, Colo. engineering firm, was awarded the design and engineering contract early last month. They are currently at work on the project, after having conferred with Staley engineers while looking over the plant site on a recent visit to Decatur.

Project engineer for Stearns-Roger is E. C. Weimer. Staley project engineer is Herb Decker. months. Also working closely in early planning of the project is George Wack, facilities planning staff member.

for completed plans and begin- tegrated systems to provide the ning construction by late spring right information to the right or early summer, 1964, accord- people at the right time. Costs ing to E. B. Freyfogle, chief and risks will be realistically engineer. The overall project is weighed against expected payslated for completion by spring out.

ension of railroad track to Research Center and east of the Oil Refinery.

In other phases of the expansion project, engineering is un- tion volumes, he said. derway on the fifth syrup line and the new boiler. Full-scale production is expected from the new syrup processing facility about a year from now, although some additional processing capacity will be realized next Scheduled for Jan. 23 summer.

by Chairman A. E. Staley, Jr., the project is the largest single expansion in the Company's 57-year history. It will make our Company a full-scale pro-Continued on Page 2

Staley

Published bi-monthly, exclusively for employees of the A. E. Staley Manufacturing Co.

Vol. 6, No. 3

Decatur, Illinois

November, 1963

'Total Systems Study' Plans Announced at Staff Meeting

Study" were announced by Pres- ter techniques, and how the ident E. K. Scheiter in a meet- mounting volume of paper work ing of division and department heads Oct. 29.

A far-reaching program that duplicated efforts. will affect all areas of Company activity and take from three to five years to fully develop, the study will get underway immed- said, but it is essential to coniately with a "feasibility survey," expected to take four

Under the direction of Lee Crouse, manager of Corporate Information Systems, the feasibility survey will determine The current schedule calls major areas for developing in-

Ouring the next 60 days, Sta- is essential to effectively plan Sprague, Labor Relations, finengineers will be planning and control business activities ished third. They win \$20 and relocation of utilities and in the increasing tempo of \$10, respectively, in the annual change and competition today, competition among Staley folks. the site of the new building, Mr. Scheiter pointed out. Adserve customers more efficiently with growing sales and produc-

> The study will also determine how information flow can be

Service Awards Banquet

The 17th annual Service gory competition. Announced in early September | Awards dinner will be held on Thursday, January 23, 1964 at the Masonic Temple.

> work mapping out the program the award was John DeBoice, and selecting a main speaker.

Plans for a "Total Systems speeded with electronic compumay be trimmed by eliminating unnecessary clerical routines and

Accomplishing these goals will not be easy, Mr. Scheiter tinued growth and progress of the Company and its employees.

The 'News'

In this issue of the Staley News, we are attempting to catch up on noteworthy happenings of the past ten months. This has been an eventful period-for individuals, and for the Company as a whole. Although some are dated, we feel that the happenings are significant. For the "record," they remain newsworthy.

Annual Report Judged 'Finest'...

Sidwell Wins Annual Quiz

A perfect 100% score in the Annual Report Quiz led Wilma Sidwell, Market Development, to first place honors and a share of Staley common stock.

James T. Matthews, Engineer-Better and faster information ing, placed second, and Willis

Although they may not have which is located north of the vanced systems will enable us realized it at the time, conto improve our operations and testants in the Annual Report Quiz were dealing with the best report of its kind in the milling industry.

This word was received recently from Financial World magazine, which judged our 1962 Annual Report best of all entries in the milling industry. More than 5,000 annual reports were considered in the 97-cate-

Staley received a bronze 'Oscar of the Industry" trophy at the magazine's annual Awards Banquet on Wednesday, A committee is currently at Oct. 30 in New York. Accepting public relations director.



Winners in the 1962 Annual Report Quiz exchange congratulations and look over the award-winning Staley report. They are, from left, Willis Sprague, Labor Relations, third place, Wilma Sidwell, Market Development, who took first place with a perfect score, and James T. Matthews, Engineering, runnerup.

'STA' Viewed By Thousands After Listing

seen daily by thousands throughout the country, now that Staley appears in newspapers along with other companies listed on the New York Stock Exchange.

Stories in newspapers and periodicals heralded the Company's May 29 listing on the "Big Board", when trading began under the ticker symbol "STA".

Thus, being listed draws attention to the company and maintains a continuing interest in our products and progress.

Commenting on the event, Chairman A. E. Staley, Jr. called the listing "an important milestone . . . a significant step for our Company and our stockholders, one we have planned and worked toward for years".

He said the listing "gives Staley stockholders now and in the future ready access to a large, open and uniformly well-run market in which to carry out their investment decisions".

On the heels of our Exchange entry, Company officials announced record high sales for the first nine months of the fiscal year, and net income up over the same period a year ago.

Sales for the third quarter were \$136,929,000, compared to \$128,519,000 last year. Net income was \$3,943,000, up from \$3,639,000 a year ago. Earnings per share for the nine months were \$1.72, compared with \$1.63

Staley Pay Higher Than State Average

The average Staley hourly employee earns over \$12 per week more than the average manufacturing employee in Illinois.

Gross weekly pay for Staley employees averages \$118.68, compared with a \$106.40 average for other manufacturing employees over the state. This breaks down to a difference of some 30 cents an hour that Staley folks earn above the typical employee.

Compared with other employees engaged in the manufacture of food and kindred products, Staley employees earn \$13.48 more each week, or 33.7 cents more

Last year Staley folks earned an average of \$8.71 a week more than the state-wide average.

Expansion . . .

Continued from Page 1 ducer of both liquid and crystalline dextrose.

dextrose unit will be more than 100 million pounds. The product is widely used in the baking, candy, ice cream, canning and other food industries. It is now made by only two other U.S. manufacturers.

Dextrose is a pure white sugar, produced by the hydrolvis of corn starch. It is made by carrying the conversion further to produce a very high dextrose syrup, the base material for crystalline dextrose.

The decision to plan production at this time was based on current market demand and indications that the dextrose market will grow substantially in the years ahead. Use of corn syrups and sugars has increased considerably in the past year, as customers use more corn sweeteners to replace cane and Millikin's business administrabeet sugar.



America's leading fabric softener is getting a new look. Famed "Sta-Puf" rinse, pioneer in its field, is being converted to newly designed translucent plastic bottles. Demonstrating the easy handling of the new slim-ribbed neck is Teresa Freeman, Administrative Services. "Sta-Puf" is being converted from glass to newdesign plastic as swiftly as schedules permit.

Expanded Board of Directors To Hold Meeting Nov. 12

The Board of Directors will hold its regular quarterly meeting on Nov. 12, the second since stockholders voted to expand the Board from 12 to 15 members and elected three new directors in May.

New Board members are: Robert H. Davidson, who joined the Company in early May to head our marketing activities; Nat Kessler, general superintendent; and Herman Pevler, president of the Wabash Railroad.

Davidson was elected a vice president at the same time Prior to joining the Company was administrative vice president of Economics Laboratory, Inc., New York. He was formerly national sales manager of General Foods' Jello Division.

Also elected vice president was Forrest W. Apperson, who has been manager of Grocery Products since 1943, and has steered the Division to quadrupled sales volume in the past 10 years. A 33-year Staley vet-



Davidson Kessler



Apperson

With 900 Years of Service Twenty-nine Staley veterans retired recently, with service to secretary to the Company Secthe Company totalling 900 retary after 38 years service. years, averaging more than 30 She started in Auditing, and years per person.

29 Staley Veterans Retire

Leading the list is Fred Harless, who retired after 45 years service in the Boiler Room, where he has worked since joining the Company after discharge from the U.S. Navy after World War I.

Carl Walters retired as a sales accountant after 44 years service. He started in 1919 as a clerk in Auditing, then worked in Sales Analysis as chief accountant, and as senior accountant in the Control Division.

Dale Tish retired as a labor leadman in the Yards after 41 years service. He started in the Yard in 1922, and has been lead man since 1953.

Francis (Billy) Morrow retired as a brickmason-senior mechanic after 41 years service. He started as a brickmason, and has been a senior mechanic since 1946.

