

Our Sales Went Up, Profits Down



Chairman A. E. Staley, Jr., voiced confidence in 1963 outlook at year-end management meeting.

Final figures at the end of our fiscal year show that Staley sales and earnings followed the same general pattern reported by many businesses for 1962.

We made and sold more products than ever before in our history—but the final tally showed that we earned almost \$1 million less than in the previous year.

Net sales for our 1962 business year were up over \$8 million to a record \$173,757,723.

Profits were down from \$5,707,469 to \$4,736,253.

Stiff competition and lower margins cut Company earnings. The spread between our costs and selling prices was even narrower than before, and the inventory gains which helped the previous year were not available this year.

In a year-end management meeting this month, however, Chairman A. E. Staley, Jr., expressed confidence in the outlook for 1963 and in the Company's growth. Corn, soybean, chemical and consumer products divisions all contributed to the Company's record 1962 sales, and a high level of business activity is seen for the coming year.

Growth of our grocery products line and industrial sales is expected to continue, he said, and results of our stepped up research program should help meet the profit squeeze.

As Mr. Staley and President E. K. Scheiter noted in their Annual Report letter to stockholders and employees, "The Company's research program is now nearing the point of fruition, where we can begin to expect some real profit results from the large sums of money invested in this activity in recent years. These may not be translated into substantial profits in the next fiscal year, but it is believed the impact will be felt before long."

New construction, part of the Company's investment in the future, amounted to \$5,639,513 during the past business year.

Modernization of the syrup refinery was the principal project, and we also completed a number of other projects, among them installation of a new continuous type starch drying unit.

The Company had \$25,333 capital invested in plant, equipment, and other business needs for each employee, compared with \$25,130 the year before.

Now under way are installa-

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More Increases On The Way:

Social Security Rate Adds \$24 To '63 Taxes

Social Security taxes are scheduled to go up another one-half per cent on Jan. 1, 1963, to meet the mounting costs of the federal government's Old Age, Survivors', and Disability Insurance program.

The new increase raises the cost of the program, shared equally by employees and their Companies, to 7 1/4% of total taxable payrolls. Compared with this year's Social Security tax, it is a hefty hike of \$48 — \$24 from the employee and \$24 from his Company — for everybody who earns \$4,800 or more.

The total Social Security tax next year for such an employee is \$348. The employee will pay half of it, or \$174. This year it cost him \$150.

Next month's increase is the seventh since 1954 when the individual rate was 2% and the maximum tax was \$72.

Future increases already scheduled will bring the rate to 4 5/8% by 1968 with a maximum tax of \$222 for both employees and the Companies that employ them.

Concern for the future soundness of the program has been

tion of another new boiler, two large starch storage tanks, a feed dryer, and other improvements to the Decatur plant.

Employment averaged 3,254 Company-wide, compared with 3,242 the previous year, and employee pay and benefits were up almost \$1.5 million to \$23,476,000.

Dividends to our stockholders remained at the same level as in recent years. The Company paid four regular quarterly dividends of 25 cents a share plus a 35-cent extra dividend and a two per cent common stock dividend.

expressed by some of its supporters.

They point out that some employees may be paying more Social Security tax than income tax. An employee who has a wife and four children and makes \$4,800 next year will pay \$174 to Social Security, \$149 for income tax. The advocates of Social Security, many of them legislators, are concerned that more people will find themselves in the same position after the increase in 1966 and 1968.

Companies, who share the tax with their employees, also find Social Security costs more of a factor in doing business.

This year Staley paid \$481,000 in Social Security taxes; next year the Company expects the cost to jump to \$558,000. Since the program was introduced in 1937, Staley employees and the Company have paid \$8,780,000 in Social Security taxes.

A. E. Staley Manufacturing Co., Decatur, Ill.—Return Requested

Staley Veterans Will Honor 200 Awardees At Dinner

Some 600 eligible Staley employees will gather in the Masonic Temple on Thursday, Jan. 24, at 6:30 p.m. to honor 200 awardees on the occasion of the 16th Annual Service Awards Dinner.

