

# Warm Welcome on a Cold-d-d Night



Byron May, a 40-year veteran, is welcomed to the 16th Annual Service Award Dinner by Ed Hale.

One of the coldest nights in what has been one of the century's coldest winters wasn't enough to keep some 600 Staley men and women from trooping to the Masonic Temple on Jan. 24 for the Company's 16th Annual Service Award Dinner.

Two hundred Staley men and women were honored at the Dinner and received awards for their service and loyalty.

President E. K. Scheiter, himself a 44-year Staley veteran, commented on the source of Company strength represented by those gathered for the Dinner.

"What is the source of its strength? . . . the answer lies with people. The answer is not the extraordinary people, but extraordinary performances by ordinary people who are stimulated to do their very best.

"The difference is in a small margin of extra performance, spread over a large number of people from top to bottom throughout an organization.

"That is what counts!" Commenting on the Company's growth and progress:

"There are more of us now. We cannot hope to escape all of the difficulties of growth as we attain the advantages of progress.

"But we must not lose sight of the individual, or expect growth to come upon us collectively without each of us contributing something to it."

Master of Ceremonies for the dinner was Frank Rogier, who retired in 1960 as dry starch superintendent. He introduced Carl Winters, a humorist and keynote speaker at more than 800 state, national and international conventions in the past few years.

Following the Dinner, newly designed service award pins were presented to 10, 30, 35, and 40-year employees, and watches to employees marking 25 years.

Senior employee to receive a service award was Earl Bray on the basis of his March 7 anniversary date. He had 40 years of Staley service to his credit.

## Staley NEWS

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### End of Three Years' Study

## 'Graduation' For 16 Staley Apprentices

A graduation banquet marking the end of three years' work and study for 16 Staley apprentices was held Feb. 20 in the Office Building's 9th floor cafeteria.

Graduating at mid-year from the Company-sponsored program were:

**Millwrights:** Floyd D. Adcock, Wayne D. Grotjan, Richard D. Hoyt, Orval H. Lewis, Vernon L. McCall, and Carl B. Minton.

**Boilermakers:** Richard D. Clow, Robert E. Eaton, Robert D. Finley, Walter J. Kuizinas, and John A. Malchow.

**Pipefitters:** Richard H. Spain, Ted M. Taylor, and Charles L. Yarborough.

**Small Machine Shop:** Cecil R. Davis and Donald O. McKinney.

They join some 300 other employees who have graduated from the Apprentice Training

Program since it started in 1944.

Bob Cooley, senior mechanic, was master of ceremonies at the banquet. He introduced A. B. Foley, maintenance superintendent, who presented the certificates of completion. K. P. Moore, manager of personnel, and Ray Davis, representing the Bureau of Apprenticeship and Training, spoke briefly to the graduates.

The banquet was attended by the apprentices' foremen and members of the Joint Apprenticeship Committee.



Apprentice graduates are (front row, l-r) millwrights Hoyt, McCall, Adcock, Grotjan, and Minton. Back row (l-r) are boilermakers Clow, Finley, Eaton, and Malchow; pipefitters Yarborough and Taylor; and Davis and McKinney, small machine shop. Not pictured are Lewis, millwright; Kuizinas, boilermaker; Spain, pipefitter.

A. E. Staley Manufacturing Co., Decatur, Ill.—Return Requested

## Twenty Chosen For Annual Report Quiz; Stock To Winner

The names of 20 Staley men and women have been chosen to take part in the Staley News' 10th Employee Annual Report Quiz.

Their names were selected at random from the Personnel Division's master card index that lists the names of all Staley people.

The top scorer in the Employee Annual Report Quiz will receive one share of Staley common stock. Cash prizes of \$20 and \$10 will be awarded for second and third place. If there is a tie, additional questions will be prepared by the Staley News.

The highest scores in the Annual Quiz were recorded in 1961 when James Lupton, Painesville, won with an 89, and William Murphy, U B S Chemical, placed second. Scores are determined out of a possible 100 points.

