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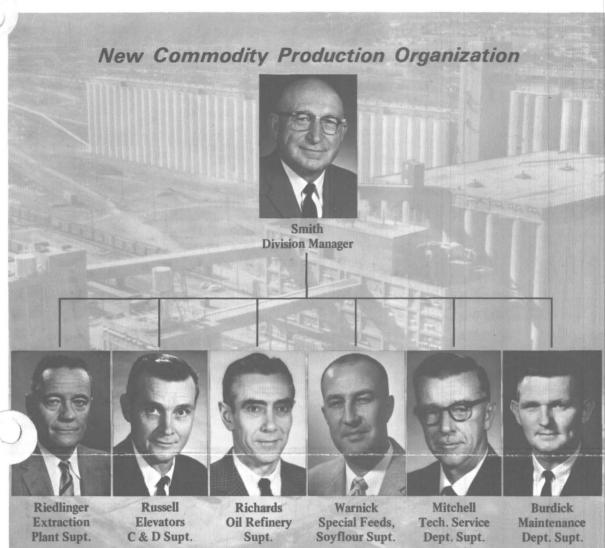
Feb. 28, 1969 A. E. Staley Manufacturing Co.

Decatur, Ill.

Bulk Rate

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# Commodity Production Division Formed, Staffing Completed



## Smith Appeals To Employees To Aid In Bringing New Efficiency, Economies

Lew Smith, manager of the suggestions; they may be far more are going for the division and the duction Division, appealed to all they will be appreciated! division employees for assistance in economies into the production of soybean and related products.

In a letter to all division employees, Smith outlined the organization, its basis, plans and

Very briefly, what we are doing new Commodity Products is assembling a team whose all job is to make our soybear and related businesses successful.

"Our job is production-mine and yours-to be as efficient as possible, to make products of the highest quality as economically as we can. It is a tough assignment because as you know, this is a highly-competitive, low-margin business," he explained.

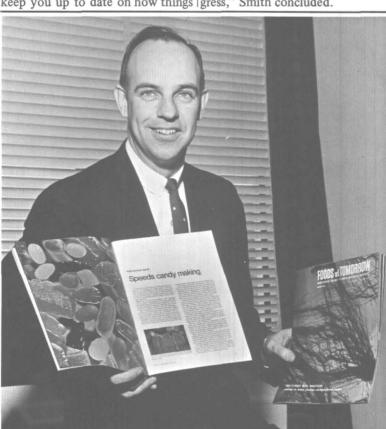
#### "Worth the Effort"

"I am convinced, however, that by working closely together as a unit we can get the job done. If we do, this will bring growth and vitality in our area-and the only true job security there is. I think we can agree that it's worth the effort," he added.

Turning to the individual aspects

recently-formed Commodity Pro- meaningful than you think. And Commodity Products Group. I

hope, as we go along, you will all "As time passes, we intend to feel a personal stake in our proasserting new efficiencies and keep you up to date on how things gress," Smith concluded.



of the reorganization, Smith said, 'MIRA-QUIK' C FEATURED-Bob Smith, product manager-special ingredients category of annual com- In each instance, they were "Think about everything you do in starches, displays cover and inside story of section in which "Mira-Quik" terms of how it could possibly be C starch was recently featured. Full-color photos illustrating story were Publishing Co. and "Food Process source of their basic process done better. Then offer your taken by Staley photographer Lee Jeske.

# Lew Smith Named Division Manager; Burdick, Mitchell **Head Two New Departments**

A key facet of the new Commodity Products Group, the organization and staffing of a Production Division, was completed the middle of this month.

Named to head the 310-man proproduction unit was Lewis M. (Lew) Smith, a 37-year Staley man during the past 16 years, will be who had been superintendent of the Soybean Processing and Extraction operation for more than 20

departments within the division.