Tony Fratini retired after 40 years service, as a senior mechanic, a post he has held since 1949. He began shoveling feed, then worked his way up in the Roundhouse.

Pat McHood retired as a vacuum pan operator in the Syrup Refinery after 40 years service. He began as a laborer in the old Table House, and has been vacuum pan operator for more than 20 years.

Henry Doore retired in May, after 39 years service. He died on May 28. He worked most of his years with the Company in the Syrup House.

Fred Schwesig retired as shift foreman in Wet Starch after 39 years service. He started in the Millhouse, and was made assistant foreman in 1938.

Frances Stapleton retired as was promoted to the position she held at retirement in 1948.

Ray Huffer retired as shift foreman in Dry Starch after 37 years service. He started in the Sugar Dept., and worked his way up in Starch Drying.

Frank Prell retired as senior mechanic in the Millright Shop, ending a 36-year career with the Company. He began as a Garage extra, and became a senior mechanic in 1947.

Russell "Red" Stockwell, shif foreman in the Syrup Refinery retired after 36 years. After starting as a Kiln House extra, he advanced to shift foreman.

William Whitmore retired with 36 years service in the starch and soybean plants as an inositol operator.

William Ewing retired with 33 years service, mostly in the Pack House, as a packaging equipment maintenance man.

Art Witt retired as an operator in the Oil Refinery, where he spent more of his 30 service years with the Company.

William Atwood retired as a rigger lead man in the Yards after 30 years service. He started as a painter in the Yard.

Wayne Venter, salesman for Grocery Products in Kansas City, retired after 30 years.

John Zienkosky retired as shift foreman in the Syrup Refinery after 26 years service. He started on the Extra Board, and had been shift foreman at the MSG Plant.

Carroll Dant retired as a operator in the Starch Drie Bldg. after 26 years service. He spent most of his career in Starch, after starting on the Extra Board.

Frank Quickel retired after 26 years service, as a reel tender in Corn Oil Extraction. He started in Elevator C, and worked in the Packing House.

Roland D. Earle, former president of UBS Chemical, retired low figures reported for the as a research consultant. He ends a 25-year career with Sta-Lost time accidents happened ley and UBS, and is now living here at the rate of eight per in Hollywood, Fla. million man-hours worked. There

John Monaco retired as exwere a total of 43 lost time accitraction plant oiler in Lubricadents last year. This compares tion and Oil Supply after nearly with 11.24 for the food industry. 25 years service, most in this department.

lost per million man-hours James Housley retired from worked, our rate of 250 was the Millhouse after 20 years only about one-third as high service. He began on the Extra Board, and retires as a Mill As of Sept. 30, we had a total maintenance man. of 47 lost time accidents-four

Clarence Williams retired after 20 years service, as a rigger lead man in the Yard, where l spent most of his Staley caree.

John Enlow retired as a steam drier operator in 9 Bldg. after 20 years service. After starting on the Extra Board, he worked his way up in the Feed House. Arthur Tribit retired as as-

sistant foreman in the Boiler Room, after spending most of his 19 service years there. He started on the Extra Board. Frank Morgan retired as a packaging line operator in 17

ginning on the Extra Board. Andrew Taylor retired from the Painesville Plant after 18 years service. He retires as a

Bldg. after 18 years service, be-

Merle Phillips was granted a disability retirement. He retires as a steam drier operator, after 22 years service, mostly in the Feed House.

packer.

Staley Accident Rate Rises, Still Below Industry Average

food industry.

Plant accidents at Staley in- | but remained significantly becreased slightly in both freeran, Apperson will retire Jan. 1. quency and severity in 1962,



Annual capacity of the new Four Advance in Grocery Products

Kirkpatrick

marketing programs have resulted in a reorganization and

Staley Participates In Career Meeting

Five Staley people participated in a career conference at Millikin University Oct. 15.

Introductory speaker was Roy L. Rollins, vice president, who spoke to the students on futures in industrial careers.

Leading individual group meetings were J. H. Beaumont, Corn Division, W. Robert Schwandt, Manufacturing, Richard E. Schuman, Research, and George M. Prust, Personnel.

The Conference was sponsored tion department.

Expanding product lines and increased responsibilities for three men in Grocery Products, according to Henry Volle, newlyappointed division manager.

> Paul D. Kirkpatrick, previously assistant grocery products manager, has been promoted to national sales manager.

> Frank W. Julsen, advertising manager, is now advertising and merchandising manager.

> Walter E. Schultz was promoted from package supervisor to marketing service manager.

Volle indicated that this is the first step in a reorganization plan that will lead to further strengthening of the Division's marketing support for the already growing number of concooperatively by Staley and sumer products, as well as those being acquired or developed for the future.

Staley 250 8 Food Industry 757 11.24 In 1961, our severity rate was

less than in all of last year.

as the food industry.

The 1962 figures:

In severity, or number of days

less than 200, and frequency was approximately seven. The food industry jumped from 10.3 infrequency and from 600 in severity.

Most frequent type of lost time accident here is falls, according to Dick Hopkins, safety director. In 1962, falls accounted for 15 of the 43 accidents-or more than one out of three. There have been 16 falls in 47 accidents so far this year.

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Bruce Shaeffer, Editor Lee Jeske, Photographer **10**

Staley Folks Ask Questions About Company Operations

Have a question about the company you'd like answered? Most of us do.

Upon this premise we are starting a question-and-answer column as a regular feature of the Staley News.

In each edition we will publish the questions of Staley folks, along with the answers from a person immediately concerned with the area in question.

Mail questions to the Editor, Staley News. Names will be withheld on request.

Here is the first round of questions from Staley folks, and

Q: "To what extent is Staley international? In how many countries does the Company have plants, and in which countries are Staley products sold?"

Dick Burkhalter Chemical Engineering

A: From Earl Bailey, Overseas Div.: Staley has two wholly-owned foreign susdiaries—A. E. Staley Manufacturing Co. (London) Ltd., and Staley (Canada) Ltd., Ajax, Ontario. Staley also has

a joint venture with the Permutit Company, Ltd., London, England, and has 50 per cent interest in Staley, A. G., Fribourg, Switzerland; and Societe de Placements et d'Investissements S. A., Luxembourg, which two companies own essentially all of Glucoseries Reunies, S. A., of Alost, Belgium; Tunnel Glucose Refineries, Ltd., Greenwich, England; and International Development Corp., Luxembourg.

Staley serves more than 70 countries directly and Staley products are distributed world-wide after sale to the U.S. Government. Direct sales volume has been recorded this year in most countries of the free world, including

Europe, Africa, South America and Asia. The Company has an agent in each of the countries where products are sold, and maintains offices in London, Switzerland, and San Juan, Puerto Rico, employing 15 persons.

Q: How many cities and states do Staley tank cars visit, and what is the farthest point? How is overseas transportation handled?"

Todd Riley Painters

A: From Al Lukey, Traffic:

taley tank cars regularly visit every state in the Union. They pass through literally thousands of cities, towns and hamlets on various routes.

Exported oil products are shipped via rail either to the port of exportation, or to St. Louis, where the oil is put in a barge.

moved to a Gulf port on the Mississippi, then transferred to a tanker. Between April 15 and Nov. 15, the St. Lawrence Seaway is also used to some extent, with tank cars being unloaded directly to the vessel that will carry the oil to Staley Woman's Club the overseas destination.

Dry export products are moved directly to a port of exportation for loading on a vessel. Staley corn syrups are loaded on ocean-

going vessels enroute to Hawaii. Soybean products are barged out of Paines-

ville, through Lake Erie, to the Hudson River, to the New York at Locust and Jasper Sts. area, for domestic consumption.

Q: Why doesn't the Company standardize pumps, staying with the same types and the same brands? Wouldn't this cut down on the

> Joe Childress 71 Bldg.