All of the answers to the following questions can be found in the Company's 1962 Annual Report.

(1) Each of the items listed below is a major one in the Company's "budget." Did they show an increase or decrease last year as compared to 1961? Answer for each of the 10 items.

- Net sales
- Net earnings
- Number of stockholders
- Total dividends
- Taxes
- Average number of employees
- Employee payments
- Capital invested for each employee
- Long-term debt
- Net worth

(2) Grocery product sales set all-time highs, but \_\_\_\_\_ did not keep pace.

(3) Negotiations were concluded to acquire the \_\_\_\_\_ Co. of Pontiac, Mich.

(4) Employee pay and benefits amounted to:

- \$21,991,000
- \$22,334,000
- \$23,476,000
- \$21,583,000

(5) Prices of the principal industrial starches advanced, and corn oil prices \_\_\_\_\_.

(6) Sales for major products from U B S Chemical were up ( ) or down ( )?

(7) Major construction effort for the year was \_\_\_\_\_.

(8) The Report covers the fiscal year ended \_\_\_\_\_, but \_\_\_\_\_ years are shown in the Summary Of Financial Data.

(9) A new Division was formed to handle orders, shipments, routings, and warehouse stocks. Its name is the \_\_\_\_\_ Div.

(10) Net sales were:

- \$169,704,000
- \$155,697,000
- \$173,758,000
- \$165,656,000

(11) The most costly single item for Staley was:

- raw materials
- payrolls
- dividends
- taxes

(12) Staley serves many industries. How many are listed in the Annual Report?

(13) The Company has seven plants, including the one acquired recently at Pontiac, Mich. How many of the remaining six can you name?

(14) Net profit was:

- \$5,707,000
- \$4,736,000
- \$4,159,000
- \$5,285,000

(15) The Company's net worth:

- \$70,234,000
- \$68,902,000
- \$65,269,000
- \$74,109,000

### Cox Reelected President Of Credit Union

C. V. Cox, credit manager, Financial, was named to his second consecutive term as president of the Staley Credit Union at the annual shareholders' meeting in January.

Also reelected as Credit Union officers for 1963 were Carl Bomball, vice president, scale house supervisor; Kenneth Moore, secretary, manager of personnel; and C. W. Taylor, treasurer and manager of the Credit Union.

Newly elected as directors were Henry Scherer, senior time study man; Richard Schuman, manager of operations and planning; and T. A. Wheatley, wet starch superintendent.

Staley Credit Union assets were reported at an all-time high of \$5,391,265.

Share and loan balances were also reported higher than in 1961, up 4 per cent and 6 per cent respectively. Reserves increased over 5 per cent by a net amount of \$33,774.

During 1962 members of the Credit Union received two 2 per cent dividends on their shares, and borrowers received a 10 per cent interest refund on their loans.



