

StaleyNews

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Decatur, Illinois/May, 1978

Weather, energy curtailments, fuel costs affect 2nd quarter: sales up, earnings down

For the second quarter ended March 31, Staley reported net earnings of \$2,485,000 or 22 cents a share on sales of \$294,252,000. Net earnings for the same period a year ago were \$6,222,000 or 56 cents a share on sales of \$275,132,000.

For the six months, net earnings stand at \$7,497,000 or 66 cents a share compared to \$12,246,000 or \$1.10 a share for the first half of the prior year. Results in the first half a year ago reflected investment tax credits of \$6,200,000 or 56 cents a share. For the current year, investment tax credits amounted to \$1,650,000 or 15 cents a share.

Earnings on a pre-tax basis were \$11,816,000 for the first half of fiscal 1978 versus \$11,362,000 for the same period last year. Sales for the six months were \$562,906,000 compared to \$514,468,000 a year ago.

Chairman Donald E. Nordlund said adverse weather conditions, energy curtailments and higher energy costs related to the coal strike affected second quarter results. He said production was lost at the company's Decatur and Lafayette corn refining plants because of weather and energy problems.

Nordlund added, however, that second quarter corn sweetener sales volume still was well ahead of last year's level due to the addition of new capacity at Lafayette. The Staley chief executive noted that corn sweetener prices remained depressed, although encouraging improvement had occurred late in the quarter.

The company's soybean processing business was described as positive, but Nordlund said operations were restricted by weather-related railcar and truck shortages.

The Staley chairman expressed optimism that the company's earnings would strengthen for the remainder of the year. He cited a continuation of favorable soybean crushing margins and accelerated seasonal demand for corn sweeteners.

between those products and the ones they encounter in their countries.

The tasting portion was handled by Pat Higgins, associate food technologist, who, on the preceding day, had a 60-member panel in the sensory laboratory run a preference test on the frankfurters. That morning, the international managers went through the same preference tasting and reaffirmed the results received by the trained panelists. They found no significant difference between the frankfurters made with Procon and those made with a competitor's isolates. The results were good news to Staley because Procon soy protein concentrate is about one-half the price of isolates.

The laboratory experience takes on increasing importance to the European visitors as they deal with potential customers currently making meat products with

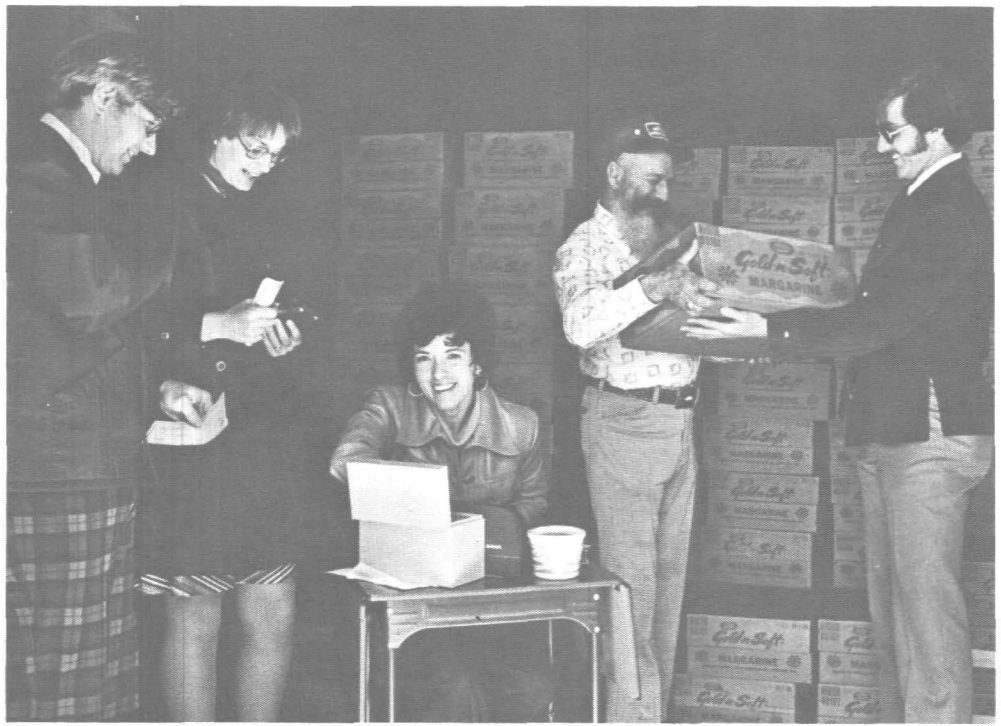
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Staley Library to be dedicated on May 21

Dedication ceremonies for the new Staley library at Millikin University, Decatur, will be held May 21.

