

STALEY NEWS

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BY AND FOR STALEY PEOPLE

June 1, 1940

STALEY EXPORTS SUFFER LARGE DROP

IMPORT ADJUSTMENTS TO U. K. PLACE STARCH ON RESTRICTED LIST AND ELIMINATE GLUCOSE BUSINESS

THE LAST GLUCOSE that Staleys will ship to the United Kingdom left our shores last week. At least the last until some change is made in conditions abroad.

THE LOSS or restriction of exports to British customers was not unexpected. In the words of E. K. Scheiter, "We knew something was coming, but we didn't know just what it would be." Along with the loss of glucose, our company's starch sales to England have been restricted. Our percentage set by English authorities will amount to about 14% of their total purchases. This is a large cut from our previous total and doleful as the news is, we have this to consider:—The contract is with the British government and extends to October.

ON THE BRIGHT SIDE is the fact that our business with England is currently larger than it was before the war in terms of bushels to grind. The business we will get between now and October will require 90,000 bushels of corn a month. Contrast this with requirements during the first five months and we find a large gap has been created.

THIS GAP is partially filled by new business from other countries due to the inability of Holland and Belgium to take care of their starch and glucose customers. Business from this direction, however, is small and will go only a short way in filling the gap.

The company has not attempted to obtain high prices or large profits from this export business. It has been as highly competitive as our domestic business and our prices have been no higher than those secured from sales within the United States and at times have been lower. The increased volume has, however, helped us materially.

Our Domestic Outlook

In the bread and butter end of our business—
THE FEED DEPARTMENT says its business is bad news, although sales are better than last year due to a backward season. "Bad" news as they call it means the meal business is not as good as it should be. War has depressed customers who are only buying meal as it is needed. The net result is—last year sales were several days ahead of production at this time, now they are behind. The gluten feed side of the business is better. Last year we had unsold feed on hand. Today sales are ahead of production.

THE OILS DIVISION is still hitting on all eight. In edible soy oil, some of our customers are actually buying from others because we are unable to supply the demand. At present we are enjoying the largest business we have ever had. Business is also good in crude soy oil but—prices are low and have been dropping for several months. Prices depend upon cotton seed quotations. If and when we sell, our price must be competitive. So, our prices have continued downward.

SPECIAL PRODUCTS operations extending into two main fields, offer two conditions. In the field of laundry starches, steady progress is being made in our list of customers and the volume of their purchases. Soyflour, however, is meeting with major difficulties, as one state after another is refusing its use in prepared or spiced meats. The reason being that no test has yet been devised to determine its presence. Further restriction is expected unless we are able to perfect a test that will give the states and the government a means of regulating its use. These tests are being sought by our chemists and encouraging results are already meeting their efforts.

DOMESTIC STARCH AND GLUCOSE sales in industrial fields have met with satisfactory results so far this year. Our present volume is tapering off with the onset of the dull season and deliveries are only for current needs as customers watch the war front. Further declines are expected during the summer months and no upturn is looked for until customers go into fall production. These few short lines tell much, because they cover the extensive portion of our operations.

WAGES AND HOURS resulting from our business offer the best summary of how we are doing. During the first five months of this year, man hours were a little over 13 percent above the same period last year. Slightly less than 14 percent more money was required to meet wages during the months just past and the same period during 1939.

An examination of our reports to the state and federal agencies covering the past five years yields the interesting information that our payroll requirements this year will average 16 percent above our 1934-1939 average.

FELLOWSHIP CLUB NOTES

By DAN DAYTON, *Secretary*

The regular meeting of the Board of Governors of the Staley Fellowship Club was held at 9:15 A. M. on May 16, 1940.

The minutes of the regular meeting on April 18 and the special meeting of May 6 were read and approved. The applications of 15 new members and 1 reinstatement were submitted by the Secretary and it was:

Resolved: That the applications be accepted and placed on file.

An illness certificate and hospital bill of a member was presented and it was:

Resolved: That the claim be allowed.

The monthly financial statement and the statement for the fiscal year of 1939-1940 distributed by Mr. Bass were discussed and approved.