A: From John Winings, Engineering: Basically, this is what we are trying to do. Although desirable, this cannot be attained com-

pletely, because no one manufacturer can supply every type pump or piece of equipment that is needed. We feel that we accomplished the next best thing by setting up a cross-index system for all pumps, showing each pump on the premises, what parts will fit it, and what parts are available. We are currently purchasing as many pumps as possible from one source, but we cannot fail to experiment, from time to time, with promising new

parts inventory?"

Area Teachers See The Staley Story

education day programs Oct. 17. morrow's research efforts.

Morning and afternoon sessions were held in the Research Center auditorium, under the lic relations.

Seventy-two Decatur school Following the slide presentateachers were taken on a picture tions, the educators heard Dick tour of the plant and through Schuman discuss Staley research 57 years of Staley history dur- and the key role of teachers in ing the Company's business- preparing students to lead to-

Rounding out the program was a short talk on Staley's direction of John DeBoice, pub- training program, presented by Bob Sanner.

Taste-Rite Candy **Now in Production** By Staley JA'ers

Officers have been elected and production of "Taste-Rite" peanut brittle is underway at the Staley Junior Achievement com-

"Taste-Rite" peanut brittle sells in one-pound boxes for 65¢ each. Sales are made by the students, principally door-to-

Staley advisers are Kent Mittelberg and Richard McBride, management, Neal McDonald and Richard Fiala, production, and Chuck Brauer, sales.

Gridiron Favorites Entertain Foremen

A good crowd of Staley foremen was entertained by two oustanding personalities from a golden era in Chicago Bears and Millikin University football at the Oct. 21 Foreman's Club meeting.

George Musso of Edwardsville, and Glen Corbett, Decatur, of 1929, 1930 and 1931, and house. later on the mighty Chicago Bears of the 30's, exchanged gridiron quips and showed a movie on the Bears.

Handling the introductions was a third member of the '30, 31 and '32 Millikin teams, Roy Rollins, who teamed with Musso on the same forward wall that paved the way for flashy halfback Corbett's scoring leadership on all three Big Blue

Musso and Corbett were described by Rollins as forerunners of the two platoon system. 'Corbett was the offense, and in progress. Musso was the defense," he said, "although they both hung line, major element in the proaround when the other guy was have enough players for two ing to Lee Miller, refinery superfull platoons.'

Plans Rummage Sale

The Staley Women's Club will have a rummage sale on Friday and Saturday, Nov. 29 and 30 in the former firehouse

Opening the Club's fall activon Oct. 17.



-Busily engaged in breaking up Taste-Rite peanut brittle are Junior Achievers Janet Renfro, left, daughter of John Renfro, teammates on the Millikin teams 59 Bldg., and Karen Malchow, daughter of John Malchow, Round-

Evaporator a Staley 'First'; Syrup Production Increased

The world's first continuous- to space for more enzyme tanks, finish corn syrup evaporator in office and shower facilities. successful commercial production is part of the two-year expansion filters, occupying space on 10 and modernization nearing completion in the Syrup Refinery.

The project will be completed within the next 30 days, after removal of kiln stacks and dust collection equipment, currently

Production from the fourth gram, is now reaching and experforming because we didn't ceeding design standards, accordintendent. Overall syrup production capacity has been increased 20 per cent.

> Capacity will jump again when a fifth line now in engineering is completed next year. The fifth line is part of our recently-announced expansion into production of dextrose.

Removal of the kiln stack signifies completion of the changeover from bone char to carbon decolities was a children's night, held orizing processes, a step that has at the Third E. U. B. Church made room for the fourth and planned fifth lines, in addition

There were formerly 24 bone floors of the Syrup Refinery. They have been replaced by less than half as many carbon process leaf filters, concentrated on the sixth and seventh floors, and taking up less than half the space.

Kilns had been used to regenerate bone char in the old decolorizing process since the Refinery began operation in 1919. After the filtering capacity of the bone char wore down, it was passed from the old filters into the kiln, where heat restored it for continued use.

Major significance of the successful continuous-finish evaporator is in producing highest quality syrups to any weight specification. The refined syrups are concentrated with less exposure to heat, thus enhancing their original qualities while preparing them for shipping and storage in convenient and economical forms.

Tech. Society to Hear Neisler Lab Executive

Dr. Chester J. Cavillito, vice president in charge of research for Irwin Neisler Laboratories, will be the featured speaker at the next Staley Technical Society meeting, scheduled for Thursday, November 19 at the Decatur Club.

He will discuss the impact of recent Food and Drug Administration regulations on the pharmaceutical industry.

A capacity crowd was on hand at the October meeting to hear L. E. Doxsie, vice president, Corn Division, discuss problems and opportunities of the Division.

Doxsie reviewed current marketing conditions, trends, and production and sales forecasts in sales of Staley starches and syrups. He also outlined the market for crystalline dextrose as it currently exists, projecting future markets, and Staley's dextrose growth picture.



Ray Bass, Machine Accounting, left, and Norman E. Russell, executive director of the United Fund, discuss a daily progress report, tabulated in our IBM Dept. The IBM process, which takes some 33 minutes daily, has saved from four to five hours a day in clerical work since Sept. 26. Our 1963 United Fund contribution anticipated place in the overall was \$42,150 as of Nov. 6.





Peters

Riedlinger

Augustine



McDonald



Murphy



Cole

James

Owens

Rexroat

Atwood





















Crone





Dayton





Deckard





393 Celebrate Recent

Three hundred ninety-three | Nicholas Chervinko, Tin Shop, Staley employees have celebrated service anniversaries ranging from five to 45 years in recent months.

7,310 years continuous service to the Company.

Leading the list is Ed Lashinski, Electric Shop foreman, who completed 45 years on May 29. He has been in the electric shop for most of his Staley career, serving as a helper from 1918 to 1925, then as an electrician until 1937, when he was made assistant foreman. He has been foreman of the Electric Shop since 1950.

Other employees celebrating service anniversaries are:

40 Years
Archie Beals, Tin Shop, Sept. 20
Harry D. Bell, Elev. D, Aug. 30
Sylvester Boos, 1 Bldg., May 18
George L. Carnahan, 101 Bldg., July 13

John Cole, Lub. & Oil, June 30 Boyd L. Cornthwaite, 16 Bldg., Aug. 21 Ira J. Cox, 17 Bldg., April 6

Walter Hansen, Maint., April 30 Earl O. Hettinger, Cont. Lab., March 25 Arthur Isaacs, Oil Ref., Aug. 7. Dwight J. James, Pipe Shop, Oct. 3 Claude W. Luster, 12 Bldg., Aug.

30 John McDonald, Appl. Rsch., Sept.

Doris Murphy, Exec., March 1 George W. Owens, Civil Engr., Oct. 20

Noble C. Owens, I & C, May 22 Paul J. Peters, 17 Bldg., Sept. 19 George H. Sheumaker, 17 Bldg.

Aug. 13 Homer E. Stuart, Yards, Aug. 22 Frank Watkins, Pipe Shop, April Earl C. Wheeler, 16 Bldg., April 6 William B. Yetter, Brickmason, Oct. 31

35 Years John F. Anderson, Fellowship Club, March 24 Pauline Cable, Overseas Div., Oct.

Arthur Cummings, Oil Ref., June 3 H. Russell Dash, Sales Order Serv., May 2 Pete B. Nolan, Eng. Rm., April 18

James B. Rexroat, 5-10 Bldg., Oct.

Kathryn Sheehy, Rsch., March 26 John J. Stetz, Brooklyn, N. Y. Whse., Sept. 1 Eldo Riedlinger, Ext. & Process, May 4 30 Years

Floyd N. Adcock, Ext. & Process April 10 William Atwood, Yards, May 10 Augustine, Mach. Shop, Harry April 26 Everett L. Becker, Pipe Shop,

Carl H. Bomball, Scale Hse., Sept.

