

A. E. Staley Manufacturing Co., Decatur, Ill.—Return Requested

## Staley NEWS

Published exclusively for employees of the  
A. E. Staley Manufacturing Co.

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Decatur, Illinois

January, 1967

# Sales Set Record, But Earnings Dip In First Quarter

Company sales of \$63,396,000 for the three months ended Dec. 31 established a new first quarter mark, but earnings declined from the year-ago level.

Net income of \$2,018,000 or 87 cents a share was down some \$146,000 from earnings of \$2,164,000 or 94 cents a share in the first quarter of 1966.

The earnings decline was attributed to soybean milling margins which, as had been anticipated, were lower than in the first quarter of last year.

The first quarter sales volume was 7 per cent higher than the \$59,345,000 sales total recorded in the first quarter of the 1966 fiscal year.

### Beneficial Effects

## Value of Spices Outlined

A recent issue of "Family Circle" magazine carried an article about the value of spices, such as those produced by the Company's Vico-Asmus Products Department.

Information for the article was derived from Volume 9 of "World-Wide Abstracts of General Medicine."

Spices have long been used in the daily diet, but knowledge about their action in the body has been limited. The article cites new discoveries regarding this subject by a West German scientist.

It reports that the scientist's studies have established that all spices, except bitter types such as vermouth and gentian, pro-

duce an abundant flow of saliva that is unusually rich in an enzyme, amylase.

The abundant saliva, the scientist declares, helps to remove remains of food from the mouth and may help to inhibit the development of tooth decay. The strong enzyme action also aids starch digestion in the stomach.

Of equal importance, the studies showed that spices seem to inhibit abnormal blood clotting and may help dissolve clots that have already formed.

Further, it was reported that spiced foods can increase hormone secretion by the adrenal glands, an observation which supports an old idea that spices are tonic.



**IN THE SPOTLIGHT**—Senior awardee at the 20th annual Service Awards Dinner will be John M. Shyer, left, first employee in Company history to reach the 50-year service mark. Here, he talks with Vice Chairman E. K. Scheiter, center, and President Donald E. Nordlund in front of the golden anniversary plaque, presented to the company in 1956 by the Association of Com-

merce, in the Administration Building lobby. Mr. Scheiter marked his 48th service anniversary this month, joining Ed Lashinski, Adolph Leipski and Paul Simroth as the second longest active employees at Staley in point of service. Mr. Nordlund, who will speak at the dinner, is one of 68 employees slated to receive awards for 10 years service marked during 1966.

## More Than 450 Staley Employees To Be Honored At Awards Dinner

More than 450 Staley employees marking milestones in their service careers will gather Thursday evening, Jan. 26, in the Masonic Temple for the Company's 20th Annual Service Awards Dinner.

They will be representing a grand total of more than 58,000 years service at Staley by all employees who have been with the Company 10 years or more.

Guest speaker for the evening will be Ray Eliot, assistant director of athletics at the University of Illinois and former head football coach at Illinois from 1942 through 1959. During his Illini coaching career, his football teams won or shared three Big Ten titles and produced decisive victories in the two Rose Bowl games in which they appeared.

Holder of numerous honors during his 28-year coaching career, 23 of which were at his alma mater of Illinois, Eliot was elected President of the American Football Coaches Association in 1955, was selected "Coach of the Year" by the Los Angeles Times in 1946, and received the Stagg Award trophy in 1961.

President Donald E. Nordlund, who is among 68 employees slated to receive Staley-shield pins for 10 years service, will share the speaker's rostrum with Eliot.



Eliot

Master of Ceremonies for the evening will be Edward B. Freyfogle, chief engineer, Engineering & Maintenance Department, and a 19-year veteran with the Company.

Heading a banner group of 68 active employees with 40 or more years service is the perennial holder of the No. 1 active service longevity spot, John M. Shyer, who will be celebrating his golden service anniversary. He is the first person in Company history to reach the 50-year service mark.



Freyfogle

In all, some 250 employees will receive awards for 10, 25, 30, 35, 40, 45 and 50 years service. The only active employee to join the 45-year group this year is Perry Conley, shaker and mill maintenance man in the Mill House.

