

# STALEY NEWS

Vol. 3—Page 65

BY AND FOR STALEY PEOPLE

May 1, 1940

## FIRST QUARTER OPERATIONS PRODUCE PROFIT OF \$692,187.87

### PERIOD JUST ENDED ONE OF BEST IN RECENT YEARS

On April 19, our company made its quarterly profit and loss statement to the New York Stock Exchange and other financial circles where its figures are regularly released for publication. The net profit of \$692,187.87, which was reported at that time, would normally call for the use of a lot of superlatives. The satisfaction, however, that may be gained from having experienced one of the best first quarters in our company's history must be somewhat tempered by the realization that what otherwise would have been an average quarter was spurred to greater activity by tragic events abroad.

FORGETTING, for the moment, the unnatural opportunities which have helped ring up a profit on the cash register, the result is one which has benefited all of the Staley company individually and collectively.

FROM THE GRIND standpoint, 3/7ths of the corn we processed went for export.

IN MAN HOURS OF WORK, 35 out of 79 grind days in the first quarter were required to produce the volume needed for export. Our domestic grind, had it been depended upon for keeping our plant running, would have required about the same number of days as we were in operation the first three months last year since orders from this source required but little more corn than was needed during that period.

MOST OF THE BENEFIT from the increased work was received by the corn processing end since very little soybean meal or oil went for export. The remaining benefit accrues to all of us through improved company stability for weathering reverse adjustments of business as they occur.

THE LARGE VOLUME of export business in the first quarter was sold and shipped before the British government adopted an import permit system on starch and glucose on date of March 20. The Staley Company succeeded in getting permits on all business it had secured before the system was adopted which has helped us in April and will help in May.

SO FAR, we have received no import permits on new business. At present there is no volume in sight from this direction during the next 30 to 45 days. Right now, however, there are some test cases up before the British authorities that will determine how we stand. The export future during the period of the war is now in the balance. Our management locally, and its representatives abroad, are doing all that can be done to keep the avenues open.

THE WAR IN NEUTRAL Scandinavian countries has had some effect upon our business. Due to

the fact that our company has followed a conservative sales policy in Norway, Sweden and Denmark, reduced stocks were carried in those countries. When war was carried to Norway we had only small stocks there and only negligible stores in Sweden, while in Denmark we had no receivables or inventories. Actually, less than 5% of our foreign business was in those countries but the shifting of hostilities has resulted in the disappearance of our business there.

WHEN WAR WENT to Oslo, other far more reaching consequences than the loss of business occurred. Shipping space at best had been hard to get. Norway, Sweden and Denmark have been carriers of a large portion of the world's goods. When Germany moved in, their ships started running to cover. We had goods afloat on those ships. Where those ships, and our goods, will come to port is pure guess. Snarled orders and shipping conditions have resulted for the sales department to unravel. Some ships turned around and came back. The problems of their cargoes will be lesser ones to solve.

ONE CABLE arrived from Oslo saying, "No chance to deliver goods, dispose of them yourself."

WITH PROBLEMS such as these the matter of one of the largest freighters in the world sinking in the Baltimore harbor is momentarily dulled,—until we learn that that ship was to carry several thousand barrels of *our* glucose. Most of it had been loaded when the boat shipped water and went to the bottom of the harbor. Such a cargo represented more than a hundred thousand dollars of *our* goods. Sabotage was charged. Had it been proven, we would have suffered the loss due to the legal aspects of shipping insurance. The charge was not proven, however, and so there merely remains the matter of getting that shipment, or an unspoiled shipment from the Baltimore harbor down to Newport where the boat has been taken for repairs. It may set sail sometime in June. What then of the import permit, of the customer's acceptance of the order? Time will tell,—the last cable said "ship before June."