William H. Bourne, Oil Ref., Sept. Chester P. Boyle 20P Bldg., July 24 Russell L. Bridgewater, Pipe Shop, Aug. 7

Forrest G. Britton, 12 Bldg., Aug. 5 Carl K. Bronson, Inst. & Cont., Howard Brumley, 2 Bldg., Sept. 22 Donald C. Carroll, Millwrights,

Aug. 11 Cager C. Carter, Shipping, Oct. 22 Richard D. Yocum, Millwrights, William D. Cherry, 20P-118 Bldgs... July 2 Aug. 9

July 22

Raymond Clements, Millwrights, July 28 Verne S. Crone, Lub. & Oil, April

29 They account for a total of \mid Daniel Dayton, Maint., May 10 Fred Deckard, 20P-S Bldg., July 13 Francis J. Dewey, Tin Shop, Aug.

> Earl Dizney, Painters & Roofers, May 29 Louie E. Doxsie, Corn Div., April Leverett C. Early, Millwrights,

> July 19 Wilbert O. Falk, Extra Bd., Aug.

> George A. Finch, 20S Bldg., Aug. 9 Ora F. Fisher, Pipe Shop, Aug. 9 James E. Ford, 5-10 Bldg., May 25 Raymond Franklin, Cont. Lab., April 14

Arnold French, Yards, April 28 Lloyd E. Gill, Yards, Oct. 29 John F. Gillespey, Gardener, Sept. Virgil L. Grady, M & M, April 14

Linn V. Greenwood, Mach. Shop, May 10 Joseph N. Grossman, Purchasing,

Aug. 11 Raymond Grunert, 111 Bldg., May

John M. Hanson, Jr., Tin Shop, July 7 Orville Hinton, Yards, May 5

Carson C. Jackson, Ext. & Process, Sept. 22 Gordon E. Jackson, Janitors, July

Richard A. Jackson, 11 Bldg., July 15

Chester E. Kester, 11 Bldg., Aug. 12 Charles F. Lavery, Millwrights, Aug. 9

William F. Leek, Tin Shop, Aug. 11 Norman Lents, Production, June 4 Elmer D. Lind, Mach. Shop, Aug. 5 Marion Mattison, Boston, April 1 Otto S. McKee, Elec. Shop, Aug. 9 Frank Meyers, 17 Bldg., July 24 Phillip C. Meyers, 111 Bldg., Aug. 12

John B. Nickey, Tin Shop, May 17 Raymond Nihiser, Eng. Rm., Aug. Sheldon Powell, Tin Shop, April 11 Eddie Prell, Yards, May 4 Kenneth H. Reed, Garage, May 17 Wilbur F. Reed, Inst. & Cont., July 19

Harold L. Reeve, Cont. Lab., Aug. 10 E. Rhodes, Soybean Div., Aug. 9 Todd C. Riley, Painters & Roofers, Aug. 18

Aug. 16 Roy L. Rollins, VP & Director, Aug. 23 John Rozanski, Tin Shop, Aug. 16 Arthur W. Salogga, 101 Ext. Tow-

er, Aug. 5 Harry Schultz, 101 Bldg., May 30 Ervin Earl Shobe, Tin Shop, May

Robert G. Slaw, Elec. Shop, Sept. 7 Clyde Smith, Elec., April 6 Vern E. Smith, Extra Bd., Aug. 9 Washington Smith, Garage, June

James C. Snelson, 101 Ext. Tower, Aug. 5 Gustav S. Sowa, Asst. Gardener, Sept. 12

Marshall L. Spain, Painters & Roofers, Aug. 8 John Swarthout, 22-47 Bldgs., April 14

Fred Tilinski, Jr., Feeds, May 25 Walter Tilinski, Cont. Lab., Sept.

Lee D. Weddle, Millwrights, July Sam B. Williams, Tin Shop, May 10 Kenneth B. Wood, Time Study, July 19

Charles Yonikus, Tin Shop, May 17

Carl D. Young, Inst. & Cont., July

25 Years

G. James Dustin, Proc. Engr., June 15

Roland Earle, Davie Research, June 21 Michael Griffin, Round Hse., May 31

Walter F. Kwasny, Chem. Engr., July 19 Eldred K. Olson, Cont. Lab., Aug.

16 James B. Roderick, 20S Bldg., July Paul E. Schahrer, Shipping, July

15 Lloyd T. Stubblefield, Pipe Shop, July 25 William J. Maginn, Sales—Phila., Sept. 19

20 Years

Dorothy Albert, Soybean Div., June 14 Eugene Bolby, 111 Bldg., Sept. 8 Jessie K. Boos, Extra Bd., Sept. 3 Edward Bottmer, Sales, April 12 Sam Boulware, 1 Bldg., June 29 Frances Bretz, 17 Bldg., April 27 Cecil Brown, 20 Process, June 3 Virginia Brumaster, M & M, Oct. 4
Henry Burge, 16 Bldg., April 30
Elizabeth Butler, 17 Bldg., April 22
Oren O. Campbell, 5-10 Bldg., Oct.

Ralph F. Clark, Garage, Sept. 14 Evelyn Clesson, Extra Bd., July 27 Charles Clow, Feed Hse., April 23 George D. Crisman, Cont. Lab., Aug. 3

Herbert Decker, Engr., June 28 Harry G. Deibert, Reclamation, April 13 Lawrence E. Dial, 48 Bldg., Sept.

10 Edward Doyle, Groc. Prod., May 31 Donald R. Dye, Mach. Shop, July 7 Donald R. Dye, Mach. Shop, July 7 Susie Edwards, Extra Bd., April 22 Glenn B. Elder, Protection, Oct. 26 John Enlow, 9 Bldg., April 30 Jane Ernst, Proc. Engr., June 24 Peter J. Finnegan, Boston Whse., Aug. 17 Roy E. Finney, 59 Bldg., July 16 William C. Frew, Sales, Phila., Oct. 11 Amanda C. Garfoot, 17 Bldg. April

Amanda C. Garfoot, 17 Bldg., April 15 Margaret Grant, Extra Bd., Jul-

William F. Green, 5-10 Bldg., Oct.

Fontus Harlin, 111-113 Bldg., April 23

Prentis L. Harlin, 29 Bldg., Aug. 3 Theodore Hastings, Feed Hse., May 11

Sylvester Hines, 20P & 118 Bldgs., March 3 Dillard Hitchcock, Painesville,

March 5 Fred Jenkins, 5-10 Bldg., March 3 Doris H. Jones, 17 Bldg., July 24 Mildred I. Jones, 20 Bldg., April 28 Mildred Kaminski, Extra Bd., Aug.

Robert J. Kelly, Yards, July 30 George K. Kuizinas, 17 Bldg.,

March 16 James McEwen, 1 Bldg., June 15 Lille S. Meyers, 17 Bldg., July 27 Charles Murray, Jr., Garage, April 16

Green D. Newberry, 12-26 Bldg., July 28 Jack H. Payton, 111 Bldg., July 16 Bernice K. Picard, Extra Bd., July

Helen Rader, 17 Bldg., April 15 Agnes Ray, Extra Bd., April 28 Faye Rentfrow, 17 Bldg., July 9 Bessie Roby, Extra Bd., Sept. 3 Clarence Roddy, 9 Bldg., April 6

Walter Ruley, Chem. Engr., April Rufus A. Scott, 29 Bldg., April 20 David J. Smith, Boston Whse., July

15 George Smith, Whse., James E. Smith, L & O Shop, Sept. Wayne

Yayne Stanley, Mach. Shop, March 23 March 25 Ira Thompson, 75 Bldg., April 13 Margie L. Vest, Prod. & Maint., Aug. 12 John Wayner, Painesville, March

Gladys I. Whitacre, Sewing Rm., Lyndell D. White, 5-10 Bldg., Aug.

Henry Woermann, Yards, Aug. 28 Emil J. Wombacher, Reclamation, April 13



Greenwood



Grunert







Lavery

Service Anniversaries

15 Years Floyd Adcock, Millwrights, May 17 Ernest E. Allen, Proc. Engr., Oct. 1 Lillian Anderson, Tele. Dept., Aug.

Chester Boggs, Painters & Roofers June 8 Robert Boyd, 16-116 Bldg., May 18 Jack Burcham, Elev C, June 2 Willard A Carter, 19 Bldg., Sept.

Eugene Chapple, 5-10 Bldg., Sept. 7 Melvin L. Chapple, 16 Bldg., Sept.