Discussion was held concerning the necessary budget amounts for carrying on the activities of the Fellowship Club during the fiscal year of 1940-1941, and resolutions were adopted setting the amounts as follows:

Sick Benefit	\$17,000
Hospital Benefit	2,500
Relief	600
Visiting Nurse	800

First Aid	300
Flower and Funeral.....	300
Handicraft Club	200
Club House	200
Miscellaneous Expense	100
Boy Scouts	400
Donations	150
Election Expense	100
Administrative Expense	2,370
Insurance	18,000
Painesville Social & Athletic Expense	400
Athletic Expense	2,065
Social	2,365

The meeting adjourned at 11:50 A. M.

DRAMATIC CLUB IN ANOTHER HIT PRODUCTION

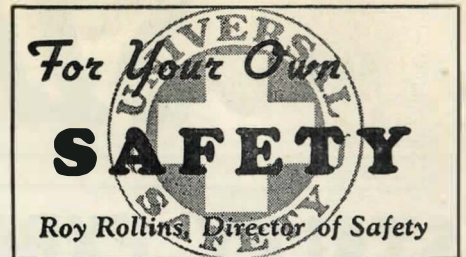
A well chosen cast and its interpretation of excellent parts under the capable direction of Arba Reynolds pleased large audiences at the Johns Hill auditorium May 12 and 13 when the last play of the year was given.

The Dramatic Club is still in its freshman year but it has presented two of the finest productions viewed by local audiences within the past number of years. Staley people who had an opportunity to see both plays are sorry that no more productions are planned until fall.

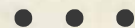
"It's Papa Who Pays", was splendid; "The Night of January 16th" was even better, proving that the work of the Dramatic Club in its maiden venture was no flash in the pan and that experience and enthusiasm will provide continued entertainment for Staley audiences on high levels of achievement.

Cast Uniformly Excellent

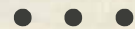
The work of the cast in "The Night of January 16th" was so uniformly superior that it is unfair to mention the work of a few, but the risk must be undertaken because the outstanding work of such newcomers to the Decatur stage as Ivan Bauman and Herb Scholes would create a ripple in any pond. Comment must also pay tribute to Virginia Garver for giving just the right touch to the dramatic elements in her difficult part and to Arba Reynolds for another superb character interpretation while so capably assuming the burden of directing the play.



It may seem a bit odd to you to go on talking of Safety when half the world is engaged in a war where human life has lost its value. Mashed fingers, broken toes and days of lost time seem dwarfed in importance beside reports of 25,000 men killed in one battle and 50,000 killed in another. Actually, they are more important than ever before. Our government has recognized that America is threatened by the war and is taking steps to prepare our defenses. Vital to those defenses are our splendid industrial plants and the skilled workmen who man them. In times of national emergency every one of those plants necessary to our defense must operate at top efficiency. Accidents that disable their workmen and hamper production cannot be tolerated. Of all forms of waste accidents are the worst for they waste the men who make the machines go. Safety has a bigger place in times of emergency than it has ordinarily and, as the emergency increases, our need for it will be even greater.



Last summer about 150 of you bought wooden shower sandals through the Safety office to keep your feet off shower cabinet floors and away from the danger of infection. We have those sandals again this summer and they are worth their modest cost in trouble saved and infection prevented.



Some Extra Board men have gotten the idea that, for one reason or another, they could not buy Safety Shoes. It ain't so, emphatically. Extra Board men are more welcome as a matter of fact than employees of any other departments because they are having the bulk of the serious toe injuries. Buy Safety Shoes first and you will have no need for toe splints or crutches later. There is a wide range of styles and sizes and prices in the Safety Office.

THE BULLETIN BOARD

YOUR WATCHWORD

Safety

NATIONAL SAFETY COUNCIL

Published Twice Each Month
By The Personnel Department
For The Employees Of

**THE A. E. STALEY
MANUFACTURING COMPANY
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W. G. Reynolds, Manager of Personnel
J. M. Richey, Editor

**HE FOUGHT ONE MORE
ROUND**

The visit Gene Tunney is to make to Decatur as a guest of the Staley Foremen's Club will re-awaken many memories of one of the most outstanding figures in the history of American sports. His presence in the boxing world did more to dignify that profession and set an example for American boyhood than perhaps any other figure to cross the horizon.