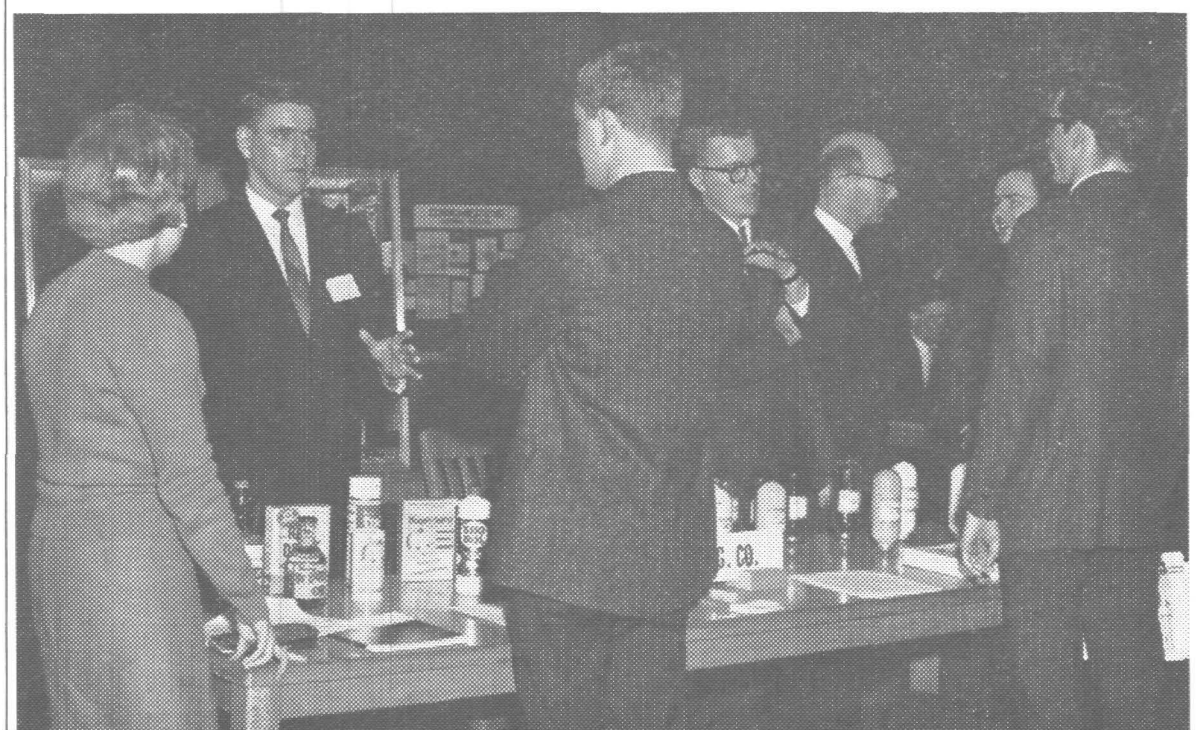
In addition to the 68 employees receiving 10-year shield pins, 105 employees with 30, 35, 40 and 45 years service will get their choice of diamond-bearing jewelry fashioned on the Staley shield.

The dinner will feature an unusually large class of 78 silver service anniversary celebrants. They'll each receive a gold watch as a special tribute on their 25th year of service at Staley.

Scheduled to be in attendance in addition to the awardees will be all active and retired employees with 35 or more years service and active and retired employees with 26, 28, 30, 32 and 34 years with the Company.

Entertainment for the evening will be provided by The Modernnaires, a choral group

(Continued on Page 2)



**CAREERS DAY**—Staley representatives Jim Stocker, Dean Steinkoenig and Dave Pritts, left to right behind table, explain Staley career opportunities to college students during a Careers Day program held during the Christmas holidays