Master of Ceremonies for the Dinner is Frank Rogier, who retired with 35 years service in 1960 as dry starch superintendent.

Guest speaker for the evening is Carl Winters, a humorist and keynote speaker at over 800 state, national and international conventions in the past few years.

A newly designed service award pin will be presented to 10, 30, 35, and 40-year employees. The pin is patterned after the new Staley shield. Employees with 30, 35, and 40 years of service may choose an item of personal jewelry and have their service pin mounted on it. Watches will be presented to 25-year employees.



Carl Winters

Dividend And Rebate From Credit Union

Staley Credit Union members were notified last month that a second semi-annual dividend of 2 per cent had been credited to their savings accounts.

At the same time, borrowers were pleased to find that they would receive a 10 per cent rebate of interest paid on their Credit Union loans from Nov. 1, 1961, through Oct. 31, 1962. The interest rebate checks were mailed early in December.

November's 2 per cent dividend on savings, plus an earlier one declared by the Credit Union Board of Directors in April, brought dividends for 1962 to 4 per cent or a total of \$175,907.

Savings by Credit Union members have increased steadily, up 38 per cent in the past five years. They totaled \$4,782,791 on Oct. 31, 1962, more than \$297,000 above last year's figure. Savings exceeded loans this year by \$156,000, according to a statement from the Credit Union.

An annual audit of the Credit Union's books, practices and financial statements was satisfactorily completed in November by a team of certified public accountants.

Eligibility for attending the 16th Annual Service Awards Dinner is limited to active employees completing 10, 25, 26, 28, 30, 32, 34, and 35-or-more years in 1962. All retired employees with 35 or more years are invited, and half of those with 25-35 years. This year retired employees with even-numbered years of service in the 25-35 year bracket are invited.

Senior employee to receive a 40-year award will be Earl Bray, pumping station operator.



10-Year Service Award pin



Pin (above) awarded to 40-year employees has three diamonds.

Second Round Of 'Flu' Shots Jan. 7

The second phase of the Company-sponsored immunization program against an expected outbreak of influenza this winter will begin Jan. 7, according to Medical Director Dr. J. J. Symon.

Some 1,860 employees who got a "flu" shot in October are urged to get the booster shot next month; employees who were completely immunized last

year do not need a second shot. Immunization schedules will be posted on plant and office bulletin boards in January.

Dr. Symon expects to have vaccine for 2,000 shots. Employees who did not get the first shot in October may be immunized next month at the Company's expense. However, they will have to make individual arrangements for the necessary

booster shot at their own expense.

The vaccine being administered by the Company protects against types A, B, and Asian, a strain which made its appearance in the United States during the 1957-1958 epidemic and was attributed with causing over 59,000 deaths. Flu vaccine does not protect against other respiratory illnesses.

We Wish You A Merry Christmas and A Happy New Year

Careers Average Almost 19 Years For Each:

Seventy-Five Mark Anniversaries; William Willis Is Senior Employee

Seventy-five Staley folks celebrated service anniversaries during November and December. Their combined service represented over 1,400 years of work, an average of almost 19 years per employee.

Senior employee in the group is William M. Willis, who celebrates his 35th anniversary with Staley on Christmas Eve.

Mr. Willis' seniority dates from Dec. 24, 1927. His first job was in the Boiler Room. Later he worked in 16 Building with the mixers and starch pumps, then as a pump operator in 12 Building.

He is now a drier operator in 12-26 Building.

Mr. and Mrs. Willis live at 1743 E. Johns in Decatur.