The event will be a part of commencement activities which begin at 9:30 a.m. in Kirkland Fine Arts Center and end in the Fairview Park pavilion.

Named for the Staley family, the Staley Company and employees, the library has a capacity for 300,000 volumes, twice the current library's collection. The five-level structure cost \$3 million to build.



Melted Away -- Three of the 1200 employees and retirees who purchased Gregg's Gold-N-Soft Margarine April 26 and 27 are shown at the truck making their transactions with Brenda McCoy, seated, public relations, who handled the sales assisted by Jack Spoklie, trucker, second from right, who brought the margarine for the second time from Portland, Oregon, headquarters of Gregg's Food Products, Inc. The 1500 cases (a truck load) seemed like a huge quantity, being three times the amount ordered the first time last summer, but it disappeared in less than two days. The number one best selling margarine in the Pacific Northwest is obviously a hit with Staley/Decatur.

New Wagner Apple Drink way out in front of marketing forecast

Wagner's new apple drink is running about 30 percent ahead of its original forecast. Rolled out east of the Rocky Mountains, it first began appearing on supermarket shelves in March.

This is Wagner's second apple drink, the first being marketed up until about 1975 when the availability of ingredients (apple essence and oils) became unstable. Now, Consumer Products has several sources of supply which should alleviate that situation, says John Reynolds, assistant product manager.

Because of the past experience gained with the first apple drink, the new, reformulated apple drink is being marketed semi-nationally as a line extension with no test marketing or market research, said Reynolds.

"We knew because of marketing experience with the other apple beverage that it likely could be successfully distributed in this particular area and therefore opted for a semi-national rollout immediately. In addition, we have received consumer requests for another apple drink over the last several years."

Reynolds went on to say, "Depending on its continued success, we will consider a larger-sized bottle and further expansion. We are looking at a 54-ounce size, but want to walk before we run with this product."

Wagner apple drink is currently available only in one size--32 ounces--and after introductory promotions, will be priced regularly between 47 and 49 cents. The competitive Hi-C drink is about 59 cents for 46 ounces and apple juice is marketed from 69 to 73 cents for 32 ounces; so, the new Wagner drink is about 20 cents a bottle less expensive than real juice. The only other competitive product is Hawaiian Punch's apple drink that is not widely distributed.

Development of this drink was done by Robert A. Nelson, project leader, consumer products development, Broadview, who has been with Staley five years. He began from scratch on the new apple drink last October with the project going fairly quickly. Development work was completed by the beginning of January.

During development, the product was sampled by laboratory personnel and thereafter sent to the Oak Brook taste panelists (15 employees specially trained in the techniques of tasting and judging Wagner products) for their stamp of approval. The panelists compared it with national and regional brands of apple juice and apple drink, rating it better than the apple drink and as good as or better than the apple juices. Actually, Nelson believes the new drink resembles an apple cider more closely than juice, being more tart.



In its first two months on the supermarket shelves, new Wagner Apple Drink is proving very popular.

Considerations in its formulation were to incorporate 10% juice, the same percentage of juice used in all Wagner products, matching the color of apple juice, obtaining maximum quality of flavor while staying within cost parameters and keeping the product priced under that of apple juice.

Calorically, the drink is just slightly higher than apple juice and is fortified with Vitamin C at 50 percent the daily allowance. The vitamin content of Wagner drink, Nelson said, is consistent whereas that of fruit tends to vary according to time of year the fruit is picked and the variety used.

This product's ingredients include apple juice; citric acid that makes it tart; sodium citrate, a buffer salt to modify the tartness and control it; water; "IsoSweet 100" high fructose corn syrup; flavor and Vitamin C.

Other Wagner drinks

Just about every item in the Wagner line of drinks is up on volume of case sales. As a whole, Wagner is outperforming the drink category in the most recent 12-week period, according to Ben Bartolini, marketing manager.

