



Staley Locations In Latin America

FIRST SOUTH AMERICAN VENTURE FOR STALEY—Construction of a corn-refining plant in Argentina provides Staley with another strategic location for serving Latin American markets, along with Company corn-refining interests in Mexico and Honduras.

Rapidly-Emerging Industrial Center

Argentina Offers Growth Potential

Argentina, where the Company will soon begin construction of a corn refining plant, offers strong potential for Staley growth in South American markets on the basis of its agricultural, industrial and economic progress in recent years.

That's the assessment of **John R. Shroyer**, who was recently named general manager of the Company's Argentine venture.

"Argentina is one of the most progressive and rapidly-emerging industrial centers in South America. The industries we will serve are very comparable to those of the U.S., thus offering a market for our specialty products similar to those we have in this country," Shroyer noted.

"Because of the advanced state of their technology and desire for further improvement in raw materials and ingredients, we feel Argentina offers the Company an excellent opportunity of further expanding its growth in international markets," he added.

Shroyer said the Staley Argentina administrative and marketing offices will be located in Buenos Aires, a city of some 7 million people, "since industry in Argentina is concentrated in that metropolitan area."

Expedite Grain Buying

"Additionally, the Argentine Board of Trade, which is similar to our Chicago Board of Trade is located in Buenos Aires. This will expedite our grain-buying activity."

"It is also the most strategic location for our exporting activity to neighboring countries and Europe, Buenos Aires being one of the major grain and beef export capitals of the world," Shroyer said.

He noted that there is only one other major competitor in the

country, along with several smaller specialized processors.

"While competition will be fierce, industrial users of starches and sweeteners are enthusiastic at the prospect of having us in Argentina as another major supplier. In short, we expect to gain a fair share of the market in supplying the paper, textile, food, corrugating, paper, pharmaceutical and adhesive industries."

Located In Pampa Region

Chacabuco, site of our new corn plant, is located in the midst of the fertile Pampa region of Argentina. Once the exclusive domain of cattle

ranchers and gauchos, the Pampa region is one of the richest agricultural sectors in the world.

Fanning out in a 350-mile arc from Buenos Aires, the Pampa region is now largely devoted to commercial corn and wheat farming. This locally-grown corn will be utilized by the plant for its processing supply.

Shroyer concluded, "I am looking forward to moving to Argentina. There is excellent potential for the Staley Company in that country, and I'm enthused about being a part of the new venture."



STALEY ARGENTINA MANAGER—John Shroyer, recently named general manager of Staley Argentina, points to area where corn plant will be constructed.

A. E. Staley Manufacturing Co.

Decatur, Ill.

Staley NEWS

Published semi-monthly by the Public Relations Division, exclusively for employees of A.E. Staley Manufacturing Company.

Volume XI, No. 5

Decatur, Ill. May 9, 1969

Staley Argentine Plant Groundbreaking Slated For May or Early June

Groundbreaking for construction of a new corn-refining plant in Chacabuco, Argentina, plans for which were announced by the Company April 24, will be in May or early June on a 38-acre site recently acquired by Staley.

Along with the Company's corn-refining interests in Mexico and Honduras, the Argentine venture will enhance the Company's capability to serve markets throughout Latin America.

Locally-Grown Supply

John R. Shroyer, who has held managerial positions in the International Division for the past 10 years, has been named general manager of Staley Argentina.

He plans to relocate in Buenos Aires, where general offices for Staley Argentina will be established early this summer. In his new post, Shroyer will have complete responsibility for production and administration of the plant, along with marketing of its products.

Shroyer had been assistant to International Vice President C. C. Jensch since November, 1968, during which time he concentrated on preparations for the Argentine venture. Prior to that, he had been international sales manager for a year, and export sales manager for three years.

Shroyer, who holds a B. S. degree in commerce and law from

the University of Illinois, joined Staley in 1957 as a management trainee and moved to the International Division in 1958. (See related story on this page.)

Variety of Products

The Chacabuco plant will produce a variety of starches for paper, corrugating, textiles, foods and other applications; corn sweeteners for foods, baked goods and beverages; and gluten and nutrients for use in animal feeds.