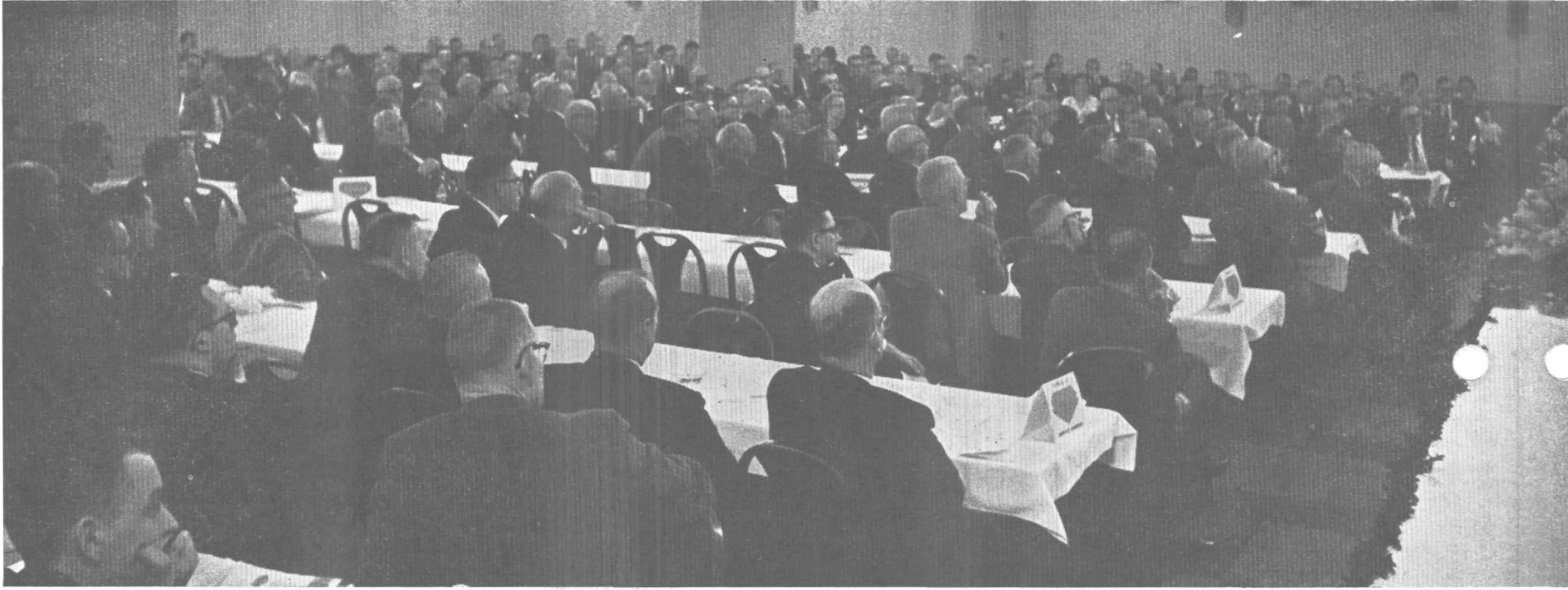
C. V. Cox

Bulk Rate  
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Annual Award Dinner Pictures on Page 2



# 52,000 Years' Loyal Service Keynote 16th



Floyd Lenover receives his watch marking completion of 25 years at Staley.

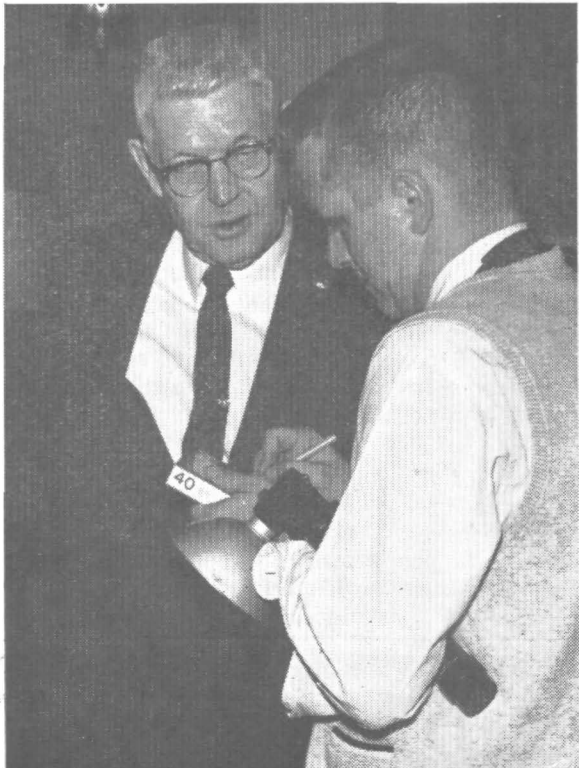
Helen Harder, retired with 47 years' service to her credit, receives her corsage for the Dinner from President E. K. Scheiter.



Elizabeth Mizeur con for 25 years to Agnes



Frank Lewis, 40-year awardee, talked with local reporter, then clowned with brother Everett.