A number of label changes have been made. The new label reaffirms the positioning of

(Continued on Page 2)

European managers plan, train at Staley/Decatur

Planning and training sessions for international division managers Nigel Anstis of London, England; Hansjurg Haldi from Fribourg, Switzerland; and Jaap van Son, based in Amsterdam, Holland, were held in April at Staley headquarters, Decatur.

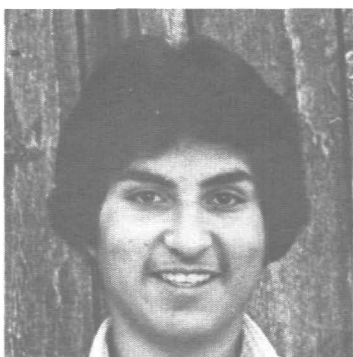
Holding the meetings at headquarters permitted Dr. Edward J. Koval, divisional vice president/international, the opportunity to acquaint them with the newly aligned organization of the Decatur-based international group. During the marketing and financial planning phases for fiscal 1979, the chief and managers were able to bring in key personnel from other Decatur-based groups for their first hand in-put. Also by coming to headquarters, they had the opportunity for extensive review of marketing information and training in product application work, especially in the edible protein fields.

Utilizing the research center's new meat laboratory, the managers, under the direction of Steve Moore, food technologist, and Gayle Williams, technician, made meat products incorporating "Procon" soy protein concentrate. With a little instruction provided on the basic procedures and one quick demonstration, the men tied on aprons and rolled up their sleeves or slipped into white coats, donned white caps and turned out frankfurters, pimiento loaf, fermented summer sausages and a beef roll product.

Moore observed that all products were well made. In fact, he said the men found the "hands on" approach preferable to watching the meat-making processes. They will be more knowledgeable about meat systems in which Procon is used and will be able to relate to and be better equipped to answer a customer's questions on how to use Staley's soy proteins. In addition, Moore believes they will be able to assist with plant trials. All around, he said, the practical experience should help them sell product.

Their laboratory experience went like this. Midweek, they made product. Two days later, they observed the products to note and discuss physical differences, if any,

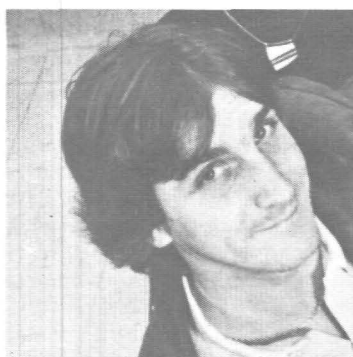
In the News...



Awarded/P2



Knighted/P3



Applauded/P4

Awards dinner honors 223

More than 7,100 years of combined service were rolled up by the 223 employees honored during the 31st annual awards dinner at the Decatur Masonic Temple on April 6. Special tribute was paid to the forty 25-year awardees who began their Staley careers in 1952.

Speaking to the guests, Chairman Donald E. Nordlund said, "Our awardee group represents an impressive number of years of company service. There is no doubt that this loyal service with its tremendous contribution of time, talent and old-fashioned hard work has been the key to our company's accomplishments.

"Your dedication and willingness to go 'beyond the call of duty' was demonstrated again this past winter. Keeping quality Staley products moving on time--despite the bitter cold, the snow and ice--were appreciated by your company and by our many customers."

Commenting on the 25-year class, Nordlund said, "Their pictures in the awards program show them at work, in and around the plant, at their desks and in the laboratories. The at-work settings are appropriate, for in looking at the photos, one sees people who have never hesitated to tackle the task at hand. Congratulations to all our 25-year group, including Al Brunlieb who came down from Chicago to receive his award tonight."

The chairman continued, "As we all know, many families have been represented at Staley awards banquets in years past. This year is no exception. We have two brothers here this evening, Clifford and Guy Rigsby; each observing 30 years of service. That's a very impressive record. However, both have been upstaged by Clifford's wife, Helen, who is celebrating her 35th service anniversary."

Looking back even farther through the list of those being honored, Mr. Nordlund said, "Forty years ago, Mylo Roberts, Roy Larson and Kenny Brobst started their Staley careers in the research lab on the very same day. There were seven people in the laboratory at that time, including them. Times have changed, and like all of you here this evening, Mylo, Roy and Ken have played positive roles in keeping Staley abreast and ahead of change."