Chacabuco is situated some 120 miles west of Buenos Aires in the center of the main corn-growing region of Argentina. Locally-grown corn will be utilized for processing.

Construction of the Argentina plant will be under the direction of Facilities Planning. **Cliff Reynolds**, project engineer, and **Frank Shaw**, field engineer, will take up residence in Chacabuco sometime in May for the 18-month construction sequence. Completion is scheduled in the Fall of 1970.

The Chacabuco plant marks the Company's first production venture in South America, further expanding Staley's worldwide network of processing operations. Company interests abroad include facilities and offices in several European countries and Great Britain in addition to Honduras, Mexico and Argentina.

Customizing Work Begins

Staley Acquires Site in East Pennsylvania

Customizing work on a 205,000 square-foot industrial building, located on a 57-acre site the Company has acquired in Morrisville, Pa., was launched recently.

The building will be utilized by Staley as a consumer product

packaging and distribution facility, as well as for blending sweeteners, warehousing industrial starches, processing specialty starch products and possible future expansion.

The building and 57-acre site, situated on the Delaware River north of Philadelphia, offers a strategic location for serving the Company's important eastern customers. The location also adds water as a potential means of transportation.

The Company announced May 2 that it had entered into an agreement to purchase the land and building. Projected completion of work on the building and Staley occupancy is for the fall of 1970.

Mr. Nordlund Picked

President Donald E. Nordlund was recently appointed by Gov. Richard J. Ogilvie to a state business advisory council, composed of 40 top executives from throughout Illinois to serve in studying state business problems.

Wagner, H. M. Staley Elected Directors

Frank H. Wagner, president of Wagner Industries, acquired by Staley a year ago, and **Henry M. Staley**, Company treasurer, were elected to the Staley Board of Directors by Company stockholders at the Annual Meeting May 12.

Wagner was recently named head of the new Staley-Wagner Consumer Products Group, which was discussed by Chairman A. E. Staley, Jr. in a report to the stockholders. Further details of the meeting will be in the next Staley News.

Durchholz's 45 Years Heads List Of 26 Employees Marking Service

The Staley News congratulates the 26 employees who observed service anniversaries in March, ranging from five to 45 years. They account for 650 years at Staley.



Heading the list is John M. Durchholz, switchboard operator in the Power House, who completed 45 years service on March 13. He has held his present post in the

Power House for the past seven years. During his 37 years of employment in the Power House, he also held posts of turbine operator and air compressor operator. He started his career in the Feed House, where he worked for eight years.

Other employees marking service anniversaries in March were:

35 Years

Clyde Billings, Power House, March 27

William E. Dunham, 101 Building-Satellite Shop, March 14

Albert P. Edwards, 17 Building, March 2

Neva C. Long, 17 Building, March 6

Ivan W. Mulvey, 111 Building-Inositol, March 15

30 Years

John T. Creamer, Pipe Shop, March 13

Robert I. Fain, Civil Engineering, March 13

Chase A. Fitch, Control Lab, March 21

Lawrence E. Hebenstreit, Elevators C & D, March 23

Kenneth M. Johnson, Sheet-metal Shop, March 31

D. Euell Perkins, Lubrication & Oil Supply, March 16

Harold E. Schable, Sheetmetal Shop, March 23

25 Years

Donald L. Falk, Control Division, March 1

Marian A. Maurer, Industrial Sales - New York, March 1

O. Ben Shaw, 17 Building, March 3



Billings



Dunham



Edwards



Long



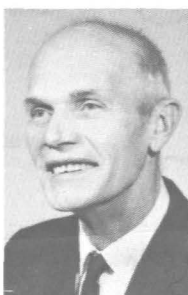
Mulvey



Creamer



Fain



Hebenstreit



Perkins



Schable



Falk



Maurer

Vernon F. Steele, Plant Cleanup, March 20

20 Years

William R. Eichenberger, Market Development, March 1

Ralph E. Orr, Staley Chemical March 1

Warren L. Wollrab, Engineering Research, March 1

15 Years

Herbert A. Barrows, Houlton Plant, March 15

Robert E. Hahn, Applications Research, March 1

10 Years

D. Shirley Patton, Control Lab, March 16

Kenneth H. Swanson, Industrial Sales - Chicago, March 1



Shaw



Steele

Judy I. Barner, Materials Control, March 11

Charles S. Locke, Control Division, March 1

28 Promoted to Plant, Office, Research Posts

Twenty-eight employees have been promoted to new office, research and plant positions in recent weeks.