SHIFTING THE SCENE to domestic problems, probably the best slant on what to expect in the way of business during the next several months is given by the present position of the Business Index. During the past few weeks its drop has been leveling off. An upturn was looked for at the beginning of the third quarter. Now the date may be as far off as the third quarter. If we are in it now, it will be impossible to tell until after the swing takes place.

(Continued on Page 68, Col. 3)



**FELLOWSHIP CLUB NOTES**

By DAN DAYTON, *Secretary*

The regular meeting of the Board of Governors of the Staley Fellowship Club was held on April 18, 1940, at 9 o'clock A. M.

The minutes of the regular meeting on March 21 were read, corrected, and approved. The monthly financial statement, and the statement for the first eleven months of the fiscal year 1939 and 1940, distributed by Mr. Bass, were discussed and approved.

Mr. Dayton presented the affidavits of several club members attesting to their illness which were given in lieu of an illness certificate. It was—

*Resolved* that the affidavits be accepted and the claims allowed.

A list of applications from 30 new members and 1 reinstatement were received. It was—

*Resolved* that these applications be accepted and placed on file.

Mr. Anderson made the report on the Staley Fellowship Club Election, held Tuesday, April 16, 1940, giving the candidates for office and the number of votes which each received.

After some discussion on the question of renting out one section of the bleachers, which Mr. Staley, Sr., purchased for the Club last

year, it seemed to be the general consensus of opinion that the Club should not rent out these bleachers. It was accordingly—

*Resolved* that the Club not rent out the bleachers. The meeting adjourned.

**TO ALL MEMBERS OF THE STALEY FELLOWSHIP CLUB**

I wish to express my sincere thanks to the Staley Fellowship Club Officers, Governors, Committees and all others whose helpful assistance and cooperation made possible the success which the activities of the Club enjoyed during the past year.

May I also take this opportunity to thank the members of the Fellowship Club for the confidence which they have expressed in me through my reelection to the office of President. It is my earnest wish that you will offer me any suggestions which you may have, thereby making it possible to serve you satisfactorily through the coming year.

Sincerely,  
GLENN MORAN.

I wish to express my thanks to the members of the Staley Fellowship Club in the general offices and plant, who supported me so wholeheartedly in the recent election. I trust that I may fulfill my office, during the coming year, to your utmost satisfaction.

Sincerely,  
DAN DAYTON.

**WANT TO JOIN THE GOLF TOURNEY?**

The annual Staley Fellowship Club golf tourney, managed by Roy Larson, Laboratory, is about to get underway. May 8th has been set as the deadline for entries and all new and former exponents of the exhilarating pastime are asked to get in touch with the manager.

Roy had fifty-five contestants tee off in the first of the series of tourneys last year and would like to see the addition of a number of new faces before the event tees off this year.



More than an ordinary share of responsibility for accident prevention in our plant rests on our maintenance men. When a millwright builds a scaffold and encloses it with handrails and toeboards he is not protecting himself alone but every man who will use it. When a tinner adjusts a fan runner until it is in perfect balance he isn't thinking of himself alone or even of the fan alone. He is thinking of every man who might be injured or killed if that runner, out of balance, vibrated loose and came through the housing. No mechanic worthy of the name considers his own safety alone while he is doing a job. He thinks of the man who will have to operate the machine he is repairing or the tool he is making. We must depend on his judgment and skill. Because those things are true it is worth saying that there are not many accidents in our plant whose causes can be traced back to the bad or careless work of a mechanic.

From time to time someone comes into the Safety office and says, "I'll tell you. I don't like to squawk on anybody but I'm afraid to work with that guy. He acts like he doesn't care whether he gets hurt or not and that's not the worst of it. He's so careless that you can't depend on him. He is gonna' mess around until he hurts somebody. Why, the other day I gave him his hammer and the next thing I knew he had laid it down, turned around, backed up and "accidentally" kicked it off the platform. It didn't miss my head two inches. He's dangerous. You never know what he is going to do next."

You know that kind of guy. You've worked with him. By the time you finished the day's work you were worn out from watching him—and ducking. You know him and you don't like him. Be sure the description doesn't fit you.