Evelyn Riddle was one of 79 Staley people who received a 10-year pin at the conclusion of the Dinner.



Gehl Tucker



"Buck" Scherer renew acquaint



# Annual Awards Dinner

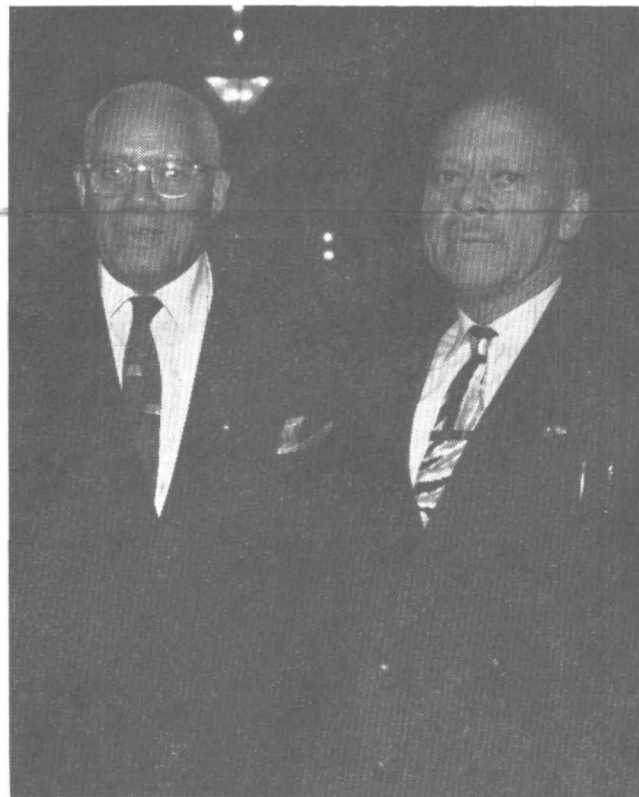
Left: After a baked steak dinner, Staley veterans settled back for an evening of entertainment and recognition of their years of work and loyal service to the Company.

Right: Frank Rogier, retired dry starch superintendent, was master of ceremonies. His droll sense of humor didn't desert him and he was a big factor in the success of the Annual Award Dinner.

Right: Carl Winters, guest speaker, was considered by many as one of the most entertaining Award Dinner speakers yet to appear.



mpares 30-year pin with watches awarded s Rommel, Alice Owens, and Evelyn Tueth.



Charles Lawrence, Sr., and Luke Winston, both 40-year retired veterans, sat at the speaker's table.



greeted Hugh York and Ed Monical.



, Lynn Hettinger, and E. K. Roberts nces before Award Dinner begins.



Also "up front" were Eric Augustine, Makies Boyd, and Fred Emert, all of them active 40-year employees.

## Average Employment Is 30½ Years

# Brandon's Career Tops Eleven Retirements

Eleven Staley veterans retired recently, finishing Company careers that totaled 337 years and averaged over 30½ years for each one of them.

Leading the group of retirees was Lum Brandon, a 38-year employee who retired Dec. 31 as a vacuum pan operator in the Syrup Refinery. Born in Gama-liel, Ky., he is the brother of Bud Brandon, retired Syrup House line operator, and father of Floyd Brandon, a first year apprentice millwright. His home is at 1955 E. North in Decatur.



Brandon

**Jay Ball**, a 32-year veteran, retired as PS drier operator. His first job was on the Extra Board. His home address is 1405 N. Wilson.

**Dutton Bowers**, 23 years, retired as a senior salesman. He lives in Winchester, Va.

**O. Vernon Eckhardt** worked as a sewing machine operator, loader, cleaner, and retired as a bag stenciler after 35 years. His home is at 1418 E. North.

**Emil Hoffman** retired as a lead oiler in the Packing House with 36 years' service. A native of St. Louis, he lives at 944 E. Eldorado.