Although not able to attend the event, Elvin Bahlow was singled out for his 45 years with the company.

Emcee Robert Powers, group vice president, agriproducts, said, "I believe we can honestly say that Elvin Bahlow has witnessed much of the modern history of the Staley Company, and exemplifies the service we honor."

In concluding his remarks, Nordlund said, "To each of you whose name appears on the Honor Roll of Service, my sincerest thanks on behalf of the Staley Company."

Orator off to national contests

Tongue-tied, she's not. In fact, she's quite a good talker. Joyce Larcom, 17-year-old daughter of Howard, Morrisville's senior project engineer, edged out her competition in the Pennsylvania High School Speech League State Finals recently to win the title in Informative Speaking. Her topic was non-verbal communications.



Joyce Larcom

After winning the individual speaking event, Joyce is now qualified for both the National Catholic Forensic League Tournament scheduled for Memorial Day weekend in Washington, D.C. and the upcoming national tournament to be held in Evanston, Illinois.

Among her high school activities is membership in the National Forensic League. Joyce, who graduates in June, will attend Northwestern University in Evanston, Illinois, next fall.



Pictured are highlights of the 31st annual awards dinner in Decatur honoring 223 employees.

Solar heating project earns blue ribbon, trip to state fair

San Luis Valley has sunshine 362 days a year--a great spot to demonstrate the use of the sun's energy to heat a home.

And that's just what two eighth graders did. Neil Lujan, son of Orlando, chemical operator at Staley/Monte Vista, and a classmate, Wayne Manzanera, designed and built a working model of an adobe house heated by an attached solar hot water collector.

Here's how it works. The collector uses water to absorb the sun's heat and circulate it to the home's interior. A zigzag pattern of pipes allows a maximum quantity of water to be exposed to the sun at one time. This water circulates by convection. No pump is required.

For the model, Neil used clear glass tubing and colored water to show the circulation clearly. A sun lamp provided "sunshine" for the demonstration.

Neil, whose family lives in an adobe home, chose adobe for this model since it has

excellent thermal mass and insulating properties. He also included an ample layer of fiberglass insulation above the ceiling.

Researching the construction from all angles, the boys learned that sawdust added to the traditional adobe mixture of mud and straw was thought to increase heat absorption. They decided to try it. Using thermometers to monitor the internal temperatures of the adobe, the boys collected preliminary results supporting the heat absorption hypothesis.

Neil confesses that there were moments he wasn't sure the project would be successful. Shaping the glass tubing was a tedious task. On top of that, the adobe wouldn't adhere to the wooden shell of the house model--a problem solved with a layer of hardware cloth.

Persistence and inventiveness not only gave them a blue ribbon on the exhibit at the San Luis Valley regional science fair, but also earned the boys an invitation to exhibit their model at the Colorado State Science Fair.

Although the exhibit didn't win the state-wide competition, Neil is not discouraged. Inspired with what he already knows, he plans to pursue new ways to harness the sun's energy, seeing unlimited possibilities.



Neil Lujan is shown with his award winning model of an adobe home equipped with a water circulating, solar heating system.

Wagner Drink

(Continued from Page 1)

Wagner as high quality, nutritious breakfast drinks. On both Wagner and Diet Wagner orange and grapefruit drinks, the word "breakfast" now precedes the flavor. For instance, the Wagner orange becomes Wagner Breakfast Orange Drink.

Each of the orange and grapefruit drinks now contains 100 percent of the recommended daily allowance of Vitamin C and is flagged as such with a "sun burst" on the label. Each also contains 10 percent juice. All other Wagner flavors are now enriched with Vitamin C to 50 percent of the recommended daily allowance and are flagged with a "sun burst" saying "Enriched with Vitamin C".

Because major Florida freezes damaged the orange crop, prices of orange concentrate have skyrocketed reflecting the reduced tonnage. Six-ounce cans of national brands of frozen orange juice have risen above the 50 cents level in some markets.

A major share of Wagner drink volume in fiscal 1977 was generated by orange-flavored drinks. This heavy concentration of business within the orange segment of the single strength drink category makes the designation of breakfast drink particularly applicable to Wagner. While competitors--Hi-C, Hawaiian Punch and most orange juice packers--have raised prices substantially this year, Wagner so far has held the line on prices.