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Social Security & You

The following series of questions and answers based upon the old age insurance provision of the Social Security Act gives interpretations of the points upon which many individuals have asked clarification.

Q. If a man who has worked in covered employment reaches age 65 and elects to retire, is he eligible for monthly benefits if he engages in self-employment and earns more than \$15.00 per month?

A. A fully insured individual may receive monthly benefits regardless of the amount that he earns in self-employment. The only occasion on which a fully insured individual will not receive his monthly benefits is when the individual renders services for wages, amounting to more than \$15.00 per month, in covered employment as defined by the Social Security Act. An individual who is contemplating self-employment wherein he would open a small business of his own, would not be in covered employment, and therefore, could continue to receive his monthly benefits.

Q. If an individual who is aged 65 or older and who meets all of the conditions of the Act and is therefore entitled to monthly benefits, elects to retire, will his monthly benefit checks be increased if he has dependent parents in his home?

A. Dependent parents will receive monthly benefits *only* when the wage earner is deceased and if the parents are 65 years of age or over, provided the wage earner leaves no widow nor child under 18. In the case mentioned, the parents would not be entitled to benefits since the wage earner is still living.

Q. How do the old age insurance amendments affect workers now already 65 or approaching that age?

A. Through certain changes in the law, older workers now have an opportunity to get monthly benefits, whereas under the original law, no one who became 65 before 1941 could qualify for monthly benefits. Instead, they received lump sum payments equal to 3½% of their total wages. In most recent cases these older workers will get much more under the new program than they would have received before.

Q. Will the Social Security Board continue to authorize the payment of "lump sums" to workers reaching the age of 65?

A. No. The payment of lump sums of this nature stopped when the amendments were signed.

Q. If a man working through-out 1937 reached age 65 in January, 1938, and received a lump sum payment but kept on working, could he qualify for benefits under the amendments?

A. Yes, if he worked in covered employment during the necessary number of quarters after December 31, 1936 and before he became 65, regardless of the pay-

ment of a lump sum. After January 1, 1939, employment after age 65 also counts toward benefits. Although a worker would not get credit for the wages he earned during the year between his 65th birthday and January 1, 1939, he would still have enough wage credits to get a monthly benefit January 1, 1940, provided he retired.

Q. May a person receiving old age benefits return to work at any time?

A. He may; but he will not receive monthly payments for the months he works in employment covered by the plan for more than \$15.00 per month.

Q. What will be the lower and upper range of monthly benefits under the revised plan?

A. Benefits will range from \$10.00 — a benefit payment will never be less than \$10.00 — to a maximum of \$85.00, or 80% of the worker's average monthly wage, or double his primary benefit, whichever is the smallest.

The Trading Post

FOR RENT: Room with board in private home. Accommodations suitable for two. Call 2-3538.



If war continues in Europe much of the \$135,000,000 annually spent by American tourists will be diverted to travel within our own borders.

\* \* \*

The Social Security Board has found 29,744 kinds of jobs and 17,452 separate occupations within our country.

\* \* \*

Many a husband gets his sails trimmed on the seas of matrimony.

\* \* \*

Boys wear dresses until they are 14 years old in Connemara, Ireland.

\* \* \*

25 years ago the soybean was almost unknown in the western world. Today industrial research and an annual crop of 57 million bushels provides the basis for 50,000 jobs.

\* \* \*

Famous last words: "I did it that way for ten years and nothing ever happened."





By Tony Romano

With the hardball opener still weeks away, the Staley boys are showing promise of developing into a strong defensive team that will have plenty of strength in the batter's box. In two practice sessions, Staley have lost one and won one. The victory came at the expense of the Water Works team while the loss was to the strong Millikin outfit.

In the Millikin game the boys came through with some nice hits before managing to wind up behind the eight ball by hitting into three triple plays.