We had been accustomed to the rise and "fall" of sports champions of other days. In other days, the "fall" marked a pitiful period in the luminary's life that often times was not mentioned outside of the barber shop.

Gene Tunney ushered in a whole new era for the sporting world. Boys then, men now, are carrying much of the character into their fields that Gene's example set for them.

Sports America owes him infinitely more than he ever drew for his services. That night when he fought the fight of his life at Soldiers Field he gave others a priceless example to follow. When his body was battered that night, a merciful crack on the jaw would have brought pleasant sleep. He didn't take that way out. He remembered that a man who fought one more round is never whipped.

Men and women who have succeeded in life have usually followed the same formula and "fought one more round." It's the same in anything we do. It's easy to decide that fate is against us and the only result of trying to succeed will be more setbacks.

Today marks no "fall" in the life of its only undefeated heavyweight champion. His retirement from the ring led to his affiliation with the American Distilling Company as Chairman of the Board.

To that position he took his indomitable courage and high character. No defeatist attitude exists in his make-up. This quality is priceless in a world where more businesses fail than succeed. No compromises in his character. His personal moral code is such that it will not permit him to countenance an off-color story or a bit of "raw" entertainment. These qualities are rare jewels. As the head of a large enterprise he sets another example for America to follow. An example that is worth infinitely more than he will ever draw for his services.

The Staley Foremen's Club may be justly proud that it has the privilege of bringing a man of Gene Tunney's caliber to Decatur. Their unselfishness in sharing him with others is to be commended.



FOR SALE:

4-room partly modern house. Full lot, close to bus and Staley's. Down payment required. Easy terms will handle. Call 8155.

FOR SALE:

LaSalle Opera Coupe, 5 passenger. Low mileage. Excellent condition inside and out. Original paint. Small down payment, easy terms to Staley employee. Call M. Stahl, Exchange 300.

FOR SALE:

75-pound side icer Windsor-made refrigerator. Metal box, in good condition. Cheap. 1745 N. Lowber.

**TO EMPLOYEES WHO WERE
OVER AGE 65 BEFORE
JANUARY 1, 1937**

As discussed in our previous articles, an employee must have six quarters of earnings in covered employment before he is eligible to receive Federal Insurance benefits upon retirement. Persons who were over 65 before January 1, 1937, were not covered by the Act until January 1, 1939 and therefore could not become eligible until this quarter. A quarter of coverage is defined as one in which a person earns \$50 or more in covered employment. If you have earned \$50 or more in each quarter since January 1, 1939, and have earned \$50 or more since March 31, 1940, you may retire any time you wish and start receiving benefits.

Your retirement benefit will not be increased by your continuing to work until the end of this quarter unless your earnings are higher than your average earnings since January 1, 1939. And, on the other hand, if your earnings in this quarter are less than your average earnings since January 1, 1939, your retirement benefit will be decreased by waiting until after the end of this quarter to apply for benefits.



Running a few tax items in this space the last time at bat started a deluge of clippings from the office and the plant. One carried a Pittsburgh date line saying Westinghouse paid \$238 in taxes per employe last year.

* * *

Reference to Staley records brought the interesting fact to light that our company assumed a much larger per employe share of the government's expense. Our figure was \$381.49 per employe during 1939.

* * *

When a woman starts dishing dirt you can be sure she is losing ground.

* * *

Another clipping revealed that the people of America live for 12 months on what they make in 9 months, three months of their earnings being required for taxes.



By Tony Romano

The Staley hardball team has piled up a total of 51 runs in their three games to date while opponents have only been able to push 11 runs across the plate. Their second game of the season was against the Waterworks team which ended in a 15 to 5 victory for our boys.

Hilberling handled the pitching assignment faced by Kelley and Rhinehart who divided up the catching chore. Rhinehart trotted out to the field after a full day at work and poled a homer his first trip to bat. Irv Smith pulled a Babe Ruth when he stepped up to the plate with three on and asked how a home run would help. The boys let him have it and Irv came back with a wallop that cleared the bases.