On the move

CONSUMER

JILL BAZINET, from accounts payable process clerk to secretary/cashier, Oak Brook

JEAN ANDEL, from military order service clerk to order replenishment coordinator, Oak Brook

AGRIPRODUCTS

JIM MCGEE, from plant controller, Champaign, to manager, accounting operations, control, Decatur

TOM SANDERS, from supervisor, accounting control to controller, Decatur, soybean marketing

CORPORATE

GARY DURBIN, from bookkeeper, employee benefit association, to dental claims clerk, employee benefit association, industrial relations

ROSE ANTRIM, from data input trainee, corporate information systems to data input operator, corporate information systems

GARY TOWNE, from utility clerk, corporate records to bookkeeper, employee benefit association, industrial relations.

Sport for all seasons

A versatile athlete at 10, Blake Perkins, son of Jerry, territory manager, paper & textiles, finished in first place in the State College City and District Wrestling Tournament this spring. In his weight class (60 to 65 pounds), he wrestled the son of Penn State's wrestling coach to take "first". A year ago, he finished third in this tourney. Blake lives in Pennsylvania Furnace, Pa.



Blake Perkins

Now into Class B baseball, Blake has taken up his starting position as second baseman. He's played left halfback in soccer--his fall sport the past two years.

Turning to basketball, his team, the Bucks, finished with a 14-1 record. Third in team scoring, Blake is a starting guard.

He also competes in rifle shooting at Penn State and received two awards from the National Rifle Association for Pro Marksmen and Marksmen First Class.

Aside from athletics, Blake plays coronet in the school band and squeezes in a "Centre Daily Times" paper route.

Gregg's new sales agent for consumer food service in northwest

Gregg's Food Products, Inc., Staley's wholly-owned subsidiary, has been appointed sales agents in Oregon and Washington for the food service products of the Consumer Products Group.

Gregg's will handle the entire Staley food service line—pancake and waffle syrups, Staley corn starch, textured proteins including Imitation Bacon Bits and Wagner 15 + 1 fruit drink bases. None of these products is of a type currently in Gregg's product line, which are more oil related—solid/liquid shortenings, mayonnaise, salad dressings, various oils and margarine.

Consumer selected Gregg's to better serve the food service industry with a consolidated sales and shipping effort in the Pacific Northwest. Prior to this arrangement, Staley had brokers in Washington and Oregon to handle its food service sales.

Additional benefits are derived from this Gregg's/Staley connection. Staley's food service products will give Gregg's a broader product line, and at the same time, Staley should benefit greatly by having a direct sales force in the Pacific Northwest.

Lincoln-Staley opens Oregon office

Lincoln-Staley Commodities, Inc., a wholly-owned subsidiary, opened a branch office at Corvallis, Oregon, on February 1.

The only branch office outside of the Midwest, it is located about 30 miles south of Eugene, Oregon. Other offices are located in Litchfield and Goreville, Illinois; St. Louis and Kansas City, Missouri; St. Cloud, Minnesota; Des Moines and Harlan, Iowa.

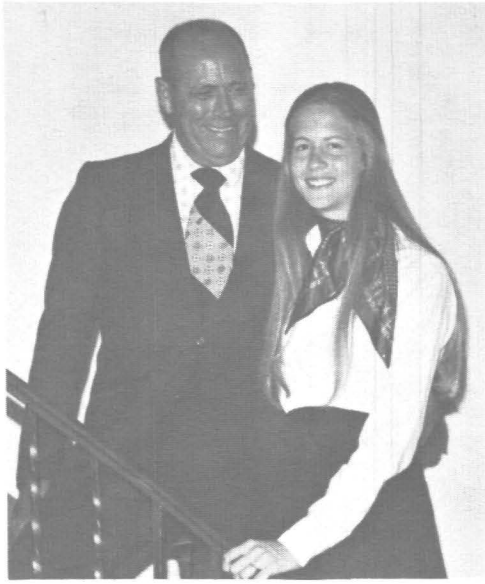
The new office is expected to be a full commodity futures office covering livestock, grain and forest products. The branch manager, Zachary D. Patterson, who opened the office, is a forest products specialist. He handles hedging from the commercial wood mills. Two other specialists are expected to join him.

Behind every successful boy scout leader . . .

there's a little scout pushing, says Ed Lipp, traffic manager at Staley/Frankfort, who credited his son, Bruce, with giving him that push into scouting. It paid off at the annual Great Northwest District meeting at Frankfort, Indiana, when Lipp received the district scouter award for outstanding service.