Hilberling and Craig are beginning to get their arms seasoned and will be ready for the full route well before the opening engagement. Hilberling has also shown power at the bat this year making him an asset both offensively and defensively.

Irv. Smith's fielding and hitting this year indicates a big year ahead for him in one of the garden spots. Carl Grant, on the other hand, is off to a slow start but should come through. Carl has his position well in hand from the knees up but he is having trouble getting his stooper to stoop.

The only weak spot to show up thus far is in the staunch rooters section. The team could do with a few more "Red" Thornboroughs. "Red" has been on hand for all the practices, never finds a fault, helps remind the boys of practice, gets them there, and back, and takes his pay from the fun of keeping young with a bunch of first class sports and athletes.

★ ★ ★

Close finishes, such as were produced in this year's Fellowship Club Bowling leagues, are rare occurrences. In the Minor League, the Starchers led the pack from December 4th until the closing night of the season when they were nudged out of first by the Daubers by a one game margin. The finishing order of the first five teams was Daubers, Starchers,

## GLENN MORAN RE-ELECTED FELLOWSHIP CLUB HEAD

Feeders, Pipebenders and Pencil Pushers, the last two named being tied for fourth. The fourth place winners were separated from first by the small margin of four games indicating the splendid division of strength among the teams.

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The individual leaders produced by the season include A. Boulware with the high individual game of 248; Bill Grant for high individual series of 640 and C. May with the high season average of 183. The eighth place Lubricators came through with the team high game of 926 and the seventh place Kilowatts led the field for the team high series of 2619 as further indication of the whirlwind setting that was provided in the Minors through the entire season.

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The distribution of prize money brought the Daubers \$47.25, the Kilowatts \$38.00, the Starchers \$37.50, the Feeders and Samplers \$35.50, the Pencil Pushers \$34.25, the Lubricators \$32.00 and the Pipebenders \$31.50.

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In the Senior League, the closing night of play produced a tie for first place between the Yard and the Laboratory which remains to be played off. The Lab. had been in first place since October 25th. That is a long time in any man's league. The play-off has not been set as yet and all that can be learned as advanced information comes from Roy Hartman, and is to the effect that the Yard is the team to watch. "If you are nervous and can't wait to write in the winner's name", he says, "just mark up the Yard for first."

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The Lubricators produced the Team High Game of 926 while the High Team Series went to the Kilowatts with a 2619. B. Woodworth collected a 264 in the final stages of the season to wind up with the High Individual Game and the High Individual series of 723 for chief honors in the individual field.

Thornborough and Dayton Succeed  
Themselves as Vice-President  
and Secretary

The Fellowship Club's annual election of officers and governors resulted in a torrid race between candidates that produced one of the heaviest votes ever cast, second only (by 20 votes) to last year's contest in which 1027 voters participated.

Sixteen candidates lined up for the Club's members to choose from in the Governor's field, and only one office, that of Vice-president was unopposed.

Glenn Moran, popular choice for president last year, was elected to succeed himself as he led the entire ticket in the number of votes cast with a total of 664 crosses marked beside his name.

Claude Thornborough, who was unopposed for the Vice-president's chair, proved his popularity by collecting 600 votes. In the race for Club secretary, Dan Dayton, incumbent, garnered 633 votes for the second highest vote total to retain his office as scribe.

### Clear Cut Wins By Governors

The sprint for the three posts as governor, caused by the expiration of the terms of John Anderson, C. A. Keck and Hershel Majors, collected a field of 16 starters. The large field produced some split in the voting but the election results showed clear cut choices of Hugo Brix, Jesse Fisher and E. D. "Skeeter" Moore.

### STALEY BUSINESS (Concluded)

MOMENTARILY, we may expect some increase in our own domestic orders due to a price advance. This business, however, is not entirely due to increased consumption but also to purchases for inventory protection which customers are making. To the extent that inventories are increased we may expect a decline in business when they are brought back to normal.