**Ruth Kolb** retired as a Legal Division secretary, ending a 32-year career. Her home address is 2025 W. William.

**Frank Koshinski** had 35 years to his credit when he retired as a senior mechanic. He lives at 1515 S. 35th. Senior mechanics Walter and Robert Koshinski are his brothers.

**Roger Lanter**, 19 years, retired as a rigger helper, Yards. He lives in Argenta, Ill.

**Russell Overly** retired as assistant foreman, 20 Bldg., ending a 32-year career. Born in Delphi, Ind., his home address is 908 W. Center in Decatur.

**Raymond Pittman's** 36-year career ended Jan. 31 when he



BALL



ECKHARDT



HOFFMAN



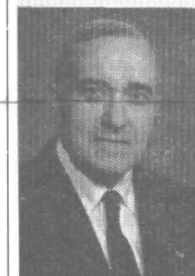
KOSHINSKI



LANTER



OVERLY



PITTMAN



SPRAY

retired as a blender operator in 75 Bldg. He lives at 415 S. 22nd Place.

**Lyle Spray**, a 19-year veteran, retired as a bulk packer after working several jobs in 48-49 Bldg. He lives in Wapella, Ill.

## WHO'S NEW AT STALEY?

**Jack S. Abell**, Ind. Sales Atlanta, Ind. Sales Repr.

**Beverly F. Arthur**, Rsch., Library Clerical Assit.

**Eugene D. Elder**, Groc. Prods., Chicago, Retail Salesman.

**Robert J. Fisher**, Admn. Serv., Messenger.

**Nancy R. Klebe**, Admn. Serv., Messenger.

**Barbara E. Myers**, Engr. & Maint., Duplicator Operator.

**Robert M. McCourt**, Rsch. Staff & Serv., Utility Tech.

**Sonja D. Nelson**, Admn. Serv., Trans. Mach Opr.

**Richard P. Patterson**, Mkt. Dev. Jr. Mkt. Rsch. Analyst.

**Robert G. Pryma**, Chem. Sale Chem. Sales Trainee.

**David L. Raschke**, Groc. Prdts., St. Louis, Retail Sales D-4.

**Glenneth L. Schall**, Data Proc., Key punch Operator.

**Daniel K. Shappard**, Rsch. Staff & Serv., Utility Lab Man.

**Everett W. Tetley**, Appl. Rsch., Technician.

**Sophie A. White**, Rsch. Staff & Serv., Sr. Rsch. Steno.

**Edwin W. Zale**, Paper Ind. Sales, Technical Salesman.

## Receives 'Diploma'



Dwight Engle, Painesville plant traffic manager, this month received a "diploma" from Wittenberg University on completion of first level course in management development program. He is first Staley employee to become an "alumnus" of the program.

## Staley NEWS

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Lance A. Wise, Editor  
Jack Allsup, Photographer



# Assistant Foreman Adolph Leipski's Fourteen Promotions, 45-Year Career Heads Anniversaries Six In Supervision

Fifty-three Staley people celebrated five-year service anniversaries during January and February, their combined careers totaling 840 years of service, or an average of over 15½ years for each.

Adolph A. Leipski, with 45 Staley years to his credit on Jan. 29, was the senior employee in the group.

Born in Decatur, he came to work as an office messenger when he was 16 years old. He had several plant jobs before he was promoted to senior mechanic in the Pipe Shop in 1941. Later, he was appointed to his present job as assistant foreman, Pipefitters.