Robert A. Bischoff has been promoted from management trainee to systems analyst in the Administrative Systems Department. He had been in the Management Training Program since joining the Company in July, 1967. A native of Chicago, he holds a B.S. degree from Olivet College, Kankakee, Ill., and a M.S. degree from Oklahoma City University.

Thomas W. Branson has moved up to rate analyst in the Transportation Division. He had been a rate quotation specialist in Transportation for the past two years. He joined Staley in 1967.

Robert R. Clark, Sr., has been promoted to assistant foreman, assigned to Dry Starch area shop 5. He had been a senior mechanic in the Millwright Shop for more than 12 years and had held posts in the shop for 23 years. He joined the Company in 1939.

Ralph E. Crotinger has moved up to systems analyst-programmer in the Administrative Systems Department. He had been a senior programmer in the department for nearly two years, and was a programmer before that. He joined Staley in 1966.

George A. Finch, Jr., has been promoted to assistant foreman in the Commodity Maintenance Department. He had held various posts in the Electric Shop for the past six years, including senior mechanic. Prior to that, he held posts in the Pipe Shop and dry starch production area. He joined the Company in 1949.

Walter B. Fisher has moved up from technical sales representative, Paper Sales, to senior technical paper sales representative. He has held posts in the Paper Sales organization for the past five years. Prior to that, he worked in Applications Research and the Control Laboratory. He joined Staley in 1950.

Norman A. Kocher has been promoted to supervisor of operations, Research Staff and Services. He had been grocery products section supervisor in the Materials Control Department for more than a year, and had worked in the distribution area since 1963. He is a 20-year Staley veteran.

William J. McFadden has been promoted to chemical engineer in the Process Engineering and Technical Services Department. He had been in the Chemical Engineering Group since joining the Company in 1967. A native of Decatur, he holds a B.S. degree in chemical engineering from the University of Missouri at Rolla.

Chester B. McGlade has been promoted to a Production Department relief foreman. A 31-year Staley veteran, he had held posts in the Mill House throughout his career, including mill operator, merco operator, steep tender and shaker tender.

James C. Myers has moved up from industrial sales trainee to industrial sales representative, working out of the Cleveland District Office. He had been an industrial sales trainee since joining the Company in 1966.

Charles A. O'Dell has been promoted to night maintenance supervisor in the Maintenance Section. He had been assistant foreman in Wet Milling area shop 4 for the past two years. Prior to that, he was a senior mechanic in the Pipe Shop for two years and held various posts in the shop for nearly 10 years. He joined Staley in 1948.

Ralph T. Sherden has been promoted from chemical engineer to senior chemical engineer in the Pro-



Bischoff



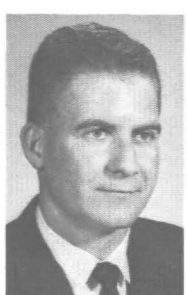
Branson



Clark



Crotinger



Finch



Fisher



Kocher



McFadden



McGlade



Myers



O'Dell



Sherden

cess Engineering and Technical Services Department. He had been a chemical engineer for the past five years, and was building foreman of 11-18-75 Buildings for two years before that. He joined Staley in 1947.

Other promotions:

Carolyn S. Blaker, from messenger, Office Services, to file clerk, Sales Order Service

Gloria J. Floyd, from file clerk to brokerage clerk, Control Division

Randy E. Harlin, from shop clerk, Maintenance, to records coordinator, Transportation

William D. Hays, from messenger, Office Services, to shop clerk, Maintenance Section

William L. Harminson, from utility technician alternate to utility technician, Research Staff and Services

(Continued on Page 3.)