Mitchell, a 26-year Staley veteran, includes those four buildings. will head the new Technical Ser-12 years.

the past two years and was foreman Franklin, inspector. of the Electric Shop for four years before that.

Richards and James D. Warnick.

Riedlinger, Soybean Extraction planner for the department. and Processing foreman for 23 of Extraction Plant.

### Staley Product Selected For Elite Coverage

An award-winning, Staleyrecently featured in a leading trade through marketing. magazine's special "Foods of Tomorrow" section, which spotlights outstanding new products with food industry applications.

"Mira-Quik" C high amylose corn starch and the Staley-developed process for its use in making starch efficiently were described in a twoissue.

In 1967, "Mira-Quik" C and the Putman Honors Award in the cal Section. petition, sponsored by the Putman reassigned sing-Marketing" magazine.

Russell, a foreman and assistant foreman at the Terminal Elevators (C & D) since 1952 and a 26-year Staley employee, will be superintendent of the Terminal Elevators.

Richards, foreman in the Oil Refinery and the Dextrose Plant superintendent of the Oil Refinery. He joined Staley in 1946.

Warnick, a 22-year Staley veteran who had been building foreman in David T. Mitchell and C. Dean charge of 22, 47, 48 & 49 Buildings Burdick have been named superin- for the past eight years, will be tendents of two newly-formed superintendent of the Soy Flour and Special Feeds Plant, which

Assigned to the new Technical vices Department. He had been Services Department have been superintendent of the Oil Refinery chemical engineers Joe K. Scott, and Chemical Section for the past and Ralph T. Sherdan, industrial engineers Donald E. Etling and Burdick, a 21-year Staley man, John W. Neuber and quality control was appointed superintendent of chemist Philip W. Bateman. the new Maintenance Department. Assisting Bateman in the quality He had been assistant superin-control activities will be Frank J. tendent of the Elevators Section for Pease, chemist, and Raymond H.

Richard D. Hoyt and Walter O. Hansen have been appointed fore-Named to superintendent posts in men in the new Maintenance charge of four production units Department. Charles T. Frey and within the Commodity Production Ed M. Hughes have been named Division were Eldo C. Riedlinger, area maintenance engineers for George R. Russell, William R. shops 1 and 2 respectively. Ralph F. McLaughlin will be maintenance

Named assistant foreman in the his 40 years at Staley, will be commodity maintenance organisuperintendent of the Soybean zation were Paulus E. Jones and Robert E. Cooley.

The latest and one of the most important facets of the reorganization, formation of the Com-modity Production Division follows other moves aimed at making the Commodity Group a self-contained unit, responsible for all of developed product and process was its functions, from manufacturing

### 111 Building Move To Other Sections

As a result of the Commodity base jelly candies faster and more Production Division reorganization, 44 Building-Dextrose Plant will page layout of the special section become part of the Syrup Refinery accompanying "Food Processing-Section, and 111 Building will Marketing" magazine's January become part of the Wet Process Section.

Both buildings had been part of Staley process were selected for a the former Oil Refinery and Chemi-

consistent with the materials.



CERTIFICATES AWARDED-Lee Crouse, Systems Division manager, left presented certificates to Carl Neathery, center, and Jerry Haddock, upon their completion of Company-sponsored systems course.

# Finish Year-Long Systems Course

Jerry C. Haddock and Carl L. Neathery are the fifth and sixth employees to complete a Companysponsored, year-long systems course.

The course is designed to give newer Corporate Information Systems Division people and other employees in key areas of the Company a basic knowledge of the systems function.

H. Lee Crouse, Systems Division manager, presented certificates of completion to Haddock and vice anniversaries in January Neathery during a brief recognition included: ceremony recently.

Haddock is a systems analyst in the Administrative Systems Department and Neathery is a console operator in the Data Processing Department.

Crouse said openings for enrollment in the course are currently available, not only to employees in the Systems Division, but also to employees in other divisions of the

Interested employees should contact Crouse to discuss enrollment. The course involves from 12 to 16 hours of off-the-job study per week, including preparation of weekly work assignments. The Jan. 13 Company pays the entire cost of the course.