Withrow found the Waterworks going easy too, by connecting with 4 out of 5, after going hitless the first game of the season.

The credit for the outstanding performance of the day goes to Joe Hilberling. Joe set the opponents down with 8 scratch hits and then continued his devastating way by connecting with a streak of hits that maintained his batting average at the .666 clip. Joe breaks all of the traditions surrounding pitchers by his ability to pick the right ones.

In the first out-of-town game against Effingham, Hugh Hopkins struck out 9, walked 5, and only allowed 2 earned runs in seven innings at the slab for his first start of the season. Doolin took over the relief role for the remaining two innings and struck out 9 batters, yielded only 1 hit, and walked 2 men. Hall, Schultz, Hugh Hopkins, and Boyles as pinch hitter drove in 9 runs between them as Staley's romped through the opposition to enter the victory column the third time this year with a 16 to 4 performance.

GENE TUNNEY WILL VISIT FOREMEN, JUNE 5th

Retired Champ Makes First Visit To Decatur

CHAS. FITCH ELECTED PRESIDENT FOREMEN'S CLUB

The annual election of Foremen's Club officers held at the Staley Clubhouse May 20, resulted in the naming of Charles Fitch, Tin Shop head, to the highest office within the gift of the group. Fitch's election moved him up from the office of vice-president which he held last year. Frank Rogier was named vice-president to fill the shoes vacated by Fitch while Merle Finson and Harry Casley were re-elected Secretary and Treasurer of the Club.

The Trustees named to act upon the financial matters of the club were Maurice Durkee, Lou Doxie and George Truebe. The election of Doxie and Durkee placed them on the Board for the second consecutive year. George Truebe is serving his first year at his post.

The elected officers of the club were named by nominations from the floor. Each was unopposed and a unanimous ballot was cast in their favor marking a splendid tribute to them for the service they have rendered to the club during the past year.

Dr. Seulke Talks

The program which followed the business meeting presented Dr. K. J. Seulke who unfolded "The Romance of the Soybean Industry." His chat with the men, who have seen the development of the most modern processing methods, made much of the primitive methods employed by the Orient in the cultivation and processing of soybeans.

The direction now being taken by research on the soybean, concluded Dr. Seulke's talk when he indicated that the extraction of enzymes, vitamins and hormones from soybeans may some day be so much more valuable than the meal and oil now being derived that processors will not want to waste the bean supply on meal and oil products of lesser value.

Members of the Staley Foremen's Club learned of the plans for entertaining Gene Tunney at their June meeting when the club met for its annual chicken fry at the Clubhouse May 20. Mr. Tunney, who is now Chairman of the Board of the American Distilling Company, is the only heavyweight title holder in the history of the ring to retire undefeated. His visit to Decatur and the Staley foremen on June 5, is to be shared with the service groups of the city through arrangements made with the Masonic Temple where dinner will be served at 6:30 P. M.

Dinner At 6:30 Promptly

A heavy schedule of events that is being arranged for the night of June 5, makes necessary the prompt serving of dinner at 6:30. Tickets for the event are being issued through the various organizations to be present that evening, each having a quota that is twice their membership. The Staley Foremen's Club, numbering 96, will have that many tickets to issue to friends in the Staley office and plant. These are being handled on a first come first served basis. A few may still be had from Merle Finson in the Time Office or from Jim Richey in the Personnel Office. Staley people who wish to attend the banquet should contact either of the two at once. No reservations will be available after 4 P. M., June 3.

SOFTBALL TEAM DEFEATS MUELLERS IN FIRST GO

The Staley softball team got away to a late start this season but their first fracas with their old rivals, the Mueller All-Stars brought them an easy 18-8 win to start the season on the right foot.

Stone at pitch and P. Kelley at catch composed the batteries for the strong Staley outfit, composed of the following men who are practicing regularly: Coulson, Irv. Smith, Siweck, Hilberling, Hall, Helm, Koshinski, Kelley, Sapp, Stone, Schultz and Withrow.