Staley JA Firm Completes Banner Year With Employees' Sales Effort Support

The Staley-sponsored Junior Achievement group, "STA-NO. 1," completed a successful year of operations by surpassing its sales goal by the end of April when all JA firms liquidated their student businesses.

According to employee advisers, the JA firm was able to show a small profit largely on the strength of sales orders from Staley employees.

The JA group, composed of high school students, started selling pecan brittle candy and auto trunk attachments after organizing last fall. After a good start in sales, the student group received a setback in January when a fire in the JA Center caused more than \$100 loss in its inventory and finished products.

The Staley group rebounded by introducing a new product, "Chef's Delight" salad dressing.

Staley supports the JA program by providing interested employees to act as advisers to the students, who handle their own production, sales and bookkeeping functions. This year's group of advisers included Harry Duncan, Industrial Relations; Bill McFadden, Chemical Engineering; Tom Fox, Grocery Products; and Ray Harper and Bill Owens, both of Accounting.



JA TRADE FAIR—Sharon Oxendale, student member of the Staley JA group, and employee adviser Ray Harper chat about the group's product in front of Staley booth at JA Trade Fair.

Important New Use Discovered For Inositol: Has Application In Commercial Poultry Field

"Fatty Liver Syndrome" is a mysterious disease of the liver that could end your career and, very possibly, send you to a premature death.

That is, if you're a laying hen.

However, if your owner has heard of Staley inositol and what it can do to alleviate this perplexing disease that drastically curtails the egg production of laying hens, then you may be saved from the fate of winding up in a frozen chicken pie.

Research studies, finalized and publicized earlier this year, confirmed the effectiveness of inositol in combatting the syndrome, which heretofore had been practically impossible to cope with effectively.

Since then, our people have taken a leadership role in the drive to minimize the costly effects of "Fatty Liver Syndrome" to the large poultry owner, whose major source of income is from the egg production of laying hens.

According to technical articles on the subject, the addition of one to two pounds of inositol per ton of chicken feed will bring stricken laying hens back to normal egg production within a few days.

This assumes that egg production has been lowered by the condition known as "Fatty Liver Syndrome."

The determination of "Fatty Liver Syndrome" requires professional diagnosis, because afflicted laying hens are generally very healthy in appearance. The condition is suspected when the normal-appearing birds suddenly show a sharp decline in egg production for no other apparent reason.

The research studies, involving the addition of inositol to feed mixes to combat the symptoms of "Fatty Liver Syndrome," were conducted at Texas A & M University and other colleges after Kenneth N. Wright, Staley director of feed nutrition, developed the idea and performed initial research.

Staley is the only domestic producer of inositol, which has been marketed almost exclusively to pharmaceutical houses for use in vitamin and geriatric preparations. Inositol is a white, crystalline compound which plays an important role in metabolism. Although its nutritional function has not been completely determined, inositol has been classified as a recognized member of the B-Complex group of vitamins.

A corn derivative, inositol is processed and packed by Foreman Floyd Lenover's 111 Building crew. It is produced through an exclusive Staley process.



PRODUCTION CHECKED—Dick Lockmiller, left, and Ken Wright, check egg production of laying hens in commercial poultry house, where inositol has been added to the chicken feed.

Inositol and its application in feed mixes is being promoted through trade advertisements and technical service and marketing work by Wright and Sam Shanklin, nutritionists of the Feed Marketing Division; Dick Lockmiller, manager

of the Special Products Department, Industrial Sales; Frank Janes, product manager, Special Products Department; and Bill Schermerhorn, management trainee, who is currently assigned to the Special Products Department.

28 Employees Promoted

(Continued from Page 2.)

William D. Hays, from messenger, Office Services, to shop clerk, Maintenance

Stephen R. Kopetz, from records coordinator to freight claims clerk, Transportation

Patty A. Lovekamp, from file clerk, Materials Control, to telephone operator, Financial

David R. Lyons, from utility lab man to utility technician alternate, Research Staff and Services

Tommy S. Page, from messenger, Office Services, to grocery products salesman — St. Louis

Jerry D. Perkins, from utility technician, Research Staff and Services, to technician, Applications Research

L. Terrence Peter, from general office clerk, Canada, to sales trainee, International

Paul G. Troxell, Jr., from data processing trainee to computer console operator, Data Processing

Patricia A. Wampler, from work order computation clerk to shop clerk, Maintenance

James D. Webb, from freight claims clerk to rate quotation specialist, Transportation.