# Haddock, Neathery Twenty-Four Staley Veterans **Mark Service Anniversaries**

Twenty-four veteran Staley employees marked service anniversaries in January, ranging from five to 30 years with the Company.

Heading the list are three 30-year long-timers. The trio and the dates they joined the Company include:

Ralph W. Porter, Houlton Plant, Mildred E. Schroat, Grocery

Products Packaging, Jan. 5 Lyle F. Wiegand, Painesville

Plant, Jan. 23

Other employees observing ser-

25 Years Thomas E. Grinestaff, Syrup

Refinery, Jan. 4 20 Years Vincent W. Durbin Yard Depart-

ment, Jan. 13

Thomas L. Jones, Maintenance, Jan. 5 Darrell L. Larson, Machine Shop,

Jan. 17 Loyal L. Lawrence, 17 Building,

James W. Lowery, 17 Building,

Jan. 14 Robert A. Swift, 111 Building,

Medford M. Tate, Extra Board, Development, Jan. 20

Raymond L. Van Scyoc, Soybean Control, Jan. 14 Plant, Jan. 13



Schroat



Porter



Wiegand

Grinestaff

15 Years Walter M. Randolph, Grocery Products-Kansas City, Jan. 1

10 Years Lorraine J. Claus, Financial, Jan.

Lois D. Crouch, Research and

Development, Jan. 19 Letha J. Ehrenfelt, Industrial

Sales-San Francisco, Jan. 19 Ben F. Harrington, Grocery

Products-Cleveland, Jan. 2 Doris J. Heiland, Research and

Geraldine Lancaster, Materials

Arthur E. Schoepfer, Engineering

# 19 Move to New Posts In Recent Promotions

Nineteen employees have been promoted to new plant, office and research posts in recent weeks.

Larry P. Avery has moved up from research technician to associate applications chemist in Applications Research. He joined the Company as a research technician in 1967.

Clifford D. Dunnigan has advanced to plant accountant in the Control Division, moving up from supervisor of financial statements. He has held various accounting posts since joining the Company in

Lynn W. Elder has been promoted from sales service engineer to project engineer in the Engineering and Maintenance Department. He has held posts in the department since joining Staley in 1964. A native of Decatur, he is a graduate of the University of Illi-

Robert M. Guynn has been named assistant manager, Office Services. He had been supervisor of printing and mailing in the Office Services Department since 1954. A native of Decatur, he is a 20-year Staley veteran.

Jerry C. Haddock has been promoted from programmer to systems analyst in the Administrative Systems Department. He has held positions in the Systems Division for the past two years. A graduate of the University of Oklahoma, he joined Staley in 1966.

Richard D. Haun has been promoted from a Production Department relief foreman to shift foreman in the Wet Starch Processing Section. He is currently receiving Merco component training after completing the foremen's orientation program.

Gene A. Hyland has been promoted from project engineer to senior estimator in the Engineering and Maintenance Department. He has held various positions in that department since joining Staley in 1956. A native of Decatur, he holds a B. S. degree in mechanical engineering from the University of Illi-

Robert W. Magruder has been promoted to senior project engineer in the Engineering and Maintenance Department. He had been a project engineer since 1964. A graduate of the University of Missouri, he joined the Company as an engineer in 1959.

Ronald W. McCane has moved up from standard cost and inventory accountant to supervisor of financial statements in the Accounting Department. He joined the Company in 1967 as a cost accountant.

Verne A. Parks has been promoted from a Production Department relief foreman to shift foreman in the Syrup Refinery. A 22-year Staley man, he has held various positions in the Syrup Refinery over the past 18 years.

Robert H. Rauschek has been promoted to sales service engineer in the Electrical & Mechanical Engineering Section. He had been a process service engineer for the past four years and an engineering draftsman for 11 years before that.