Other employees observing service anniversaries are:

**45 Years**

Paul K. G. Simroth, Pipe Shop, Jan. 29

**40 Years**

Sylvester C. Bowman, Control Lab, Feb. 1

Tony Fratini, Round House, Feb. 17

Patrick H. McHood, 5-10 Building, Feb. 19

Ralph V. Whitsitt, 20 Building, Jan. 31

**35 Years**

Wm. E. Robinson, Control Lab, Jan. 28

**30 Years**

Glenn R. Finley, Extr. & Process, Jan. 4

Louis Hall, Garage, Feb. 21

Fred Oak, Mill House, Jan. 11

Leo Linn O'Daffer, 1 Building, Jan. 10

Michael Paczak, Plant Protection, Jan. 4

Frank Schikowski, Machine Shop, Jan. 10

Arthur R. Thompson, Process Engineering, Jan. 4

**20 Years**

Glenn A. Bailey, 5-10 Building, Feb. 17

Louis D. Bailey, Stores & Reclamation, Jan. 6

Pat Bowles, 16 Building, Jan. 13

Wilbur E. Buis, Plant Protection, Jan. 13

Basil H. Carter, 75 Building, Feb. 3

Malcolm C. Osborn, Lub. & Oil, Feb. 3

Elmer Paulinsky, Painesville, Jan. 16

John F. Traugher, 16-116 Building, Jan. 20

**15 Years**

Jack Albert Grant, Civil Engineer., Jan. 2

Beauifford A. Morgan, Industrial Sales, Jan. 2

Alfred W. Roedmann, Package Sales, Philadelphia, Feb. 2



**5 Years**

Charles R. Bowles, 5-10 Building, Jan. 6

Charles A. Brauer, Chemical Sales, Jan. 27

Richard L. Elliott, Elevator A., Jan. 20

R. Ray Estes, Chemical Research, Jan. 15

Earl E. Fisher, Chemical Research, Feb. 18

Jimmy D. Friesner, Sales Order Serv., Jan. 6

Ione M. Garver, Switchboard, Feb. 13

Charles R. Geisen, Industrial Sales, Jan. 27

Raymond J. Gibson, Quality Control and Standards, Jan. 6

Norma L. Harmeier, Grocery Products, Feb. 18

Lawrence E. Hebenstreit, Jr., Office Service, Feb. 26

Elsie L. Koshinski, Process Engineering, Jan. 20

Lemuel L. Lehman, 4-6 Building, Jan. 7

Jerry S. Mahoney, 17 Building, Jan. 5

Raymond E. Massie, Elevator C & D, Feb. 3

Malcolm H. Meek, 4-6 Building, Jan. 15

Olga Karen Michel, Industrial Sales, Chicago, Jan. 20

Joseph J. Miller, 9 Building, Jan. 2

James B. O'Hara, Engineering Research, Jan. 20

Gerald E. Picou, Maintenance, Jan. 15

Robert C. Ragsdale, 9 Building, Jan. 15

Raymond R. Reschetz, Industrial Market Development, Feb. 10

John A. Reynolds, 17 Building, Jan. 6

Robert Schnell, Engineering Research, Jan. 28

Delbert G. Thomas, Maintenance, Jan. 7

Virgil A. Will, Engineering, Jan. 6

Marvin P. Zinn, 20S Building, Jan. 5

Fourteen promotions have been recently announced for Staley people, among them six supervisory appointments for the men pictured below.

**Richard Goldman**, promoted to chemical sales representative from chemical sales trainee, began his work at Staley in 1960. He is a native Chicagoan and graduated from the University of Illinois.

**James Kitchin** joined the Company in June 1962 as a personnel assistant. He has been promoted to assistant employment supervisor. Kitchin graduated from the University of Wisconsin with a BBA degree.

**R. M. Mills**, promoted to manager of the inventory control department, was hired in 1961 as assistant training director. A native of Knoxville, he earned a BIE degree in industrial engineering from Georgia Tech.

**Owen O'Neill**, new product sales supervisor-soy flour, joined Staley in 1960 as a management trainee. He is a University of Illinois graduate and a native of Chicago.

**Dr. Han Tai**, hired in 1958 as a research chemist, has been promoted to lab head, Instrumental Analysis Laboratory. A native of China, he has studied at Nanking University and Emory University.

**Thomas Wheatley**, promoted to superintendent, wet starch section, was hired in 1956 as a chemical engineer. Born in Rochester, N. Y., he graduated from Clarkson College of Technology.