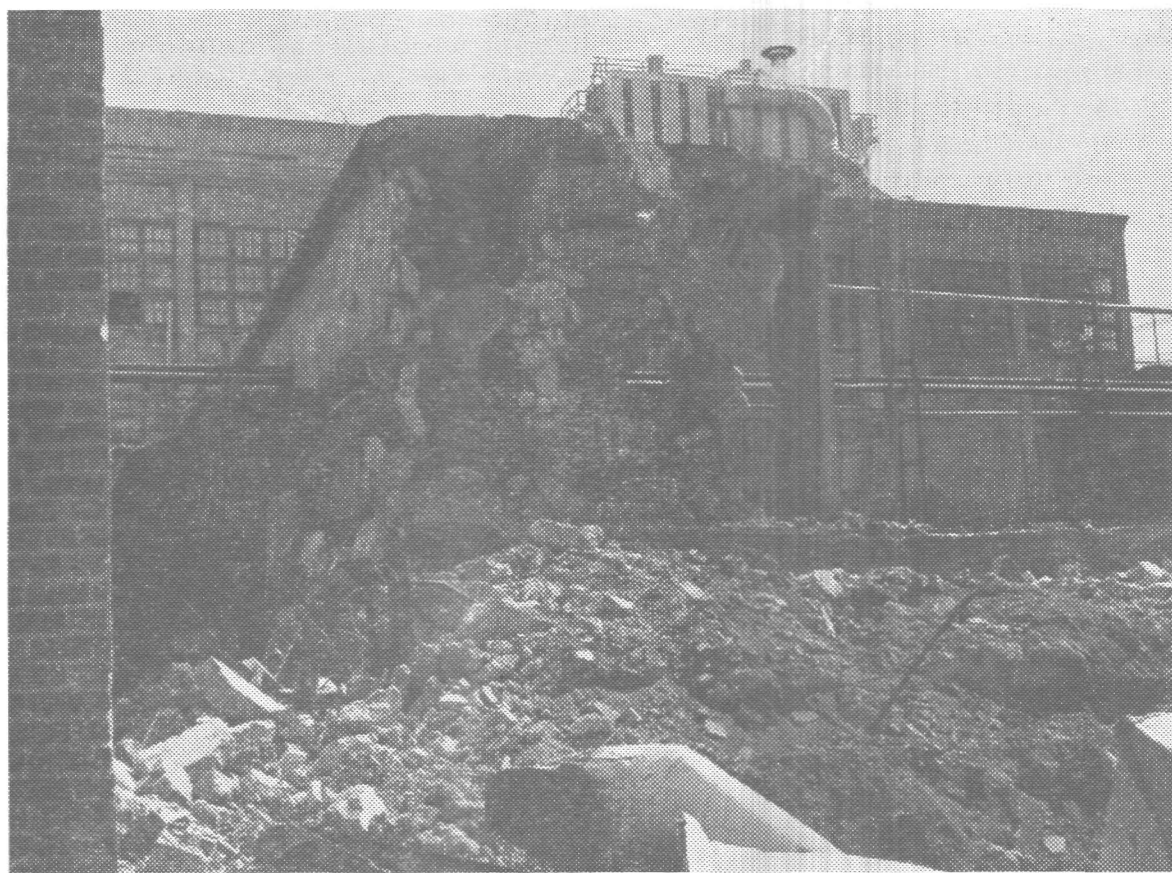
to acquaint students with job potential offered by Decatur industries and businesses. More than 120 students turned out for the day-long program in the Eisenhower High School gymnasium. Plans are to make the program an annual event.





**NEW GOES UP, OLD COMES DOWN**—Among a number of modernization and improvement projects in progress throughout the plant are the installation on the roof of 12 Building, above, and demolition of 13 Building, below. Behind the "Staley" sign on top of 12 Building, a 17,000 cubic foot structure has been erected to house two new product—receiving dust collectors and other equipment connected with modernization

of the starch drying and conveying system in the building. The above photo was taken as structural steel has been put in place. Much of the equipment has been installed and the addition is now completely enclosed. The old Starch Kiln House, 13 Building, is being torn down as an improvement project, after having outlasted its usefulness, to clear the location for other possible use.



## DeVore's Painting Picked for Exhibit

An oil painting by **Dean DeVore, Credit Union**, has been selected to appear in an international art exchange, sponsored by the Decatur People to People organization.

Along with more than 30 other oil and watercolor works, DeVore's painting is scheduled to be exhibited in Chicago, Kansas City and St. Louis before being sent to Decatur's sister city of Tokorozawa, Japan.