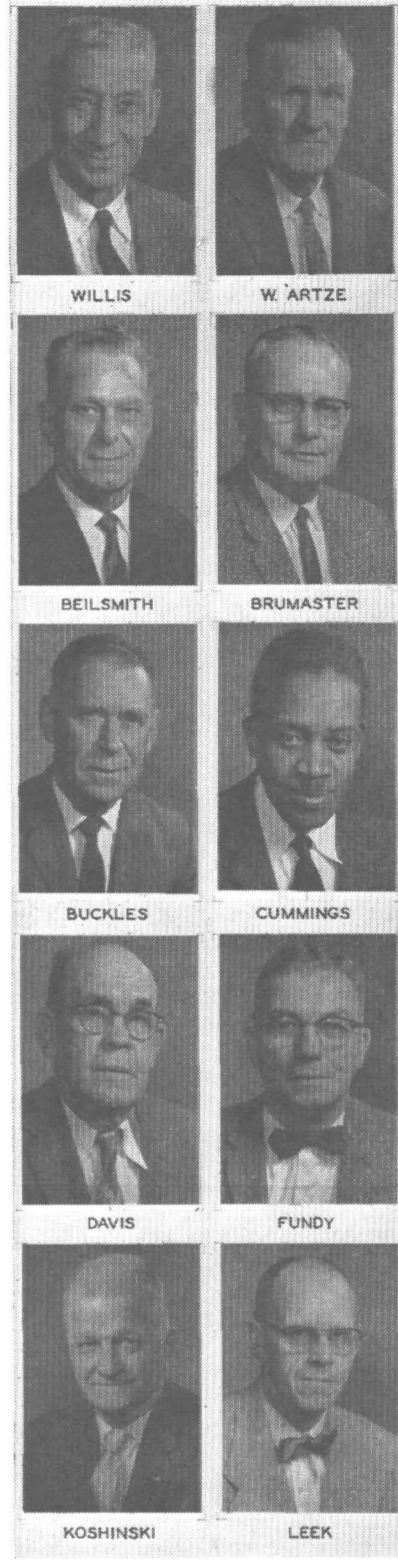
Other Staley employees observing five-year service anniversaries are:

30 Years

- Otto H. Artze, Round Hs., Nov. 23
- William C. Artze, Pipe Shop, Nov. 23
- Herbert Beilsmith, Prod. & Maint., Nov. 7
- William Brumaster, Prod. & Maint., Nov. 14
- Bob O. Buckles, Eng. & Maint., Dec. 15
- Lester Cummings, Garage, Dec. 2
- Ulysses G. Davis, Mach. Shop, Dec. 15

20 Years

- Wendell Bauman, Instr. & Contr., Dec. 1
- Joseph Childress, Stores & Recl., Nov. 18
- Ray E. Driscoll, Ship. Insp., Nov. 5
- Oliver Etheridge, Tech. Cnslt., Dec. 1
- Charles A. Farris, Yards, Nov. 5
- Edwin E. Herroon, Maint., Dec. 8
- Homer E. Jacoby, Paint-Roof, Nov. 18
- George L. Jones, Jr., 13-21 Bldg., Dec. 1
- Raymond Kaler, Eng. Rm.-Watr. Supl., Nov. 5
- Cecil H. Lewis, Paint-Roof, Nov. 12
- Joseph W. Lucas, 13-21 Bldg., Dec. 1
- Carl E. Miller, Lub & Oil, Dec. 1
- John D. Miller, 19 Bldg., Nov. 18
- David Mitchell, Prod. & Maint., Nov. 23
- Harry Morthland, 9 Bldg., Nov. 5
- Junior E. Nihiser, 22-47-48-49 Bldg., Nov. 5
- Frederick Quintenz, Eng. & Maint., Nov. 18
- John Roasio, Lub & Oil, Nov. 18
- Roy E. Roderick, 75 Bldg., Nov. 12
- George R. Russell, Prod. & Maint., Nov. 12
- Howard Shepherd, 22-47-48-49 Bldg., Dec. 1
- Edward Taylor, Lub & Oil, Nov. 18
- Delmar E. Thompson, Jr., Prod. & Maint., Nov. 12
- Raymond Wells, 22-47-48-49 Bldg., Nov. 18
- Ezra Welton, 9 Bldg., Nov. 16



Staley Women's Club Names Officers; Bonnie Jess Re-elected President



Elected to offices for 1963 by Staley Women's Club members are (front row, l-r) Neva Long, treasurer; Bonnie Jess, president; and Jane Ernst, vice president. Back row (l-r) are Nancy Grossman, recording secretary; Rosalee Mundwiler, trustee; Estella Launtz, corresponding secretary; Eula Mae Metzger, trustee; and Doris Murphy, trustee.