Increased Earnings, Record Sales Mark 2nd Quarter Report

A substantial increase in earnings, record sales and a forecast of good results during the remainder of the fiscal year highlighted the Company's second quarter financial report issued April 14.

Net earnings for the second quarter — the three months ended March 31 — were \$1,854,000 or 71 cents a share compared with \$384,000 or 14 cents a share for the second quarter a year ago.

Sales for the period totaled a record \$73,857,000, an increase of nearly \$5 million over sales of \$68,908,000 in the second quarter last year.

For the first six months, earnings reached \$3,804,000, an advance of more than \$2 million over the previous year's first half earnings of \$1,618,000. Per share earnings for the first half were \$1.46 compared to 61 cents in the same period a year ago.

Sales for the first six months climbed to \$145,309,000, an increase of slightly more than \$14.5 million when compared to sales of \$130,761,000 for the same period of fiscal 1968.

Chairman A. E. Staley, Jr., said the sales and earnings increases were primarily the result of record volume and relative price stability in industrial starches and sweeteners, and on the consumer level, continued growth in the "Wagner" line of fruit drinks.

He noted that price erosion in major starch and syrup lines had severely hampered earnings in the prior year.

Strong Demand Expected

Mr. Staley said demand was expected to remain strong in the Company's major product lines for foods, papers and textiles during the next six months.

This, coupled with the expectation of further strengthening on the consumer level, should yield good results for the remainder of the fiscal year ending Sept. 30, 1969, he said.

Prior-year figures were restated to reflect poolings of interest with Wagner Industries, Inc. and Newark Leather Finish Co., along with the consolidation of certain international subsidiaries.



PLAQUE PRESENTATION—John Anderson, center, and his wife, Lillian, pose with John K. Wells, long-time representative of Equitable Life Assurance Society, carrier for Staley employees life insurance, after Wells had presented plaque to Anderson, recognizing his service at Staley in the employee benefits field.

41-Year Career

John Anderson Retires

John F. Anderson, one of the most widely-known people at Staley through his long association with employee benefits programs, retired April 30 upon completion of 41 years service.

His wife, Lillian, telephone supervisor and Administration Building receptionist, completed a 21-year career at Staley the same day. The Andersons plan to retire to Florida, where they have acquired a home in Pompano Beach.

In announcing Anderson's retirement, George M. Prust, Industrial Relations director, said, "John has ably managed the former Staley Fellowship Club and the present Employees Benefit Association since 1937. I am certain his contributions in the area of employee insurance and benefits will continue to be appreciated for years to come both by the Company and its employees."

Anderson had been treasurer and business manager of the Staley Employees Benefit Association since it was renamed and became wholly financed by the Company in 1964.

Prior to that, he was associated with the Staley Fellowship Club, an employee insurance and social organization, for 30 years. He was named secretary of the club in April, 1934, became business manager in October, 1937, and in 1960 was given treasurer responsibilities as well.

In May, 1968, Anderson was honored by the Decatur Chapter of the American Business Womens' Association by being selected to receive the association's "Boss of the Year" award for 1968-69.

Zick Named To Employee Benefits Post

Alford E. Zick has been named employee benefits manager, succeeding John F. Anderson, who retired April 30.



Zick had been compensation supervisor in the Company's Employment and Compensation Department for the past year.

Prior to being named to that post, he was a compensation analyst for more than two years. He joined Staley in 1964 as a junior compensation analyst.

In his new duties, Zick will be responsible for managing the Employees Benefit Association, along with additional employee benefits and personnel services functions.

A native of Springfield, Zick holds a B.S. degree in accounting from the University of Illinois.