Donald D. Williamson has been promoted to a Production Department relief foreman. He had held various posts in 16-116 Buildings for the past three years and in 19 Building and 20S Building for 12 years before that. A 15-year Staley Extra Board.



Avery



Dunnigan



Guynn

Elder





Hyland

Magruder





**McCane** 





Rauschek

Williamson

Other promotions:

Jean Blair, from stenographer, Financial, to clerk-stenographer, Specialty Feeds

Janet Sue Cushing, from credit clerk to accounts receivable bookkeeper B, Credit Department

Robert G. Mayberry, from senior machine operator to supervisor of printing, Office Services

Diane L. McMullen, from messenger, Office Services, to credit and statement clerk, Credit Department

Mary E. Pogue, from accounts receivable bookkeeper B to senior bookkeeper, Credit Department Phillip J. Slusser, from price

clerk, Purchasing, to motor coordinator, Transportation Ward J. Woodard, from motor

coordinator, Transportation to veteran, he began his career on the assistant payables accountant, Control Division.



SMALL MACHINE SHOP GETS TROPHY-Plant Superintendent Bob Schwandt, left, congratulates Foreman Elvin Bahlow as Maintenance Section Superintendent Al Foley, right, presents trophy to shop employee Bill White. Trophy was presented to 17 Building-Small Machine Shop for posting top January cleanup results.

## **Employees' Assistance Asked in Company Recruiting Effort**

Most employees are aware that the Company is engaged in stiff competition in the sale of our products in the many markets we

You are probably not aware, however, of another competitive struggle the Company is up against-that of finding qualified college students to fill our employment needs in several fields to keep pace with general Company growth.

Competition for college graduates has grown increasingly intense among industrial and business firms, because of the simple fact that demand in recent years has far exceeded the supply of graduates available for employment.

Lin Shepard, manager of Employment and Compensation, describes the situation this way:

"The American economy is going through an unparalleled period of extended growth, spurred by the expansion and diversification activities of many companies like Stalev

"Combined, these companies have grown at a faster rate than the colleges are able to supply graduates to fill all the new jobs created. The Viet Nam War also continues to be a factor in the shortage, particularly in regard to graduatelevel students," he said.

"While colleges and universities in this country are producing thousands of graduates a year, many are receiving an average of four to five offers for employment, with top have been awarded. Shepard and students receiving as many as 10 or Schoettle indicated the potential nore offers.

"At the University of Illinois this year, for example, the business placement office expects about 1,300 companies—each looking for an average of 10 students for employment-to be bidding for the services of approximately 2,100 engineering and business graduates offers, or a ratio of six offers per graduate, giving you some idea of what our recruiters are up against when they visit college campuses," Shepard said.

#### **Employees Can Help**

Company meet its employment | Shepard at 521.

"A great deal more than might be imagined," says Bill Schoettle, recruiting supervisor.

of a friend, relative, or acquaintance, who is nearing college graduation, and where we can contact him to make an appointment for an Weaver and Rod Simms, Chemical terview," he added.

have utilized employee referrals Kent Mittelberg, Materials Control; heavily to meet their employment | Roger Leiser, Process Development; needs. "Several companies report and Tony Jacob, Engineering and that employee referrals account for 50 percent of their new employees hired at the professional level," he

Employees making referrals will become eligible to receive two shares of Staley Common Stock, which will be awarded if the prospective employee is subsequently

The stock award program is aimed at meeting Staley employment needs for college graduates, with or without experience, in the following professional fields:

Chemistry and Research Industrial Engineering Chemical Engineering Mechanical Engineering Civil Engineering Marketing



STRATEGY CONFERENCE-Left to right, Tony Jacob, Lin Shepard, Kent Mittelberg, Rod Simms and Bill Schoettle hold planning conference to discuss remaining campus visits on the Staley college recruiting schedule.