Fellowship Club Signs 116 New Members

Over 97 per cent of eligible Staley employees are members of the Staley Fellowship Club after its recent membership drive.

One hundred and sixteen new members signed up to bring the Club's total membership to 3,185.

John Anderson, Fellowship Club business manager and treasurer, said that 184 employees were eligible to join the Club when the drive began.

With 97.7 per cent of eligible employees on its rolls, the Club represents as big a proportion of Staley people as it has at any time in its history.

Over 98 per cent of the active employees carry the maximum amount of group life insurance for which they are eligible rather than the minimum \$2,000, according to Anderson.

The Fellowship Club represents Staley people in Decatur, the branch offices, the Company's plants in Painesville, O., and Pontiac, Mich., and eligible retired employees.

- Harry W. Wilhour, Elev. C&D, Nov. 12
- Clarence S. Williams, Sr., Yards, Nov. 5
- George N. Williams, Mach. Shop, Dec. 1
- Herbert Ziemis, Mill Hs., Dec. 28
- 15 Years**
- Frank H. Carmack, Plt. Prot., Nov. 5
- Clifford M. Grant, Plt. Prot., Dec. 20
- Raymond R. Harper, Mach. Acct., Nov. 5
- Norma F. Knop, Stds. Dept., Dec. 12
- Gus R. Leach, Purch. Div., Dec. 1
- Clark A. Lewis, 16-116 Bldg., Nov. 12
- Leon H. Peters, 11 Bldg., Nov. 17
- George J. Wack, Fac. Pln., Nov. 17
- William Woodworth, Eng. Dept., Dec. 19
- 5 Years**
- Paul D. Acklin, 4-6 Bldg., Dec. 10
- Harold D. Atkins, 17 Bldg., Dec. 9
- Robert A. Bailey, 17 Bldg., Dec. 9
- Forrest R. Bodine, Ex. Bd., Dec. 11
- Bobby G. Brandon, 20 S, Dec. 31
- Carl Brumaster, Rsch. & Devel., Staff & Serv., Nov. 9
- Ronald L. Crane, 17 Bldg., Dec. 11
- Mary E. Easterling, Mach. Acct., Dec. 30
- Audrey L. Koshinski, Ofc. Serv., Dec. 23
- David W. Miller, Grain Div., Nov. 4
- Edwin L. Morenz, Elev. C&D, Dec. 10
- Rodger K. Snelson, Eng. Dept., Dec. 2
- Albert D. Summers, Chem. Rsch., Dec. 2
- Gerald S. Walsh, Boston, Nov. 4
- Kenneth V. Whitsitt, Eng., Dec. 17
- Vern E. Wilson, 12-26 Bldg., Dec. 31

Something For The Ladies (who want to please their men):

TWO PALATE-PLEASING HOLIDAY TASTE TREATS

Here are recipes for two inexpensive, easy-to-prepare Holiday taste treats. We are told that either one is a real palate-please.