FOUR-TIME TROPHY WINNER—Manufacturing Vice President Nat Kessler presents cleanup traveling trophy to Oil Storage Department Foreman Ornan Williams. The trophy was awarded to the department for posting top cleanup results in March. It was the fourth time the department has claimed the trophy since last July. Department employees, Paul Kalem, left, and Euell Perkins were on hand for the presentation.

Wagner Well on Way To Making 50th Year Best in Colorful History

Wagner Industries, part of the new Staley-Wagner Consumer Products Group, is celebrating its 50th year of business during 1969 and it seems determined to make this year the best in its remarkable success story.

Skyrocketing sales marks Wagner today, but it hasn't always been that way.

As Frank Wagner, head of the new Staley-Wagner Consumer Products Group, tells it, "I have often noted that many large and successful concerns take considerable pride in discussing their humble beginnings. If it is true that a primitive start is a necessary ingredient for success, then Wagner Industries was predestined to reach its present leadership in the fruit drink field."

It was in 1919 that his father and mother started Wagner Industries near Charlavoux, Michigan.

This is Frank Wagner's description of his parent's initial production facility: "I doubt if one could say their first factory was modern or efficient. In fact, it was just a very large tent, and its equipment was anything but magnificent, since it consisted of a hand wine press, old-fashioned large double boilers for steaming fruit, cheese cloths for filtering juice, funnels for filling bottles and a hand-operated capping machine."

Product Line Expanded

From early summer to late fall, the Wagners processed large quantities of wild cherries, wild blackberries, blueberries, raspberries and wild grapes into juice and pasteurized the bottled products in water baths over wood fires.

For the sale of these fruit drinks, the Wagners realized enough capital to open a small plant in Petosky, Mich., in 1922. With the addition of some relatively efficient equipment, production and sales increased during the next few years, and new customers were added in the jelly and extract field, along with those previously served in the drug and health food stores.

Depression Hits

Sales gradually declined during the depression years of the early 1930's and Wagner Industries experienced some trying times until it started anew in the cement basement of a frame house on the near north side of Chicago.

The advent of commercial frozen fruits in the early 30's provided a constant supply of raw materials from a wide source. In the Chicago



PRODUCTS DISCUSSED—Shortly after stockholders of both companies approved the merger of Wagner Industries into the Staley Company a year ago, President Nordlund visited the Cicero Plant. Here, he discusses the firm's growing line of breakfast fruit drinks with Frank Wagner.

residence, Frank Wagner says he was "at the tender age of 10 introduced to the debatable joys of producing fruit juices—steaming fruit, pressing, bottling, washing bottles" and a myriad of other duties associated with fruit juice production.

This business evolved into the opening of a small factory in a building which had been a dairy.

But again, events produced a setback. The outbreak of World War II, shortages of domestic fruits and supplies and Frank Wagner's absence, because of service in the Armed Forces, resulted in a curtailment of the Wagner operations.

Upon Frank Wagner's return from the service, the firm expanded its line of products by introducing true fruit flavors for the ice cream and liquor industries, along with pure fruit syrups for pancakes and toppings.

Sunflower Kernels Introduced

In 1950, The Wagners introduced hulled sunflower kernels to the health food and fancy food trade. This development was the result of an interest derived by Frank Wagner during his service five years earlier in Europe with the Armed Forces.

When his infantry company made contact with an allied Russian cavalry outfit in Austria, he observed that the Russians carried as

part of their rations, sunflower seeds, which he found flavorful and apparently nutritious. The Russians referred to the sunflower seeds as their "iron ration," Wagner said.

Wagner Industries became a corporation in 1954, and moved to a larger plant in 1955. The larger plant enabled the firm to improve its production facilities and expand its line of products.

The firm's progress received another setback with the death of the elder Mr. Wagner. "He was a most dedicated and sincere man who despite innumerable heart-breaking hardships, always looked with optimism towards the future. He always took pride in his products and wouldn't compromise with quality. These were two important standards I learned from him that I have followed," Frank Wagner says.

When in 1962, long-range working capital became available, Wagner Industries was able to move into still larger, more efficient quarters where operations were improved with the addition of high-speed equipment.

Catalyst for Growth

This move to their present plant and the long-range working capital, which made it possible, proved to be the necessary catalyst for sustained and successful growth, Wagner said in retrospect.