Eight years ago his association with scouting began when his son joined a troop. Lipp's now troop committeeman ("that means I'm the boss") and district advancement man, overseeing the proper initiation of Eagle Scouts, the highest rank.

Lipp has noticed that scouting and the



Proud Papa -- Jed Ellis catches a moment with his daughter, Lynne, senior civil engineering student at U of I.

Broadly speaking, damsel "knighted"

Some titles have traditionally belonged to either a man or a woman. The dictionary defines a "knight" as a man on whom this title is conferred for meritorious service. Engineering students at the University of Illinois take exception to that definition.

Among 12 persons selected this year as Knights of St. Pat, patron saint of engineers, were five women. One of the five is Lynne Ellis, daughter of C. G. "Jed" Ellis, assistant transportation manager, agriproducts.

Lynne, a senior in civil engineering, was "knighted" in ceremonies conducted at the St. Pat's Ball. This designation is considered as one of the most important non-academic honors for engineering students. It represents recognition for service to the college of engineering, the university and the community.

Of 1500 eligible engineering juniors and seniors, the knights were selected from 37 nominees on the basis of service, leadership, scholarship and character.

Lynne, who has a four-year academic average of a 4.4 on a 5.0 point system, has been accepted for graduate school at the U of I and awarded an assistantship. She is looking forward to a career as an environmental engineer.

number of adults involved in it seems to be on the downswing. "It cycles like everything else," he said. "It's down at the present, because there are too many school activities competing with it, and also there's trouble finding adult leaders.

"I've enjoyed the fellowship and meeting other scouts. I've enjoyed seeing the boys mature."

Pressing this point, he says, "I find boys who've dropped out of scouting, and see they've grown into young men. Scouting has helped them."

Joining the leisure life . . .



Sidney Williams



John Morey



Lamarr Davis



Paul Kalem

EFFECTIVE MARCH 31, 1978

SIDNEY WILLIAMS, JR., fireman west end JOHN MOREY, stores coordinator, 77 building R. LAMARR DAVIS, sales manager, military, consumer products PAUL KALEM, lubrication service manager, 42 building.



Big Winner -- Lee Jeske holds the prized Jack Allsup Memorial Award, the Court of Honor Plaque and the best commercial/industrial photograph that netted him the top honor in his division.

Jeske does it again

For the third time in 15 years that the award has been given, Lee Jeske, manager, visual communications, walked off with the coveted Jack Allsup Memorial Award for the best commercial/industrial photograph in the Associated Professional Photographers of Illinois competition in March. He also received the honor in 1966 and 1976.

With points accumulated on his four entries taken this past year for the Staley 1977 Annual Report, Jeske also netted his fifth Court of Honor plaque for the most overall points.

The Jack Allsup Memorial Award is given in remembrance of Lee's predecessor who was killed on assignment, July 3, 1963, while shooting aerials of the Staley complex in Decatur.

Worth noting

The Wild Keglers won the Sno-Bowl Bowling League for Staley employees at Morrisville. Team members included Jorge Micolta, Pete Schwarz, Randy Miller, John Bracey and Dennis Krupa.

The schedule set forth by the Staley Employees Activities Association at Morrisville has the members on the go year-round. To date they have scheduled two golf matches, several ball games, a picnic on July 23, two adult Christmas parties and one for children, an Easter party for youngsters, a couple of dinner-theater parties and some fishing trips.

The recent Colorado Symposium on Energy Alternatives featured an exhibit on Staley's Monte Vista plant. The exhibit, emphasizing recovery of waste starch and utilization of waste heat, was very well received and is now on display in the foyer of the local bank.

Michael Wilson, son of Carl, Staley/Monte Vista production worker, won his debut boxing match in his first meet April 8. Eleven-year-old Michael is a member of the fledgling Monte Vista Boxing Club, sponsored by the local police department. Carl helps coach the club, which won 10 out of 12 matches at the six-town meet.

The technical superintendent at Morrisville, Joe Wasilewski, who's a 174 average bowler, put it all together not long ago and blitzed all his Lower Bucks competition with a stunning 693 series. Rolling in the Staley's Sno-Bowl League, Joe was never better as he opened and closed at high speed. He soared 171 pins over his average, flatted the pins for scores of 244, 201 and 248.