Quick-As-A-Mix Fruit Cake

- 1 1/2 cups brazil nuts (1/2 pd. shelled nuts, or 1 pd. unshelled nuts)
- 1 1/2 cups pecans (1/2 pd. shelled, or 1 pd. unshelled)
- 2 packages (7 1/4 oz. each) pitted dates
- 1 cup (8 oz. jar) drained maraschino cherries
- 3/4 cup sifted all-purpose flour
- 3/4 cup sugar
- 1/2 teaspoon baking powder
- 1/2 teaspoon salt
- 3 eggs
- 1 teaspoon vanilla

Put nuts, dates and cherries in large mixing bowl. Sift flour, sugar, baking powder and salt over nuts and fruits. Mix with hands until nuts and mixed fruits are coated with flour mixture. Beat eggs until foamy. Add vanilla. Stir into nut-fruit mixture until well blended. Turn into two well-greased small loaf pans, or into well-greased graduated Brioche pans, to form a Tree Cake later. Spread butter evenly in pans, packing down. Bake in slow oven (300° F) about 1 1/2 hours for loaves, less for small pans. To make 5 or 6 layer tree, double the recipe. Wrap in clear plastic to store

To assemble the tree: Prepare frosting to hold layers together. Place an unbeaten egg white in mixing bowl, beat until just frothy. Add 1 tablespoon lemon rind and then gradually add confections' sugar (about 2 cups in all), until



frosting is thick, but runny enough to pour. Invert the largest cake on to a platter and pour some frosting over, allowing a little to drip down the sides. Place next cake on top and follow same directions until all layers are used.

Bourbon or Rum Balls

- 2 1/4 cups vanilla wafer crumbs
- 1 cup finely chopped pecans
- 1/2 cup bourbon or rum
- 1 cup confectioners' sugar
- 3 tablespoons cocoa
- 2 tablespoons Staley's Crystal Syrup

Combine the vanilla wafer crumbs and pecans. Place remaining ingredients in bowl and beat thoroughly with rotary beater or electric mixer or blender. Pour over dry ingredients and mix well. Roll into balls 1-inch in diameter, then roll balls in either confectioners' sugar or finely chopped nuts. Yield: 40-48 balls.

WHO'S NEW AT STALEY?

- Virgil D. Allen, K.C. Groc. Products, Retail Salesman
- Norman J. Barker, Paper Ind. Sales, Tech. Rep.
- J. Richard Carey, Ind. Sales, Ind. Sales Trainee
- Dorrine A. Cleary, Sno-Bol Div., Office Manager
- Phileta J. Coventry, Data Proc., Key Punch Operator
- Mary I. Coyne, Cleveland Groc. Prod., Stenographer
- G. David Day, Mkt. Rsch., Sr. Mkt. Rsch. Analyst
- Carolyn D. Drury, Quality Control, Clk-Steno
- Betty L. Forbes, Genrl. Ledger, Sales Analysis Clerk
- Dorris J. Games, Data Proc., Tub File Clerk
- Lynden N. Goodwin, Research-Patent, Patent Attorney
- Beverly J. Heckman, Admn. Services-Steno., Trans. Mach. Opr.
- Gladys L. Janostak, Admn. Services-Steno., Trans. Mach. Opr.
- Andreas Kistner, Jr., Rsch.-Staff & Serv., Utility Lab Man
- Roger S. Leiser, Rsch. Engr., Sr. Development Engr.
- James D. McClung, Rsch. Engr., Assoc. Dev. Engr.
- Lowell J. Miles, Sno-Bol Div., Plant Manager
- John F. Offutt, Chem. Rsch., Rsch. Tech.
- Dale E. Schawitsch, Rsch. Staff & Serv., Utility Lab Man
- Allen Stucky, Rsch. Engr., Assoc. Proc. Rsch. Tech.
- Juanita Y. Taylor, Admn. Serv., Messenger
- Leona L. Watrous, Cleveland Groc. Prod., Retail Sales Work
- Gloria A. Winholtz, Admn. Serv., Trans. Mach. Opr.
- Betty L. Wolverton, Qual. Cont., Key Punch Operator

Twenty-Five Promoted; Ten Are Supervisors



BUCKLES

Twenty-five promotions have been recently announced for Staley people, among them 10 supervisory appointments.

Robert Buckles has been named area foreman of the Research and Inositol sub-shop, succeeding Theron Tinker. Buckles joined the Company in 1932 and was a relief assistant foreman before his promotion.