Dorothy Collins, Sales Order Serv. Oct. 16

Oct. 16
Leroy A. Dean, Pipe Shop, Sept. 28
C. Dean Devore, Credit U., July 9
William Dodd, Pipe Shop, May 13
Edward Ellis, 59 Bldg., Sept. 29
Lee B. Falkenburg, Ref. Oil, March

Delmar Foster, Painters & Roofers, Oct. 6 Robert Guynn, Off. Serv., June 24 James A. Hayes, 17 Bldg., Sept. 8 Leonard Hoadley, Brickmasons,

E. Wally Holden, Tax Dept., Sept.

Wayne Hull, Mach. Shop, May 25 George W. Jewell, Prot., Sept. 27 Henry D. Johnson, 17 Bldg., Sept.

Richard L. Karl, Yards, Sept. 30 Donald Klinger, Pipe Shop, May 18 Norman A. Kochner, Cost & Analysis, Oct. 18 Carl J. Koslofski, Yards, Sept. 29

Willie Kupiec, Prot., May 12 Robert Leisner, 17 Bldg., May 17 John B. Long, 20P-118 Bldgs., Oct

Dale E. Matthews, Stores, Oct. 5 Roger Mauterer, Proc. Engr., Oct. Eula Mae Metzger, Groc. Prod.

James B. Mullinix, 17 Bldg., Sept.

Clifford Newlin, 20P-118 Bldgs. June 2 Robert Nihiser, Reclamation, Sept.

28 Charles O'Dell, Pipe Shop, May 11 William Oldweiler, Prod. Cont., May 29

William M. Osborn, Mach. Shop, James Peterson, Pipe Shop, Sept

Merrill E. Pound, 5-10 Bldg., Sept Karol Richardson, Pipe Shop, May

Dorothy E. Rogers, Data Proc. Aug. 19

Fletcher Roman, Sales, May 1 Jesse Scheibly, Yards, May 18 Derald Schoneman, Yards, May 14 Woodrow W. Seay, Sales—Atlanta, Sept. 1

Margaret Shepherd, Switchboard, May 18 Carl A. Simroth, Engr. & Maint.,

June 8 Claude W. Smith, 20P-118 Bldgs. May 13

George Spates, 1 Bldg., June 2 Fred B. Spellman, 9 Bldg., Sept. 25 Fred Starbody, Painters & Roofers, May 27 Anton Stepansky, Yards, Sept. 13 Ted M. Taylor, Jr., Pipe Shop, May

Larry M. Trempel, Traffic, April 26

A. Willard Turner, Chem. Rsch., Sept. 20 Paul H. Urben, Sales—Atlanta,

Herbert J. Wallner, Sales, Aug. 16 Dean Earl Webb, 101 Bldg., Sept.

James D. Wetherholt, Yards, Sept.

Howard J. Williams, Sales—Kansas City, Sept. 1
Ella V. Yates, Off. Serv., July 6
John K. Yokley, Yards, Sept. 29

10 Years Vincent E. Albert, 59 Bldg., Sept. 1 Merle Dean Alcorn, Feed Hse., Aug. 14

James Babcock, Cont. Lab., Sept. William E. Beals, Millwrights, Aug. 19

Vivian Belcher, Sales Order Serv. Charley R. Bell, Sales, April 10 Charles Bitzer, Chicago Whse.

Arbold Bork, 60 Bldg., June 18 Alfred E. Born, 6 Bldg., Sept. 24 Floyd Brandon, Millwrights, June

William Brennan, Groc. Prod., Earl Strohl, 59 Bldg., Sept. 23

May 18
Jack C. Brown, 5-10 Bldg., Aug. 13
Charles D. Cissna, Prot., Aug. 28
Clayton L. Clark, Painesville, April

Carroll Colter, Acct., June 15 Alva Conaway, 5-10 Bldg., June 17 Gareth E. Cowgill, 59 Bldg., Aug.

13 Wayne Cox, Millwrights, Sept. 1 Eleanor Dazey, Prod. & Maint., Sept. 16

Jack Decesaro, Yards, Aug. 14 Ronald Devore, Yards, Sept. 18 Alphondus Dobbins, 17 Bldg., June

Henry G. English, Sales, July 14 Jimmie L. English, 59 Bldg., Sept.

Charles Ferrell, Painesville, June 9 Jerry A. Finch, Yards, Oct. 14 Lawrence A. Flaugher, 59 Bldg., Sept. 10

Crawford H. Garren, Sales—Atlanta, Sept. 14 Thomas Garren, Tech. Serv., June

16 George A. Geary, Painesville, July

Joseph Gentry. 60 Bldg., June 8 John Gilbert, Feed Prod., June 22 James C. Glazebrook, 17 Bldg., Sept. 21

Jackson Gulledge, 101 Bldg., June 11 Ronald Hackl, Elec. Shop, Sept. 22

Charles A. Hall, Clean-up, Oct. 16 Gerald E. Hardway, Painesville, Oct. 1 Kenneth E. Harlow, Painesville, April 28

Lester Havener, Yards, Sept. 28 Virgil M. Hector, Cont. Lab., April

James P. Holmes, 34 Bldg., Aug. 21 Roy O. Hopkins, Millhouse, Aug. 21 Andrew A. Horn, 17 Bldg., April 10 Thomas L. Hurst, Chem. Rsch., Oct. 12

Donald Johnson, 34 Bldg., Sept. 21 Earl Judkins, Painesville, June 6 P. Raymond Keithly, Engr., Sept.

Dale J. King, Yards, Sept. 17 Leonard Knox, 59 Bldg., June 12 Clyde Largent, 59 Bldg., June 9 Billy G. Letner, Elec. Shop, Sept. 2 Ottis L. Livingston, Feed Hse., Aug. 13

James Lotzgesell, Appl. Rsch., May Henry C. Massey, Proc. Engr. Sept. 7 Ronald D. McCoy, Prod. & Maint.

Aug. 25 James McCullough, 16-116 Bldg., Sept. 29 Ray Meisenhelter, Jr., Proc. Serv.,

May 1
Charles R. Michels, Jr., Mill-wrights, Aug. 27
Richard Minks, Elev. C & D, Sept.

Warren Moore, Mach. Acct., Sept.

Alvin Morris. Yards, Sept. 21 Richard S. Nichols, Spec. Prod.,

Aug. 24
James H. Owens, 59 Bldg., May 22
Donald Peck, 59 Bldg., May 21
Robert Pence, Groc. Prod., June 16 Hersey W. Pridemore, Painesville, Oct. 5

Virgle Rambo, 59 Bldg., Sept. 1 Wilbur R. Reed, Jr., 20S Bldg., March 23 William C. Rice, Groc. Prod, July 1 Lloyd J. Robinson, Yards, Aug. 28 Jack Shipman, Painesville, June 1 Wilma Sidwell, Mkt. Div., March

John W. Smith, Millwrights, April

Robert Sowers, 17 Bldg., June 17
Ralph Staley, Painesville, March 16
Edward Stratton, Jr., 5-10 Bldg.,

Scott Grand Stratton, Jr., 5-10 Bldg.,

Maint, Sept. 29
Jerrel Zimmerman, Appl. Rsch., Sept. 9

Robert Thompson, Painesville, June 5

Eugene Timmerman, Pipe Shop, Aug. 13 Ward W. Trammel, 34 Bldg., Aug.

26 Floyd E. Turner, 34 Bldg., June 22 Billy J. Walker, 59 Bldg., Aug. 19 James B. Watt, Jr., Painesville, June 11

Hans Weinhold, Painesville, Oct. Jack M. Wilcox, 59 Bldg., Sept. 8 Lynn Williams, Trans., May 26 Harley Wimer, Painesville, March

Stuart Wolken, Yards, Sept. 3 Edward E. Wood, 5-10 Bldg., Aug.