Accounting Programming

Management Training.

of professional-level job candidates, who have been, or are currently, employed elsewhere than Staley.

Since the program was inaugurated two years ago, a number of referrals have been made by employees and six shares of stock for many more referrals is far greater than what has thus far been exhibited.

#### 10 Remaining Visits

Staley recruiters still have 10 campus visits remaining in this Employees are asked to look over available. That's about 13,000 the schedule on this page and either fill out the form below, or call one of our recruiters to let them know about a college senior or graduate student attending a school listed.

The form should be sent to Bill Schoettle, Administration Building, 1-W, or you can call Schoettle at Can Staley employees help the 472, John Halvachs at 366, or Lin

In addition to Schoettle and Halvachs, who handle the major part of our college recruiting, the Employment Section utilizes eight How? "Simply by letting us know other employees to assist in recruiting students in specialized

They include Gary Prince, Bill Engineering; Dave Brandyberry and Schoettle said some companies John Davis, Industrial Engineering; Maintenance.

When our recruiters complete this year's schedule, they will have made 35 campus visits and will have Development, Jan. 2.

interviewed more than 300 stu-

"In view of the severe competi-The program also covers referrals tion for the services of college graduates, we'd like to make that figure 400 or more, and we can easily accomplish that with the help of employees supplying contacts," Schoettle said. "By doing so, our employees will be making themselves eligible to earn Staley stock and will be helping the Company at the same time."

### Staley College **Recruiting Slate**

Below is the campus visitation schedule Staley recruiters will be following in the next several weeks. year's college recruiting schedule. In parentheses are the placement centers to be visited at those particular schools.

> Washington U. (Engineering)Feb. 28 U. of Illinois (Engineering) Mar. 10 Quincy College Mar. 11 U. of Missouri at Rolla Mar. 17 U. of Wisconsin Mar. 24 Eastern Illinois U. Mar. 26 Purdue U. Mar. 28 U. of Illinois (Business) Mar. 28 Bradley U. Mar. 31 Indiana U. Apr. 9

### Five Years Service

Bob O. Buckles, Jr., Sanitation,

Lynn W. Elder, Electrical Mechanical Engineering, Jan. 27

Milton Nevrenchan, Refined Oil Sales, Jan. 27

Howard Peterson, Research and

Send to: Bill Schoettle, Administration Bldg., 1-W

I suggest the following students who are college seniors or graduate degree candidates be invited to a campus interview when Staley representatives visit their colleges (Students listed who are attending colleges other than those on the schedule will also be contacted): Class Yr.

Campus Address

Major

Class Yr.

College

Name

Campus Address

College

(Additional names may be listed on separate piece of paper and attached

to this form.)

## Chicoine Named to Engineering Post, Scranton Ends Long Career

A 20-year engineering veteran at Staley has been named chief electrical and mechanical engineer. He is Duane R. Chicoine, who succeeded Norman A. Scranton, who retired Jan. 31 to close out a 31-year Staley career.

Chicoine had been manager of the instrumentation engineering section for the past five years, and was senior instrument engineer for nearly two years before that.

In his most recent post, Chicoine was in charge of instrument engi- and Maintenance Department for neering for the major expansion of more than three years. Prior to Dextrose Plant completed that, he was manager of design

A native of Sioux City, Iowa, he He joined Staley in 1937 as a mechanical engineering.





Chicoine

is graduate of Columbia University, structural engineer and held project where he received a B.S. degree in engineer and managerial positions in the Engineering and Maintenance Scranton had been chief electrical Department during most of his 31 and mechanical in the Engineering years with the Company.

engineering for close to four years.

### Seven Long-Time Staley Employees Retire; They Total 218 Years Service

a life of leisure in recent weeks.

The seven account for 218 years the Extra Board.

Carl E. Sheets retired after 41 Extra Board. years service. He had been a shiping on new construction.