Dorothy Collins, promoted to manager of the order process section, began her Staley career as a messenger in 1938. She became a price order clerk in Order in 1948, and was named supervisor, direct order group, earlier this year.

Edward Ecklund was named assistant foreman, Machine Shop. Hired as an Extra Board employee in 1942, he worked briefly in the Tin Shop in 1947, then transferred to the Machine Shop. He graduated from the apprentice program in 1951.

Dave Hopkins has been appointed manager of the Painesville plant, succeeding Tom Longbons who retired. Hopkins was hired 23 years ago in Decatur as a laborer. He served in Personnel, Grain, Soybean and Control posts before going to Painesville this year.

Scott Milroy, promoted to territory manager, Grocery Products, Kansas City, was hired in 1958 as a salesman.

Woodrow Smith has been promoted to assistant foreman, Maintenance Section. His career at Staley began in 1949 as an Extra Board employee. Later he worked in 20 Building, the Garage and this year completed his apprentice training.

Paul Strong, named maintenance supervisor, replaces Dave Dryden who retired. Strong joined the Company in 1947 as a machine designer. He raged, then completed his apprentice training.

Theron Tinker succeeds Strong as area maintenance engineer. Hired in 1954, Tinker has worked as a draftsman and held supervisory positions in the Maintenance Department. He was an area foreman before his promotion.

Gehl Tucker has been promoted to manager of administrative services from manager of payroll, pensions and employee insurance. He was hired in 1941 as a messenger, and transferred to the Finance Department in 1945.

Robert West was appointed foreman of the Instrument and Controls Shop, replacing Eugene Roberts, who retired. West's career began in 1955 as a designing engineer in the Power Section of the Engineering Department.

Other promotions include:

Vivian J. Belcher from senior utility clerk to supervisor, director order group, Distribution.

L. P. Bressan from technician to associate applications chemist, Applications Research.

Frederick Clark from junior technician to technician, Applications Research.

Jimmy D. Friesner from clerk, Grocery Products, to assistant supervisor, orders and shipments, Distribution.

Donna Gaffney from statistical clerk to clerkenstographer, Distribution.

Nancy Grossman from coupon clerk to junior advertising clerk, Grocery Products.

Larry Paul King from junior technician to technician, Applications Research.

Rose Marie Lacy from messenger to junior clerk, Financial.

Gladys Leacher from senior research stenographer to secretary to the director, Office of Facilities Planning.

Thomas B. Maltas from technician to technical trainee, Corn Division.

Anne Martens from clerk-steno to department secretary, Personnel.

Ernest Meador from associate applications chemist to consumer products applications chemist, Applications Research.

Kathleen Poe from department secretary to chief clerk-budget counselor, Personnel.

Lucile Schulz from secretary to the director, Office of Facilities Planning, to secretary to the general superintendent, Manufacturing.

Beverly Seitz from junior clerk to cashier clerk, Financial.

Richard G. Smith from product sales supervisor to technical assistant products, Corn Div.

A matron approached a salesgirl and asked about the location of the perfume counter. "Just walk this way, madam," the girl answered, taking the lead. "Hmfm," observed the customer, "if I could walk that way I wouldn't be in here buying perfume."

Employees Win In Christmas Contest



First Place to Edward Bland, 1849 E. Moore.



Second Place to Bill Speagle, 2383 E. Main.

House decorations by Staley employees Edward Bland and Bill Speagle placed first and second in last year's city-wide Christmas decoration contest.

Both men have decorated their homes in the past. Bland's house at 1849 E. Moore has been awarded honorable mentions in past contests; last year was the first time it has placed first.

Bland is a shift foreman at 4-6 Building and Elevator A. Speagle, operator in 4-6 Building and 8 Building, has also won awards for decoration of his home during the Christmas season. He lives at 2383 E. Main.