Paul Wooley, 5-10 Bldg., Sept. 18 Jordan O. York, 34 Bldg., Aug. 26 5 Years

Edgar J. Van Allsburg, Sales—N. Y., Oct. 1 Edward Beck, Appl. Rsch., Mar. 17 Annabelle Benson, Off. Serv., June

Robert Bretsch, Groc. Prod., Mar. Ada Burchard, First Aid, Sept. 8

David Clark, Engr. Rsch., June 16 David S. Cobbledick, Appl. Rsch., Aug. 25 George Cogswell, Appl. Rsch., Sept. 4

Robert Daily, Law Div., March 3 Opal Finfrock, Switchboard, Mar.

Patricia Fletcher, Engr., May 14 Annabel Fuller, Ind. Sales, Aug. 7 Helen Good, Grain Div., April 29 Paul A. Grasemann, Appl. Rsch.,

Aug. 18
Bebe A. Gray, Ind. Sales, March 26
Richard Grimm, Sales, May 5
Lewis J. Hardy, Boston Whse.,
Aug. 11

Robert I. Hedden, Chem. Rsch., Oct. 14 Harriett L. Houk, Off. Serv.-

Whse., July 21 James M. Joles, Painesville, July 14 Frank Julsen, Groc. Prod., June 2 Edwin O. Kaul, Jr., Rsch., June 30 Evelyn F. Keller, Off. Serv., Oct. 14 William Kimberly, Engr. Rsch., June 20

Betty Knepper, Off. Serv., March Mary J. Lain, Mach. Acct., Oct. 22

John F. Lucey, Groc. Prod., July 7 Harold March, Engr., June 16 Louise McCollister, Sales-Atlanta, Edgar Melvin, Phila. Whse., April

Scott Milroy, Groc. Prod., April 1 Doris Morganthaler, Cont. Div., June 12 Velva R. Morrison, Credit, July 30

Kenneth B. Moser, Chem. Rsch., Sept. 2 Edna Mukenhaupt, Ind. Sales,

April 14 John Newberry, Fellowship Club, May 27 Henry S. Patterson, Groc. Prod.,

July 21 Lorraine Petty, Off. Serv., May 22 Rex Pister, Sales Order Serv., March 21 Robert Powers, Paper Lab., April

Mary E. Raley, Data Proc., Sept. John Rasche, Engr. Rsch., June 9 Howard E. Rose, Jr., Groc. Prod.,

June 25 Glenis Sanger, Painesville, Sept. 2 Carolyn J. Smith, Purchasing, July 7

Martin L. Smith, Sales, July 21 Robert Sucher, Engr., June 16 Nicholas Sopko, Painesville, March 16 Han Tai, Chem. Rsch., Sept. 3 Noble Tarter, Purchasing, June 12 Robert Sowers, 17 Bldg., June 17 Richard L. Vail, Engr. & Maint.,



Olson

Young

Weddle

Roderick



Schahrer



Stubblefield



Dustin



Kwasney



Wood











































































Gillespy

Forty-One Staley Folks Step Ahead In Recent Plant, Office Promotions

Forty-one promotions have been announced in plant and office departments since your last Staley News.

James Moore was promoted



from manager of the Crude Oil Dept. to manager of commodities. He succeeded by Harold E. "Tony" Lents, who served

as assistant assistant manager in that department for 11 years.

Duane Chicoine was promoted from senior instrument engineer to manager of instrumentation.

Leland Miller, Jr. was promoted from chemical engineer to section superintendent, Syrup

Reeder C. Miller, former manager of soybean meal sales, was promoted to project manager, Traffic. He is succeeded by Richard A. Koppein, who was promoted from assistant manager of soybean meal sales.

Walter B. Malloy was promoted from industrial relations assistant to senior grain buyer and merchandiser.

Emery Blythe was promoted from order entry and scheduling supervisor in Sales Order Service to assistant manager of the Crude Oil Dept.

W. P. Brumaster was promoted from relief assistant foreman to acting foreman in the Millwright Shop.

Bruce Dwiggins was promoted from chemical engineer to Packaging foreman.

Gene Hyland was promoted from design engineer to area maintenance engineer.

Charles O. Jones was promoted from technical supervisor building foreman, Building.

Leo Kelly was promoted from foreman, Maintenance.

Allen Koleff was promoted from junior chemical engineer to chemical engineer.

Robert A. Magruder was promoted from design engineer to sales service engineer.

R. N. McDonald was promoted from junior industrial engineer to industrial engineer.

Kent Mittelberg was promoted from inventory planning analyst to manager of the Inventory Planning & Control Dept., succeeding Robert M. Mills, who resigned to join another company.

Thomas Myers was promoted from junior chemical engineeer to chemical engineer.

Scott Page was promoted from foreman to assistant building foreman in Production.

Edwin Schwalbe was promoted foreman to Boiler Room forefrom area maintenance engineer man. to maintenance supervisor.

Harland E. Taylor was promoted from associate develop- nance. ment engineer to chemical engineer.

Other promotions:

Coy Allen, from assistant foreman, Engineering & Main- hourly roll to relief foreman, tenance, to night maintenace Production. supervisor.

Ted Banning, from chief clerk in Inventory & Planning Control Roundhouse. to order programmer in Distri-

Robert Bilyeu, from assistant foreman to shift foreman, Pro-



Koppein



Malloy















Jones







Kelly

Page

relief assistant foreman to shift Shay Heads Personnel Promotions



Myers

The promotion of Roy Shay, to manager of industrial relations and the naming of Ken Moore to head new Salary Administration Dept.

Magruder

highlighted a division realign- addition to labor relations. ment announced by Roy L. Rollins, vice president.

manager of personnel is George sistant employment supervisor. employment supervisor. Prust will report to from Industrial Engineering to Shay, who is now responsible compensation analyst in Salary for personnel administration in Administration.





Other promotions: Marion Shupe was promoted Named to succeed Moore as from personnel assistant to as-

Wes Hicks was promoted

William Burchard, from shift Pipe Shop. Dean Burdick, from mechanic

O. O. Campbell, from shift foreman, cont. lab., to shift

foreman, Syrup Refinery. Herbert W. Cochran, from

to assistant foreman Mainte-

Robert Cooley, from senior mechanic to assistant foreman,

Dale Elliott, from hourly roll to shift foreman, Syrup Refinery. W. R. Fisher, from junior engineer to distribution facilities engineer.

Davd F. Hite, from senior mechanic to assistant foreman,

Wayne S. Martin, from management trainee to buyer, Purchasing.

Arthur Mense, from hourly roll to assistant foreman, Production.

W. F. Morrison, from hourly roll to shift foreman, Boiler Room.

M. E. Pound, from hourly roll to shift foreman, Syrup Refinery.

Dick Purcell, from scheduling supervisor, Distribution, to forecaster of consumer products, Grocery Products.

Leo E. Richards, from shift foreman to assistant building

Research Division Announces Re-Grouping and Promotions

A series of promotions and a realignment of positions and services in Research and Development have been announced by Dr. J. A. Bralley, vice presi-

Dr. William Armstrong has been appointed section manager



sumer Prod-Armstrong ucts Research Section is responsible for development of new consumer products, reformulation of existing products to foster higher performance, and technical services as required by consumer product manufactur-

John Wrightsman has been named group leader of a new Technical Service Group, which has been formed to give swifter, more efficient technical assistance to customers in the paper and textile industries.

The new group includes the entire staff of the Dextrin and Adhesives Laboratory, formerly headed by Wrightsman, along with representatives from the Paper and Textile labs.

Dr. Hans Wolff recently returned from a year's leave to become group leader of the Chemical Products Laboratory in the Applications Research.

Dr. R. W. P. Short has been to senior research chemist in Chemical Research.

In engineering research: Arthur E. Schoepfer was promoted from economic evalua- to development engineers.





Grasemann

Wrightsman



Schoepfer Simms



Clark

promoted from research chemist tion engineer to senior development engineer, and William M. Kimberly, David C. Clark and Rodney L. Simms were promoted from associate development

Ten Receive Advancements in Sales



McKinney Rapp



Janes



Florschuetz Stehr foreman, Production.