Garage employee for the past eight Elevator C and the Syrup Refinery. years, retired after 39 years service. Prior to that, he held a number of posts in 111 Building, the Feed the Extra Board.

26 years at Staley, he was Shop.

Gilbert C. Boren's 43 years at employed in the Starch Packing Staley headed a group of seven House, where he held positions of long-time employees who retired to trucker and bulk loader. He joined the Company in 1942, beginning on

service at Staley. Boren had been a Green D. Newberry closed out a senior mechanic in the Instrument 25-year Staley career upon retireand Control Shop for the past 17 ment. A dryer operator in 12-26 years. Prior to that, he held various Buildings, he was employed in the positions in the former Mainten- Modified Starch Plant for the past ance and Lubrication Shop, dating 23 years. Prior to that, he held back to 1932. He joined Staley in posts in the Syrup House after starting his employment on the

James A. Bean, assistant foreman ping inspector for the last 28 years, in the Machine Shop, retired after with the exception of working brief 22 years with the Company. He had stints in 17 and 20 Buildings. He been assistant Machine Shop forejoined the Company in 1927, work- man for the past two years and was a senior mechanic in the shop for three years before that. He also Raymond M. Van Gundy, a held posts in the Feed House,

Clyde S. Putnam had also completed 22 years service upon his retirement. He held the position of House and in Plant Cleanup. He dryer and press operator in the began his long career working on Corn Oil House during the better part of his career. In addition, he Theodore C. Uhll retired follow- served stints in the Syrup House ing a 26-year career. For 24 of his and Maintenance and Lubrication

# Four Relocated Employees Enthused About New Commodity Roles

"What does this change mean to me?" How will it affect my job?"

These are the questions every employee asks, either out loud to a fellow employee or his supervisor or subconsciously, when confronted with change.

The reorganization of our commodities activities into an integrated profit center has naturally produced these questions as changes are being made and the plan proceeds toward implemen-

the individual employee in the Commodity Group?

Commodities Vice President James W. Moore has voiced it this

"The reorganization will increase responsibility at all levels and promote decision-making at the 'doing' level rather than reserving it for top management.

"I can't help but feel those included in this change will find their involvement greater, their work more rewarding, and the results of their efforts more easily identifiable."

These suggestions were emphatically confirmed by four employees who have been personally involved in the commodities reorganization.

In recent interviews, Walt Carter, Rolland Goodman, Don Musick and Jerry Coon, who have moved to posts in the Feed Marketing Division from the distribution area, expressed remarkably similar viewpoints about their new responsibilities.

#### **Better Understanding**

"Now that I've been relocated into the midst of the feed marketing activities, I have a better understanding of how my job fits into the overall operation," Goodman said.

"I'm still doing order scheduling, but my job has taken on added scope in that it is more customer and sales-oriented. I work directly with customers, have a better idea of what his problems are, and can actually help in making adjustments to see that he gets his order on

"When a customer calls to get information about a delivery, I can give it to him firsthand rather than Del Rentshler having to take the call, telling the customer he will What does this change mean to find out and get back to him, calling me to get the information, and then reporting it back to the customer," Goodman added.



Rolland Goodman likes customer work.

"It's not hard for me to see how this saves the manager's time to concentrate on the more important | routine," Coon said. elements of selling and planning, and promotes a more unified effort.

part of the Company's operation,"



JERRY COON works on calculating machine during busy day as part of Speciality Feeds sales team.

Carter, Musick and Coon offered similar comments, with Coon adding that his job in Specialty Feeds "provides an opportunity to become more proficient in this area, to expand my knowledge and, hopefully, to be able to use it in a way that shows results.

#### 'Part of a Team

"I feel like I'm part of a team and have to pull my own weight. I've been exposed to many new facets of the Specialty Feeds operation that I wouldn't have been otherwise. It's made my job less of a

Carter, who is assisting Bob Emmons in Corn Feeds sales, said At the end of the day, I feel like he derives "a sense of accomplishaspect I find unusually interesting. fying," Carter said.