Longbons' Career Leads Six Recent Retirees

Six Staley veterans retired recently, their combined careers representing 193 years of service to the Company.

Senior employee in the group was **Tom Longbons**, a 43-year veteran, who retired as manager of the Painesville, Ohio, plant. He was hired in 1919, went to Ohio as assistant manager when the plant first opened there in 1939, and was named plant manager in 1945.

Eugene Roberts, retiring Instrument and Controls foreman, had 42 years of Staley service. He was hired as a laborer, became assistant foreman in 1935.

Millard Bean, shift foreman in Soybean Processing, retired with 39 years' service. His career began in 1923 as a laborer in the old Table House.

John Talley, Sr. retired after 32 years as assistant building



LONGBONS



ROBERTS

foreman, Dry Starch. His career began on the Extra Board; he later worked in Modified Starch.

Charles Thompson, retiring as foreman at Painesville, has 20 years' service. He was hired as a senior expeller operator at the Ohio plant.

Howell Taylor retired as a cleaner operator and steep filler with 17 years of service. His career began on the Extra Board in 1945.



TAYLOR

Competitors Gain In Sales And Earnings

At least two competitors have released figures on how well they fared during the past business year.

Both sales and net earnings were up for **Central Soya**. The Company reported sales of \$324 million and net profit of \$6.5 million, compared with \$298 million in sales and net profit of \$5 million for the previous year's business.

Glidden also reported a rise in sales and earnings; sales moved from \$206 million to \$237 million, and earnings rose from \$6.4 million to \$6.6 million.

Commenting on their business efforts, both Companies emphasized increasing competition, lowered profit margins, and their intense and continuing efforts to reduce production costs.

Nine-month reports showed **Corn Products'** sales at \$601 million and net income at \$31.2 million, compared with \$549 million in sales and \$29.6 million in earnings last year.

Hercules Powder, parent of **Huron Milling**, also reported increases with sales up from \$288 million to \$349 million, and net earnings from \$20.8 million to \$25 million.

Penick & Ford does not report sales, but said nine-month earnings had reached \$2.8 million compared with \$3.5 million at the same time last year.

Staley People Set United Fund Pace

Staley employees set the pace for this year's United Fund effort in Decatur and Macon County, pledging \$43,510 — by far the biggest single contribution to the campaign.

Over \$81,000, or 15.7% of the goal, was pledged by Staley people and the Company.

Of 66 divisions and departments, 17 participated 100 per cent; six had better than 90 per cent participation; and eight had more than 80 per cent. Fifty-three matched or bettered their 1961 effort; only 13 divisions and departments failed to match their giving last year.

The average employee pledge this year was \$20.35.

Departments that participated 100 per cent were: Small Machine Shop, Chemical Engineers, 12 Building, Inositol, Engine Room, 13-21 Building, Sewing Room, Facilities Planning, Market Development, Public Relations, Soybean, Law, Labor Relations, Grocery Products, Distribution, Purchasing, and Overseas.

Those with 90-99 per cent participation were: 16 Building, Satellite Shop, Manufacturing (office), Control, Personnel, and Executive.

Included in the 80-89 per cent range were: Machine Shop, Extra Board, Paint-Roof, Brickmasons, Lubrication Oil & Supply, Corn, Research, and Financial.

In the 70-79 per cent participation group were: Oil Refinery, Syrup Packing House-17 Bldg., Pipe Shop, Garage, Feed House-9 Bldg., 4-6 Building, Boiler House-1 Bldg., Special Products-19 Bldg., Starch Pack House-20 Bldg., Instruments and Controls, 5-10 Building, 34 Building, Elevator A, Shipping Inspectors, and the Electric Shop.

Co-chairmen of the 1962-1963 campaign at Staley were Ken Moore, Bill Robertson, and Otto McKee.