From Tokorozawa, the paintings will go to Tokyo for display there. Several European countries have requested the exhibit and plans are being made to accommodate them.

## 20 Employees Move Up In Recent Promotions

Twenty employees have moved ahead in promotions in recent weeks.

**Glenn R. Bowman** has been promoted to Garage foreman in the Maintenance Department. He had been a time study man in Industrial Engineering and Standards for eight years. Prior to that, he worked in the plant maintenance office and the print shop. A 27-year Staley veteran, he joined the Company as a messenger.

**Larry H. Cunningham** has moved up to assistant supervisor of Motor Services. He joined the Company in June, 1965, as a Motor Services specialist. A native of Tennessee, he is a graduate of the University of Tennessee, where he majored in transportation.

**Bruce L. Dwiggins**, technical supervisor in the Process Engineering and Technical Service Department for the past two years, has been promoted to senior chemical engineer, with process engineering responsibilities for the Company's Grocery Products packaging operations. A graduate of Michigan State University, he joined Staley as a chemical engineer in 1961.

**Milton Nevrenchan** has been promoted to Product Manager-Laundry Products, Special Products Department. He joined the Company in 1964, and has held posts in the Research and Distribution divisions. A native of Blue Island, Ill., he attended the University of Illinois and graduated from Eastern Illinois University.

**Arthur E. Peterson** has moved up from shift foreman in 16-116 Buildings to building foreman of 16-116 Buildings. He has held supervisory posts in starch production for the past 10 years. Prior to that, he had been a technical assistant in 20 Building processing for three years and senior analyst in the Control Lab for six years. He joined the Company in 1941, beginning on the Extra Board.

**George C. Pinney** has been promoted to senior applications chemist in Applications Research. He had been an applications chemist for 11 years. A native of Muskogee, Okla., and a graduate of the University of Illinois, he joined the Company in 1945.

### Other promotions:

**William E. Albrecht**, from physical inventory clerk to Manufacturing supplies inventory clerk, Production Control

**Cheryl L. Bailey**, from messenger, Office Services, to file clerk, Control Division

**James E. Bowman**, from Manufacturing supplies inventory clerk, to Special Products coordinator-statistical clerk, Production Control

**Margaret E. Brinkoetter**, from messenger, Office Services, to utility clerk, Financial

**Martha A. Diefenthaler**, from division secretary-temporary to division secretary, Feed Marketing

**Jackie Dillman**, from bank reconciliation and statement clerk to commodities clerk, Control Division

**Sam L. Jackson**, from hourly to shop clerk, Maintenance



Bowman

Cunningham



Nevrenchan

Peterson



Dwiggins

**Vern A. Morgan**, from commodities clerk, Control, to Maintenance office supervisor, Maintenance

**Stephen J. Myrvold**, from production coordinator-statistical clerk, Production Control, to junior buyer - inbound grain clerk

**Joseph L. Slade, Jr.**, from junior technician to assistant biologist, Chemical Research

**Carolyn F. Stevens**, from file clerk to bank reconciliation clerk, Control

**Richard A. Taylor**, from utility technician, Research Staff & Services, to engineering draftsman, Electrical & Mechanical Engineering

**Robert D. West**, from utility lab man, Research Staff & Services, to physical inventory clerk, Production Control

**James A. Wilson**, from shop clerk, Maintenance, to shipping clerk, Dry Starch.

### AWARDS DINNER (Continued from Page 1)

from Stephen Decatur High School, under the direction of Gary Anderson of the high school's music faculty. Organ music will be provided by Harry Wheeler during dinner.

Delivering the invocation will be the Rev. Alvin W. Mueller, pastor of St. Paul's Lutheran Church. Mark Gregory, music director at Moweaqua High School, will sing the national anthem.

Heading the Service Awards Dinner committee this year is **W. F. (Bill) Sprague** of Industrial Relations. Assisting are **Kathleen Poe, Al Zick, Jim Matthews, Charles Schmitt, Jr., Dave Pritts** and **Harold Smith**.