**Walt Carter** . . . enthused about selling.

I've made a real contribution to this ment from making a sale. This is order is concrete evidence of your is one of the purposes of the something entirely new for me, an efforts. I find that personally satis- reorganization. We have a good

Musick noted that while he is still in the process of becoming more familiar with his new duties, "I feel that I'm gaining a better perspective on what the soybean meal operation means to the Company. There is a lot to learn and that in itself is challenging.

"At the same time, I have a feeling that I'm in on the ground floor where the action is, so to speak-rather than being an isolated part of the total operation, and not being exactly aware of how others fit into it," he said.



Don Musick . . . gaining perspective.

Ed Lane, Feed Marketing Division manager, is also enthused about the relocation of Goodman, Cart Musick and Coon into the division

"As these fellows become more marketing oriented, and become more and more involved with customer work, the entire division's "When you make a sale, that effectiveness will be enhanced. That start," Lane said.



#### **Brown Named Safety** Head; Garretson Joins Sales Force

as director of Safety has been phy, Max Napierski, Malvern Poor, announced by George M. Prust, Thomas Radley, John Spaugh Industrial Relations director.

Brown succeeds Robert L. Garretson, who joined the Industrial Sales organization, effective Jan. 30.

Brown had been a shift foreman in the Wet Processing Section since December, 1967. Prior to that, he was a Production Department relief foreman and held various positions in the Maintenance Department, including Maintenance office supervisor. He joined the Company in 1960.

Garretson, who had been Safety director for more than two years, will be located in Indianapolis as an Industrial Sales representative, following a training period in Decatur.

A graduate of Morningside Coljoined Staley in 1966.

# 28 Employees Graduate From Apprentice Training

Three years of work and study for 28 Staley apprentices were capped Feb. 12 at a graduation banquet in their honor at the Blue Mill Restaurant.

Graduating from the apprenticeship program were the following employees:

Electric Shop Louis Hall, John Kuizinas, Larry Lewis, Darrell Smith, Anthony

Yunker Pipe Shop Vincent Albert, Rex Bauer, Larry Appointment of Donald L. Brown, Burrow, Charles Hall, Robert Mur-

Brickmasons

**James Beals** 

ted in 1944.

Machine Shop Raymond Massie, Robert Taylor, Michael Watson, Lloyd Wilber I & C Shop

Robert Bandy, Kenneth Howard, Harold Martin, Gary Sheets

Sheetmetal Shop Clyde Avdt, Ronald Baker, Gary

liam Roarick They join more than 450 other apprentices' group. employees who have graduated from the Staley Apprentice Train- ment, and Al Foley, Maintenance James, Pipe Shop; Leo Kelly, Paint, Moutray, Training engineer; Emil ing Program since it was inaugura-

Bill Rennert, Maintenance planning coordinator, was master of



Deardorff, Kenneth Hartman, Wil-BRICKMASON GRADUATE-George Prust, left, Industrial Relations director, and Ed Freyfogle, chief engineer, Engineering and Maintenance, pose with James Beala, center, the only brickmason in graduating

Foremen present were Cecil Barr, neering and Maintenance Depart- ment & Control Shop; Dwight Shelton, director of training; Bill nician.

Section superintendent, who pre- Roof, Cleanup and Brickmasons Schimanski, supervisor of Maintensented the apprentices with their Shop; and Bill Miller, Sheetmetal ance Training; James Galloway, Shop.

ceremonies. He introduced Ed Electric Shop; Ed Ecklund, ing included George Prust, Indus-Maintenance superintendent; and lege, Sioux City, Iowa, Garretson Freyfogle, chief engineer, Engi- Machine Shop; Bill Fryman, Instru- trial Relations director; Glen John Neuber, time study tech-

assistant Maintenance superinten-Company representatives attend-dent; Ben Cochran, assistant