Mark Hicks, son of Wes, manager of business systems department, Staley/Decatur, has earned the rank of Eagle Scout. Hicks, who is 14, is a member of the Order of the Arrow, Woapink Lodge, and has served as the troop scribe, quartermaster and assistant senior patrol leader. An eighth grader at Oreana Middle School, Mark's in the band and a member of the basketball and track teams.

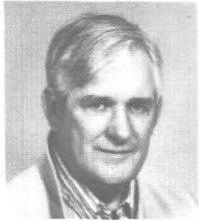
Kim Allen, daughter of Keith, senior rate analyst, agriproducts, Staley/Decatur, and Marty, Staley credit union, played in the Thomas Jefferson Middle School concert band that won a "first superior" rating in the state finals of the Illinois Grade School Music Association. This is the first time a band from Decatur has won a first superior rating. Kim also was a member of the school's Girl's Glee Club that won a "first" rating at the state contest, and her oboe solo in the district competition received a "first" rating as well.

Salutarian of the graduating class at Stephen Decatur High School is Cheryl Winkleblack, daughter of Dick, director, accounting. Cheryl, who plans to major in pre-medicine at Millikin University, is a member of the student council, National Honor Society, choir, school newspaper and literary magazine. She is an Illinois State Scholar and winner of the Lincoln Essay Contest.

The silver anniversary visit of the Bloodmobile at Staley/Decatur drew 460 donors, 26 more than a year ago. Of these, 407 were Staley employees.



Anniversaries for May



Charles Murray, Jr.



Helen Rader



Otis Theriault

35 Years

CHARLES MURRAY, JR., mechanic leadman, garage
HELEN RADER, senior analyst, quality assurance, 60 building

30 Years

LARRY TREMPER, materials manager, Morrisville

25 Years

ANDREW HORN, drier operator, 28 building
JOHN SMITH, mechanic senior, millwright
VIRGIL HECTOR, senior analyst, quality assurance, 60 building
OTIS THERIAULT, drum dryer, Houlton plant
THOMAS ARMITAGE, mechanic group leader, Kearny plant

20 Years

ROBERT POWERS, group vice president, agriproducts

15 Years

PATRICIA BOZELL, international accounting clerk, international
JOHN HICKS, senior chemist, quality assurance
JACKSON WISNEWSKI, mechanic senior, Satellite I

10 Years

RICHARD AGANS, shift foreman/training supervisor, quality assurance
WILLIAM OWENS, senior operations auditor, auditing
WILLIAM MIELKE, Chicago warehouse foreman, industrial administration
SHIRLEY WOLF, communications operator, consumer products, Cicero plant
NICHOLAS CATANIA, group leader, polymer, Kearny plant
CARTER TAYLOR, second year apprentice, electric shop
ARTHUR BARNETT, third year apprentice, electric shop

5 Years

MARILYN BEHN, order processing clerk, Morrisville

PETRA STOKES, invoice distribution clerk, consumer products
BILLY JEAN SMITH, office work, Chattanooga plant
BETTIE DANCER, operator C, Arlington plant
WILLIAM ROGAN, staport support, Morrisville
WALTER GILDEA, process service operator, Morrisville

Worth noting

(Continued from Page 3)

Bob Nihiser, foreman of stores and reclamation at Staley/Decatur, was among seven new inductees in the Illinois Amateur Softball Association Hall of Fame. Bob was an infielder with Decatur teams in the 1940s and 50s, and is considered one of the highest percentage hitters in Decatur softball history.

A profile of a busy Stephen Decatur High School junior is that of Martha Mauterer, daughter of Roger, director, corporate engineering, Staley/Decatur. Martha is Student Council president, member of the National Honor Society, varsity cheerleader, member of the Girls Choir and Songsters (singing group), junior class council member, member of American Field Service (foreign student exchange organization) and the German Club. She's been a junior volunteer at Decatur Memorial Hospital, a swimming instructor for the handicapped at the YMCA, junior varsity cheerleader and freshman class president. This 16-year-old's favorite pastime is riding and caring for her horse--an Arabian named SHAM. Her plans include college and a career as a physical therapist.