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Rex Spires, Editor  
Lee Jeske, Photographer



## Chairman Staley Re-Elected

## Pres. Nordlund Elected To Corn Refiners Board

President Donald E. Nordlund was one of three new members recently named to the board of directors of Corn Refiners Association, Inc., for 1967. Chairman A. E. Staley, Jr., was re-elected to the board.

Robert S. Fisher, board chairman of the Hubinger Co., was re-elected chairman of the association board and Robert C. Liebenow was re-elected president of the organization. Dr. James F. Evans, president of American-Maize Products Co., was re-elected vice chairman of the association board.

Corn Refiners Association, Inc., with headquarters in Washington, D. C., is a non-profit national organization serving 11 corn refining firms, including the Staley Company.

Its members process more than 200 million bushels of corn annually and make starches, syrups, sweeteners, feed and numerous other products from corn.

The association's research division, Corn Industries Research Foundation, conducts industry-wide programs in basic and applied research.

## Three Veteran Employees Retire to Life of Leisure

Three Staley employees have retired to a life of leisure in recent weeks. They account for 77 years of service at Staley.



**Jesse E. Parker**, mixing foreman in 20 Building, closed out a 40-year career with the Company upon his retirement. He had been a foreman and assistant foreman in starch production for 30 of his 40 years at Staley. He joined the Company in 1926, starting in the old Sugar House.



Trennepohl



Keithley

**Wilbur E. Trennepohl**, paper technologist in the Technical Services Department, retired after 24 years service. He joined the Company as an Industrial Sales representative in 1942, became senior technical representative to the paper mill industry in 1946, moved to senior technical sales representative in 1958 and to paper technologist in 1963.

**Raymond Keithley**, engineering draftsman in the Electrical and Mechanical Section, closed out 13 years with the Company on his retirement. He had been engaged in that phase of engineering during all of his years at Staley.

## Staley JA Group Wins Second Monthly Contest

The Staley-sponsored Junior Achievement group of high school students has been honored for the second consecutive month as the Company of the Month.

The firm, which goes by the name of JADCO, had won the Junior Achievement contest in November, the first month the competition was held this year. It followed up that performance with a repeat victory in December.

Winners of the monthly contest are selected on the basis of sales, attendance and various other factors related to the Junior Achievement program.

JADCO members prepare, package and sell French dressing as its product in this year's program, which is designed to help youths understand the operation of our American system of free enterprise.

Staley employees acting as advisers to the students include Les Carr, Grocery Products; Dan Comp, Distribution; Bob Garretson, Safety; Jack Magmer, Purchasing; and Dave Stuckey, Auditing.

This is the 10th straight year the Company has sponsored a group of high school students in the Junior Achievement program.

## STA-FLO 'RECOMMENDED'

The January issue of "Consumer Bulletin" lists new formula "Sta-Flo" Spray Starch as "Recommended". This report also said the "New on Target spray valve" enabled the product to be dispensed in a light, uniform spray.



**PLAQUE ADMIRER**—Leo Kelly, left, foreman of the winning department in December Cleanup Contest, displays the plaque presented to the department in recognition of its victory. Department employees Herschel Dowdell, second from

left; Jim Knox, second from right; and Paul Bork, right, admire the plaque after A. B. Foley, center, Maintenance Section superintendent, had made the presentation.

## 22 Others Match or Break Par

## Paint, Roof, Clean-up, Brickmasons Department Wins Cleanup Contest

Painters, Roofers, Clean-up & Brickmasons Department - 77 Building has been selected as the winner of the Plantwide Cleanup Contest for December, winning by a slim margin over three departments tied for second.

Tied for the runnerup spot were the Small Machine Shop-17 Building, 77 Building-Machine Shop and 41-42 Buildings-Oil Storage. In the keenest competition since the contest began last May, a total of 23 departments matched or broke par in keeping their CLOD counts down.

Foreman **Leo Kelly** of the winning department was presented a plaque by **A. B. Foley**, Maintenance Section superintendent, for display in the department in recognition of its victory in the monthly contest. Department employees holding job titles re-

ceived two free tickets each for dinner at Swartz Restaurant.

Employees holding job titles in the other 22 departments which matched or broke par were given a choice of tickets for free Swartz pies or two theatre passes each.