Delbert Stout, from hourly roll to shift foreman, #118 Bldg. Glenn E. Thompson, from cost and materials supervisor to relief foreman, Production.

Lawrence U. Walker, from reforeman, Production, to lief shift foreman, Millhouse.

Randall Whicker, from hourly roll to relief foreman, Produc-

Ten promotions have been announced recently in sales divisions.

Seven of the promotions were in the Corn Division. They are:

L. W. Rapp, from assistant branch manager, Chicago Office, to manager of industrial products, Kansas City Office.

Frank Janes, from salesman to sales supervisor, Chicago Office.

Robert E. Smith, from industrial sales representative to assistant branch manager, Atlanta Office.

James F. Kelly, from senior salesman to assistant branch manager, Chicago Office. Donald L. McKinney, from in-

dustrial sales trainee to technical representative, Atlanta Of-

Kenneth P. Noreen, from industrial sales trainee to industrial sales representative, Chicago Office.

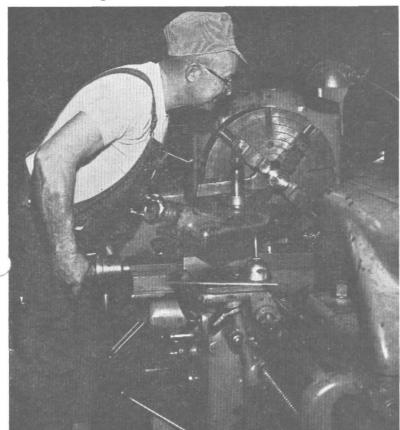
William S. Lyon, from industrial sales trainee to industrial sales representative. Cleveland Office.

In Refined Oil. John E. Stehr was promoted from assistant sales manager to sales manager, replacing Eugene Weckerly, who resigned to join a California processing firm.

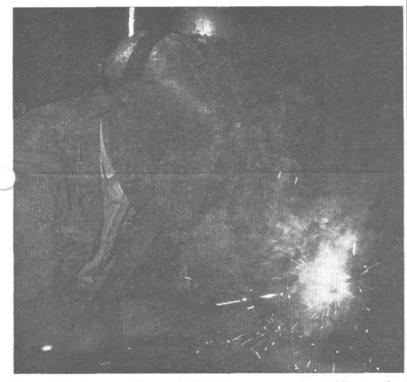
In Feed Sales, Duane Florschuetz was promoted to field manager. He was formerly a sales representative.

In Grocery Products, Raymond Servitto was promoted from retail salesman to territorial manager for the Cleveland Office.

Staley's 'Machine Doctors'--The Maintenance Story



Emery Grunert machines a new Staley-patent cap, designed to hold the pin in the Moyno Pump at the Syrup House. He is using and instruments of all kinds. a precision lathe.



Everett Becker uses the new shielded arc process for welding a pipe for the new locker room in 16 Bldg. A new addition to the Pipe Shop, the welder is faster and cleaner than the old stick electrode process



Riggers remove a structural steel beam to get an old bone filter Here is a specialist who must out of the Syrup Refinery. From left, Orville Hinton, lead man; also be intimately acquainted Melvin Workman threads a pipe for use at the Syrup Refinery as Alvin Morris, Richard Karl and Ronald Devore.

by Roy E. Adams

For the person not directly involved, the maintenance of a plant often seems to be a rather simple activity. "Just fix it as quickly as possible".

Most employees, whether in production or administration, hourly or salaried, have some difficulty in appreciating the complexity of the maintenance organization that is necessary to keep an industrial plant operat-

Maintenance is human relations, psychology, and diplomacy. Maintenance is planning and scheduling and cost analysis.

Do we fix it thoroughly or just enough to get by, or buy a new one? Maintenance is expediting and inventory control (some 40,000 different parts must be warehoused for instant use).

Maintenance is shipping and receiving and record keeping (more than 180 work orders are processed every day at Staley's.

A maintenance organization is a hospital staffed with doctors, specialists, orderlies, operating rooms, medical stores, bandages, x-ray, diathermy, fluoroscopes,

The struggle against time, frequent emergencies, unexpected problems and long hours are the daily expectations of both the hospital and the maintenance organization.

Even the terms are comparable; for example, fractures and breaks, high temperatures and overheating, strains and ruptures, aging and brittleness, high and low pressures, circulating problems, regulation and control, valves and pumping, sensing devices, choked tubes and orifices, digestion, abrasion, constriction, and fatigue.

The routine of the hospital and the maintenance organization is also similar. First, there is the call for help (the work order); then, the diagnosis of the problem. Next are treatment or operation to effect a "cure". Periodic checkups and inspections catch some problems before they are serious. There are reports and charts to keep track of how the 'patients" are getting along. In constantly being tried and new skills to be learned.

The purpose of a maintenance organization is to save the life of "machines", to keep them "healthy", and to keep the plant operating at peak efficiency as much of the time as possible at a minimum cost. "An apple a day keeps the doctor away," was grandma's preventive maintenance program.

To keep the life blood of production circulating at its normal rate and pressure requires the team work of a sizable group of specialists. These are the mechanics of the various crafts: Instrument and Control, Electrician, Machinist, Millwright, Sheetmetal, Boiler Maker, Pipe Fitter, Garage, Painter and Roofer, Rigger, and Lubrication.

Years of training and experience are required to become a proficient maintenance mechanic. Each man is expected to be able to work on many different kinds of equipment. Each must be able to diagnose jobs and provide proper repairs, in order to get the equipment back into production in minimum time.

Coordinating the work of mechanics is the Shop Supervisor.

Continued on Page 8

The role of maintenance in modern industry is many times misunderstood, and underestimated, particularly in an organization as diverse as the Staley Company.

In this article, Roy Adams, area maintenance engineer, gives us a comprehensive look at the many skills, functions and responsibilities of Staley's maintenance organization.

Using a novel, but realistic, comparison with a hospital and staff of doctors, he takes us on a firsthand tour of Maintenance at Staley—an organization of nearly 700 people, with an annual payroll of more than \$3,000,000 and equipment valued at that much more, a group of technicians that works around the clock, seven days a week, and completes some 50,000 jobs a year.



Roy Adams

Adams has been a member of the Company Engineering and Maintenance corps most of the time since beginning work here in 1957.



each organization are new treat- Electricians Leo Schimanski, left, and Cecil Barr, center, review ments, methods, and medicines plans before installing a new 2000-pound switch gear in the Engine Room. Advising and assisting is Willard Kearns, supervisor.



a cutting length.

Flash Answers

'Yes' on Tax Cut—Here's Why Rail Car Embargo

A reduction in Federal income taxes is one of the major goals Imposed by Gov't. of the Kennedy administration. Various versions of how it should be done have been endorsed by Democrats and Republicans alike. It has been "cussed 'n discussed" in virtually every circle and economic group in the nation.

Here is what six Staley folks had to say when asked, "What do you think about the proposed Federal income tax cut?":

Derald Schoneman, Yard Dept.: I haven't given it too much



thought. It probably would be good. I have seven dependents, so the Government doesn't take too much

from my earnings right now. I feel that I get more than my money's worth from the Government right now. National security must come first-without that, we have nothing-and I am willing to pay my fair share for it.

Edwin Sheets, #16 Bldg.: I like it. There are a lot of different



angles to it, though. I have listened to both Republican and Demcrat versions. sound good, and I'm not

cut. I think

we are paying

too much now

to the Federal

Government,

and getting

too little. I'm

for a corres-

sure which ideas are best for the people. I'm going to wait and see, and hope for some kind of a tax cut, and see if we also cut Harold Richards, Dry Starch: some of our government expenses.

Paul Kalem, Lubrication: I definately think we should have a



in spending too.

John Miller, #19 Bldg.: I think it's alright. It should help things



by giving people more of their earnings to spend. I think we're taxed too high, and I think the Government

spends too much, too.

Peggy Ray, Extra Board: Yes, I'm in favor of any cut in income



taxes. It seems to me the more a person makes. the more they take. The people come out losers financially al-

though they earn more money all the time. I don't see that Kellogg's Promotes we're getting anywhere, espe-They both cially when people are discouraged from saving by additional taxes on all interest earned, on money that was originally taxed when it was earned.