Other promotions include: **Lynda Bulla** from utility clerk to junior sales expense clerk, Financial.



**Sharleen Fonner** from junior sales expense clerk to statistical clerk, Financial.

**Mervin Kinert** from civil engineer to estimator, Manufacturing.

**Fred Kochever** from chief operator to shift foreman, Painesville.

**W. D. Martin** from utility lab man to utility technician, Research staff and services.

**Kenneth Schuman** from technician to paper coating specialist, Applications Research.

**Glenn Thompson** from garage dispatcher to cost and materials supervisor.

**17 Years**

J. M. Stewart

**16 Years**

C. W. Briggs O. J. Kreuzberg

**15 Years**

A. W. Bonner R. E. Harroun

J. F. Krause F. G. Munroe

**14 Years**

R. T. Murray

**13 Years**

F. S. Roman H. J. Waller

H. C. Campbell E. F. Miller

W. E. Trennepohl

## 'Safe Driving' Record Shows Gain Over '61

Staley drivers are safer drivers than the average, according to an automobile fleet bulletin issued last month.

The Insurance department report shows that Staley drivers piled up 849 years of accident-free driving in 1962, compared with 800 years in 1961 and 716 years in 1960.

Following is an honor roll of drivers with more than 12 years of accident-free driving:

**26 Years**

H. A. Mitchell W. L. Venter

**21 Years**

Paul J. Braun

**20 Years**

D. J. Schneider J. A. Stigers

**18 Years**

H. J. Skane

### Deaths

**Virgil M. Osborn**, 44, senior mechanic, died Jan. 28, ending a 21-year career that began on the Extra Board.

**William Schraeger**, 64, senior salesman, Industrial Sales, New York, died Jan. 18. He had seven years' service.

**Alfred O. Trierweiler**, 66, retired supplies inventory clerk, died Jan. 14. He retired in April 1961 with 28 years' service.

**Gordon A. Winchester**, 49, millwright, died Feb. 8. He had 25 years to his credit and began his Staley career as an Extra Board employee.

## 'Buy Rite' Sets Pace At JA Open House

Seventeen hard-working students who comprise "Buy-Rite Candy," a Junior Achievement Company sponsored by Staley, played an important role in the success of last month's JA Open House.

While interested spectators watched, Buy-Rite workers went about their usual duties of making 80 pounds of peanut brittle in a two-hour period. So far, the JA youngsters have manufactured and sold some 650 one-pound boxes of peanut brittle since Buy-Rite Candy was organized at the beginning of the school year.



The art of making peanut brittle in 80-pound batches requires a strong arm as well as a working knowledge of how to read a recipe. "Buy-Rite" teen agers have both, and have set a fast pace for other Decatur Junior Achievement Companies to follow during rest of school year.

The Company's slogan is "Don't Buy Wrong—Buy-Rite," and stockholders in the student organization believe it. Stock, originally sold for 50 cents a share, has risen in value to 97 cents a share . . . an increase of almost 100 per cent.

Buy-Rite received its Junior Achievement charter in November and the following month was awarded the "Company Of The Month" title.

Carol Coughlin, a 16-year-old senior at Stephen Decatur High School, is president of Buy-Rite.

To date, the Company's sales have all been door-to-door, but several local store sales are planned for the future.

## Sales Meeting For Feed Products



Ready to begin a recent Feed Products sales meeting in Decatur are (front, l-r) Wally Ryan, Bob Emmon, Dutton Bowers, Ron Saunders, John Gilbert, and E. B. Turner; back row (l-r) are Ken Wright, Reeder Miller, Ed Lane, Bob Fisk, Duane Florschuetz, Jim Mayberry, Emery Blythe, and

Rex Pister. The 14 men met to discuss the progress of Feed Products, especially "Sweetlix" Molasses Block, and took the occasion to honor Dutton Bowers, who retired to his Winchester, Va., home on Jan. 31 after completing 23 years as a salesman for the Company.