Departments which matched or broke par in keeping their CLOD counts down in December included:

77 Building-Painters, Roofers, Clean-up & Brickmasons  
17 Building-Small Machine Shop  
77 Building-Machine Shop  
41-42 Buildings-Oil Storage  
77 Building - Instrument & Control  
59 Building-Pilot Plant  
20S Building-Starch Shipping & Packing  
77 Building-Tin Shop  
12-26 Buildings-Starch Drying & Grinding.

111 Building-Inositol  
32, 33, 17 & 20 Buildings-Packaging & Warehouse  
75 Building-Feed Packing  
19A Building-Special Products  
5-10 Buildings-Syrup Refinery  
6-8A Buildings-Merco  
118 Building-Starch Plant  
11-18 Buildings - Corn Oil House & Extraction  
3, 4 & 6 Buildings-Mill, Steep & Elevator A  
20P & 16E Buildings-Starch Processing  
31 Building-Pipe Shop  
22, 47, 48 & 49 Buildings-Soy Flour  
2-54 Buildings-Engine Room & Water Treatment  
17 Building-Bulk Syrup.

Twenty-four wives of employees in the winning department turned out Jan. 11 for a luncheon and tour of the Administration Building and their husbands' department.



**PAINT SHOP TOUR**—Foreman **Leo Kelly** explains safety procedures used by painters to wives of employees in the Paint, Roof, Clean-up

and Brickmasons Department during wives tour of the Paint Shop. Twenty-four wives of department employees turned out for the tour.

## Staley Welcomes

**Ralph E. Crotinger**, programmer, Systems

**Claudette D. Deeter**, clerk-receptionist, Industrial Sales-Chicago

**Sarah Kay Francis**, messenger, Office Services

**George P. Gallagher**, sales representative, Industrial Sales

**Charles D. Kinkade**, utility lab man, Research Staff & Services

**Earl L. Kramer**, utility lab man, Research Staff & Services

**Carol A. Moore**, keypunch-verifier operator, Systems

**Richard C. Mosier**, junior chemical engineer, Chemical Engineering

**Charles E. Ross**, salesman, Grocery Products

**Janet M. Schapen**, telephone operator-typist, Chicago Clearing House

**Frank H. Stevens**, applications chemist, Applications Research

**William D. Stevens**, salesman, Grocery Products

**Ralf N. Steward**, sales representative, Feed Marketing

**Patricia Ann Utterback**, keypunch-verifier operator, Systems

**Richard H. Williams**, systems analyst, Systems



## Forty Veteran Employees Mark January Service Anniversaries

Forty Staley employees marked service anniversaries in January, ranging from five to 40 years. However, there were none in the 35-year group for the month.

Heading the list are three 40-year veterans, **Earl M. Bailey**, **Clyde B. Crawley** and **Earl E. Traugher**.

Bailey, who has been Overseas Division manager for the past six years, completed 40 years service on Jan. 1. After joining the Company in sales, he was appointed Export manager in 1928 and held that post for the next 33 years before being named Overseas Division manager. A native of the Decatur area, he attended Brown's Business College.

Crawley, senior mechanic in the Machine Shop, reached the 40-year milestone on Jan. 6. Nearly his entire Staley career has been spent in the Machine Shop. He has been a senior mechanic since 1947.

Traugher, ion exchange operator in 5-10 Buildings, will complete 40 years at Staley Jan. 31. In addition to his present post, he has been a filter operator and closed converter operator in the same area of production during most of his years with the Company.