Todd Porter, son of Marvin, associate research chemist, Staley/Decatur, won first place in the biology division of the Lutheran School Association's Science Fair for fifth through eighth graders this spring. His exhibit, entitled "The Anatomy of the Albino Rat", showed the major organs of a rat Todd dissected and preserved and explained their functions. A fifth grader, he also received the Science Medallion for outstanding effort.

Katherine Martin, daughter of Roman, senior computer process control engineer, corporate information systems, Staley/Decatur, set two school track records in the women's shot put and discus. A junior at St. Teresa High School, she lettered in volleyball and basketball and recently was inducted into the National Honor Society. One of about 800 women in the U. S., Katherine has received a letter inviting her to apply to West Point U. S. Military Academy.

Jim Lawson, plant chemist at Staley/Houlton, received his B. S. degree from Ricker College on April 29.



International division managers meeting with Dr. Edward J. Koval, left, divisional vice president/international, are, from the right, Nigel Anstis of London, England; Hansjurg Huld of Fribourg, Switzerland; and Jaap van Son, based in Amsterdam, Holland.

European managers at Decatur

(Continued from Page 1)

isolates, which are used widely in Europe. The managers can show them what Procon can do for them. . .that it will work in some of those meat systems now incorporating isolates, Moore said.

While protein training involved all three European managers, Anstis and van Son remained an additional week to be in Galesburg, Illinois, to work with Bob Gunther, manager, Gunther products, and learn more about the Gunther line of whipping proteins. These products have excellent sales potential in Europe.

Gunther discussed marketing of the whipping proteins, demonstrated the line and let them see the uses of several new products in the development stage. The European managers were also acquainted with new applications, one for strawberry mousse, designed for a German application, a chocolate mousse as well as a baked meringue type of dessert known as Pavolovas, in which Gunther D157A whipping agent is substituted for a portion of the eggs.

Manager profiles

John H. Fischer, son of Tom, executive vice president, has been named a valedictorian at Eisenhower High School, Decatur. He's a member of the National Honor Society, vice president of the school's International Thespian Society, past president of the French Club, participated in student council and track and was a stage manager for school plays. John plans to major in architecture at Georgia Tech.

Steve Tyler, assistant manager of Staley/Monte Vista plant, has received the "Extra Miler Award" in recognition of his extensive work with Explorer Post 294. The group, specializing in mountaineering, regularly scales peaks in excess of 14,000 feet and goes snow caving during the winter months.

Houlton's second shift foreman, Vernon McLaughlin, has been re-elected as selectman, assessor and overseer of Dyer Brook. He's already served seven years as selectman.

Bill Emmons, son of Bob, manager, corn feeds, Staley/Decatur, was recently initiated into Phi Eta Sigma, freshman scholastic honorary, at Indiana University, Bloomington.

A senior at Macalester College, St. Paul, Minnesota, Elizabeth "Libby" Snelson, daughter of Rodger, general project supervisor, Staley/Decatur, will be graduating with honors. She has been elected to Delta Phi Alpha National Honor Society in German and won one of the German Book Awards, "General Consulate of Federal Republic of Germany".

A. E. Staley Mfg. Co.
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Decatur, Ill. 62521
Address Correction Requested

Nigel Anstis, a native of the United Kingdom, is a director of A. E. Staley Mfg. Co. (London) Limited, a wholly-owned subsidiary. He is primarily responsible for directing the marketing of Staley products in the United Kingdom and representing the company for other commercial ventures. Staley/London is participating in the marketing of modified food and industrial starches produced by Amylum, Belgium, and sold in England. Anstis has 14 years of service.

Swiss born, Hansjurg Huld manages the chemical ventures in Europe and has the recently added responsibility for commercial development in Europe. Huld, with 16 years of service, has an office in Fribourg, Switzerland, for Stapol S.A. He is also the director of administration for the HESO chemical operation in St. Tonis, Germany.

Also with the company 14 years, Jaap van Son, born in the Netherlands, operates the Staley Europe office in Amsterdam. He is responsible for the sale of Staley products on the continent, especially development of edible and specialized protein product sales in eastern Europe.

Staley News

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Undisputed Winners -- The Stars who won the Staley Basketball League with an undefeated season 10-0 are, left to right, Rick Stuart, Terry Johnson, Denny Ritchhart, Bill Barter, Fred Green, Mick Stewart and Dick Rice. Not pictured are Terry Crowell and Larry Auton.

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