I'm all for it. A tax cut has been



long overdue. I think it will assist the whole economore money

will buy more, and this will Gardens. speed production. It ought to go into effect January 1, 1964. I Welcome Back ... ponding cut think it will be passed sometime Alyce Radford, Ind. Sales, Atearly next year.

Soybean Capital Without

The "Soybean Capitol of the World" was almost without its namesake commodity recently, as the Interstate Commerce Commission sought to "relieve congestion" by imposing a rail embargo on loading any more cars of soybeans entering Decatur.

With the help of Decatur city officials and the Illinois Congressional delegation, the "congestion" was dissipated in a hurry, and, 14 hours after it took effect, the embargo was lifted. Soybeans could once itol city, and 48 Staley folks working at Elevators C and D could continue unloading.

Because of its short duration, the embargo didn't cause any discernible hardship on the Company. However, had it continued, even for a few days, it could have put us at a disadvantage to competitors. As it was, unloading activities continued on a 24-hour schedule, and we didn't run out of cars to unload.

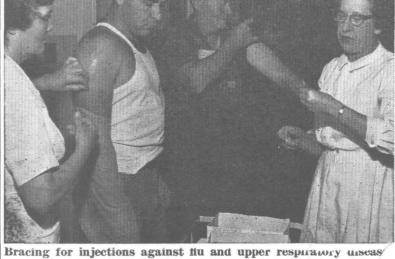
Hip-O-Lite Creme

Kellogg's is helping to put some "snap, crackle & pop" in going at it. The first of five twoour "Hip-O-Lite" sales, with a day meetings got under way on nation-wide promotion offering 25¢ for purchasing marshmallow creme and making "marshmal- lanta, Ga.; Cincinnati, O.; Hedlow treats" from their "Rice Krispies" cereal.

The program, billed as one of Kellogg's bigger sales promotions of the season, will be pubmy . . . with licized on their cereal boxes (both sides) and via advertising in their poc- in the November issues of Mckets, people Calls and Better Homes

lanta Raymond Reinbold, Extra Board

James Cross, Auditing Scampy Powell, Process En-Hans Wolff, Applications Rsch. Robert D. Riedlinger, 20S Bldg. server.



again gain entry to their cap- are John Tipsword, Pipe Shop, left, and W. D. Himes, Yar Handling the needle work are Staley nurses Mary Scherer, le. and Opal Dick. More than 1,250 Staley folks were protected during phase one of the Company program, conducted during the week of Oct. 14. Second phase is set for the early part of January.

Sales Conferences Held Recently

"More in '64" is the order of the day, as Industrial Sales and Grocery Products used variations of the same phrase as themes for the annual slate of sales meetings.

In Industrial Sales, it was "Still More in '64", during a three-day meeting near Chicago.

Grocery Products will "Go For More in '64", and they're still Oct. 28 in Dallas. Other meetings will be held consecutively in Atdonfield, N. J.; and New York City.

Congratulations . . .

E. E. Rhodes, appointed to the Board of the National Soybean Processors Association.

George Stern, Jr., son of George Stern, 63 Bldg., a senior at the University of Illinois, was appointed a midshipman lieutenant in the Naval Reserve Officers Training Corps.

Second Lieutenant Ernie R. Dash, son of Russ Dash, Distribution, has been assigned to Clark Air Force Base in the Phillipines, as a weather ob-

A Busy Signal . . .

All inside telephone numbers at Decatur have been changed from three to four digits to free an additional 100 outside lines.

Telephones in the 100 series are now preceded by the number "8", and numbers in the 700 series have the numbers "82" substituted for the first number "7".

Good Luck ...

Granted military leaves: Richard Rutherford, 5 & 10 Bldg. Larry Eubank, Feed House James Hopkins, Feed House Robert Riedlinger, 20S Bldg. Jack Garren, 20S Bldg. Stanley Wilber, Engr. & Maint. Gaylen James, Engr. & Maint. Russell Trowbridge, Jr., Production Control

Granted School Leaves: Billy James Evans, Process I gineering

William Stoner, Grain Richard Kemp, 17 Bldg. John Williams, Extra Board Thomas Madell, 20 Bldg.

WANTED:

. . a do-it-yourselfer who plans to put up ceiling tile in the near future. Please contact public relations for picture-taking purposes.

Staley's Machine Doctors.

Continued from Page 7 with the work of all the other many repair parts in order to crafts, because in addition to his keep the supply constant. own craft, he must, at times, schedule and supervise the work may become as many as 5 or 6 of other crafts.

involved in getting the right shop mechanics each day. The number of mechanics to the job multiplication is the result of at the right time. He must also be sure that materials are se-complish a single repair job. cured and work is done correctly production.

The Maintenance Shop Foreman is responsible for the ac-schedules are changed, parts do tivities of his mechanics and not fit, and the weather doesn't the resident hospital physician get done. and has the same problems of training, coping with urgent needs and keeping his own organization operating smoothly.

practitioner of the maintenance organization is the Area Maintenance Engineer. His duties cover a multitude of activities, plus every special problem that occurs in his area of the plant.

Backing up the efforts of these men with doctors' kits of tools, How Sweet it is . . . who go out and attend the patients, are a group of people who make up the clerical staff.

orders out to the shops so that they can be planned and schedof the jobs so that progress can "Candy Industry and Confection- life." be checked and costs recorded. ers Journal".

Other clerks keep watch on the

A single work order request separate shop work orders. The Shop Supervisor is re- These, in turn, can result in 800 complex craft assignments to ac-

As in every activity, there are without undue interference with problems, challenges, and frustrations. Equipment is not always ready to be worked on, supervisors. He is comparable to always cooperate—but the jobs

Here's a sample: The order is phoned in to the Maintenance Office - Breakdown! "Repair valve." Sounds simple . . . but it's The staff consultant and general an 8-inch valve, it weighs 280 pounds, there is a tank above the valve with 5,000 gallons of liquid at 180° F., and the valve How would you do it? That's maintenance.

Because of dextrose and corn syrup manufacturers' increasing inroads into the sugar business, The clerical staff gets the work cane and beet sugar refiners are considering reactivation of their discontinued the old ones everysugar information program, ac-

Promise Leads to a Family Tradition The retirement of Fred G. pump operator in the Boiler | Dean Cox, storeroom coordinasponsible for the endless details to 1,000 job assignments to the Harless, Jr. brings to light an Room, a third-generation em- tor, and James Cox, an operator interesting story of how one ployee with the Company 17 in the Oil Refinery. thing can lead to another.



at a U.S. Staley Boiler Room that the foreman had

promised him a job when he returned from the war.

When he got home, the foreman made good, and Harless joined his father in the Staley Boiler Room, working as a fireis stuck and won't open. Fix it. man. That's the same job he recently retired from, but with one big difference.

> "I was working on the old hand fired boilers over in the old Hominy Mill Building," he recalls, "but the regular Boiler four new stokers. When they body was glad. Shoveling coal

years—since he came home

France during service. A sister, Mrs. Alma C.

Several other relatives are Harless was from the Navy in World War II. Staley employees, and now, re-His brother, Herbert, is a tired at his home in Decatur Navy Base in senior electrician with 34 years and a place down in the Ozarks "where the fishing is good," World War I Cox, is a packaging line inspec- Harless feels that the foreman's when his fa- tor with 22 years service. She promise of nearly 50 years ago wrote has two sons with the Company, has been kept in full measure



Room was being built up with Celebrating their golden wedding anniversary recently were John Galamback and his family. He retired in 1958 after more than 36 years service to the Company, and a distinguished career as a second baseman in softball and in raising tomato plants. Shown uled. Then the clerks keep track cording to a report carried in and ashes by hand was a hard with him are, seated, from left, son Carl, daughter Leona Kersch, wife Tillie, and daughter Helen Buttz, Jr. Standing, from left, Harless' son, Dale, is an ash Mrs. Carl Galamback, Martin Kersch, and Ralph Buttz, Jr.