Other employees marking service anniversaries in January include:

### 30 Years

**Oral E. Banton**, Power House, Jan. 16

**Vorris R. Blankenship**, Millwrights, Jan. 16

**Claro E. Carter**, Pipe Shop, Jan. 16

**George R. Harlin**, 22-47 & 48-49 Buildings, Jan. 16

**Howard K. Pleasant**, Yard Department, Jan. 18

**Harold F. Sigmon**, 22-47 & 48-49 Buildings, Jan. 16

**Evelyn M. Tueth**, Cost Accounting, Jan. 13

### 25 Years

**W. F. Allen**, Market Development Division Manager, Jan. 1

**A. Otis Chenoweth**, Maintenance, Jan. 9

**William Fogle**, Painesville, Jan. 6

**Hylia Hoyt**, Extra Board, Jan. 21

### 20 Years

**George S. Batorson**, Office Janitors, Jan. 21

**Paul L. Breyfogle**, Dry Starch Section Superintendent, Jan. 31

**Mervin L. Kinert**, Engineering & Maintenance, Jan. 3

**Melvin E. Riddle**, Pipe Shop, Jan. 21

**Harold E. Smith**, Oil Refinery, Jan. 21

### 15 Years

**Louis T. Curtis**, Painesville, Jan. 19

**Robert L. Davis**, Grocery Products, Jan. 2

**E. C. Lane**, Feed Marketing Division Manager, Jan. 1

**William Van Vleet, Jr.**, Painesville, Jan. 8

**Charles W. Walker**, Engineering & Maintenance, Jan. 1

### 10 Years

**Eddie Cain**, Vico-Asmus Products Department, Jan. 31

**Charles W. Cremer**, Applications Research, Jan. 16

**Robert E. Gray**, Elevator A, Jan. 15

**Donald E. Lewis**, 5-10 Buildings, Jan. 24

**Virginia W. Marion**, Chemical Research, Jan. 23

**George S. O'Brien**, Grocery Products, Jan. 7

**Marshall L. Spain, Jr.**, Feed House, Jan. 16



Bailey

Crawley

Traugher

Banton



Blankenship

Carter

Harlin

Pleasant



Sigmon

Tueth

Allen

Chenoweth

**JoAnn M. Taylor**, Distribution, Jan. 8

**Howard L. Walker**, 17 Building, Jan. 23

### 5 Years

**Duane R. Chicoine**, Engineering & Maintenance, Jan. 22

**Jacque DeVore**, Corn Division, Jan. 16

**Herschel E. Gawthorp, Jr.**, Distribution, Jan. 15

**John Janostak, Jr.**, Industrial Engineering, Jan. 15

**Otto C. Lucht**, Product Manager-Brewing, Jan. 8

**Robert A. Rose**, Control Division, Jan. 15

**Donald L. Wilhelm**, Applications Research, Jan. 2



Harold Doddek tries out new copying machine.

### Staley Profiles

## Doddek Directs Varied Office Services Duties

Directing the many-faceted activities of the Office Services Section is **Harold Doddek**, who says the nature of his job makes it one of the most interesting in the Company.

"I enjoy working with people and in the Office Services Section, we come into contact with every department and every section of the Company," Harold said.

"That's because this section gets involved in practically every phase of Company communications," he added. Broken down, this includes voice communications—the telephone switchboard and reception desk; electronic communications—teletype, telegraph and telex equipment; and written communications—Print Shop and office and plant messenger mail service.

In addition, the section includes the stenographers, clerical, general sales files, archives vault, Receiving and Central Supply groups.

Harold is quick to point out that the coordination and efficiency in these areas of Company activity has been possible "because of the experience and know-how of supervisory personnel in each area."

He said, "People like Bonnie Jess, Lillian Anderson and Chuck Willard, for example, have been with the Company for a long time and turn in good steady performances day in and day out."

Harold, who will reach the 25-year service mark this year, said there is little comparison in the Office Services Section between the time he started and today.

"The equipment we have now is so much more sophisticated and efficient than when I started, it staggers the imagination. Our card-dialing system for sending messages by wire and our extremely fast copying and micro-filming equipment are a few cases in point," he said.

"That's one of the best things I like about my job. There is constant change, something new and different happening every day, something new to plan for to do the job better in the future. Added to that is the association with some of the finest people to work with anywhere," Harold said.

## More U.S. businesses have group annuity plans with Aetna than with any other company.



'STA-FLO' FEATURED—A can of "Sta-Flo" spray starch is prominently featured among a group of familiar nationally-known products in a full-page color advertisement currently receiving exposure in two top nationwide business

magazines, "Nation's Business" and "Business Week." The ad is being run by Aetna Life & Casualty with which the Staley Company has a group annuity plan for employees.