"While limited sales were realized with the products we had at that time, they generally did not lend themselves to the general grocery trade," Wagner notes. "We therefore decided to concentrate in the area that we knew the most about, namely fruit flavors."

The many years of blending, extracting and processing many different fruits enabled the firm to obtain a keen insight into the characteristics of flavor. This experience proved invaluable in developing the wide range of flavored breakfast fruit-flavored drinks that continue to increase in popularity across the nation.

What does the future hold for this rapidly-growing part of the Staley business?

Frank Wagner says that prospects for greater growth in the years ahead appear highly favorable on the basis of unique, new product applications now in the works and projected plans for expanding its line of products into certain major markets where they have yet to be introduced in this country, and possible expansion to markets abroad.

U.S. Savings Bond Drive Begins Here, Nationwide

Thinking about buying a boat, adding on a family room, putting money aside for your daughter's or son's college education, building up a reserve nest egg for retirement?

There is nothing unusual about these plans. Countless other Staley employees share the same or similar ones. And a great many of them are doing something about it by buying U. S. Savings Bonds through the Payroll Savings Plan.

The Company is again this year cooperating in a U. S. Treasury Department program encouraging industrial employees across the nation to invest in U. S. Savings Bonds through payroll deductions—an easy, systematic way to help make future plans a reality.

A letter from President Donald E. Nordlund and literature describing the advantages of buying

bonds through the savings plan are included with employees' paychecks being issued April 30 and May 1.

Series E Savings Bonds are the "standard" bonds available through the Payroll Savings Plan, as they have been since 1941. The plan also offers the opportunity of buying the bonus "savings" notes, called Freedom Shares, in combination with Series E Bonds.

Five Percent Earnings

Freedom Shares earn a full 5 percent interest when held to maturity of four and a half years.

It's only necessary to fill in the handy application card accompanying your paycheck, sign and return the card to Ernie Williams, 62 Building, to begin your savings program.

Staley Bloodmobile Drive Results in 515 Donations

The bare figure of 8,343 is a lot of anything, no matter what you attach to it. But when that figure is translated into pints of blood, the value takes on added meaning in terms of the number of people that blood has helped, even to the extent of saving human lives.

And in this case, the number happens to be the total pints of blood collected at Macon County Red Cross Bloodmobile sessions during 16 annual visits to the Decatur plant.

In the latest Bloodmobile visit, a total of 515 pints of blood was collected from employees and community walk-in donors, the top collection for the Bloodmobile in the past several months.

A highlight of this year's session—as it has been for the past four years—was the drawing for three shares of Staley Common Stock. The stock was offered by the Company as an incentive to register donors.

This year's winners of the one share of Staley stock were Gerald Snoke, 12-26 Buildings; Herbert Pugsley, 44 Building; and Paul V.

Karr, Extra Board. In the four years stock has been offered in conjunction with Bloodmobile visits here, Staley blood donations total 2,230 pints, the highest number of any single organization in Decatur and Macon County during that period, according to Red Cross officials.

Added features were the drawings for two sets of four tickets to a St. Louis Cardinals—Chicago Cubs baseball game, and 10 sets of four tickets to the Decatur Commodores opening day baseball game.

Staley blood drive co-chairmen Emil Schimanski, Manufacturing Training, and Don Adcock, Millwrights Shop, saluted all employees making blood donations for their support in making this year's drive a successful one.

They also commended foremen and stewards for their efforts in registering plant employee donors, along with Norman Kocher and Richard Fisher, who were in charge of donor recruitment in the Research Center and Office Building, respectively.



NEW ADDITION TO WAGNER LINE—Ginnie Moody, Personnel Records, poses prettily with the latest addition to the popular "Wagner" line of fruit drinks—new, distinctively-flavored cherry drink—for breakfast or as a snack-time refresher. Photo accompanied news release announcing introduction of the product.



HAPPY WINNERS—Winners of one share of Staley Common Stock at the recent Bloodmobile session here were Gerald Snoke, seated; Paul Karr, right, and Herbert Pugsley, inset.