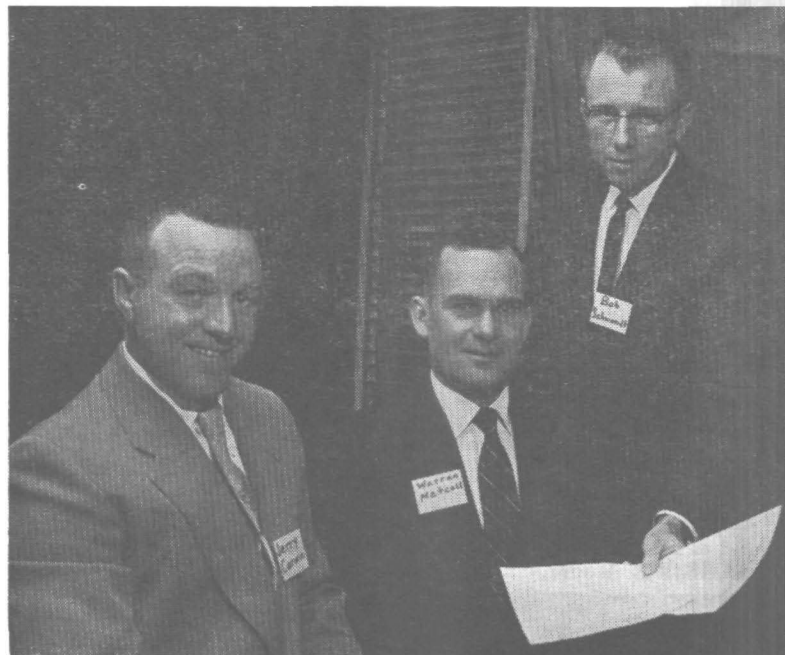
Use Christmas Seals



FIGHT TB and OTHER RESPIRATORY DISEASES

Corwin, Metcalf Top Awardees:

Win Stock In 'Cleanup'



Jerry Corwin (left) and Warren Metcalf were presented Staley stock certificates by W. R. Schwandt, plant superintendent.

Ten award winners in the recent "Plant Cleanup Program," their wives and guests, and Company representatives, gathered in the Office Building's Executive Dining Room on Nov. 28 for a banquet and the awarding of prizes.

The two top winners, Warren Metcalf, tank farm tender in 29 Building, and Jerry Corwin, feed press puller in 9 Building, were each awarded a share of Staley stock for their cleanup ideas.

The other eight winners each received a \$10 check.

The winners of the weekly contests were: Archie Sturgill, feed press puller, 9 Bldg.; John Nickey, senior mechanic, Tin Shop; Charles Flesch, flash drier operator, 9 Bldg.; Basil Carter, lead loader, 17 Bldg.; Fred Martina, senior mechanic, Tin Shop; Ernest Karcher, coal dock leadman, 1 Bldg.; Clyde Thompson, vacuum pan operator, Feed House; and Wilbur Workman, 9 Bldg.

Awardees also received a box of Staley grocery products.

Deaths

Russell Adams, 36, tank farm tender at 29 Building, died October 25. Mr. Adams' Staley career began Aug. 31, 1949, when he was hired on the Extra Board.

Harry Bateman, 75, a retired senior timekeeper in the Manufacturing Division, died October 6. His first Staley job was as a watchman in 1925.

William Braughton, 66, retired senior painter and roofer with 31 years' service, died September 22. Mr. Braughton was hired in 1929 as a laborer.

Donald Doran, 30, died November 2. He was a loader in 20 Building with 11 years of Staley service. His first job was on the Extra Board.

Ira Hayes, 61, air compressor operator in the Engine Room, died September 28. Mr. Hayes' seniority dated from Sept. 28, 1923, when he was hired as a laborer.

Mark Jordan, 52, was a development engineer helper in 59 Building when he died October 7. Mr. Jordan was hired on the Extra Board, had 21 years of service.

Nick York, 55, Mill House, Process Water Treatment, died December 6. Mr. York was hired in 1926 and had been a Staley employee for 36 years.

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Lance A. Wise, Editor
Jack Allsup, Photographer



Staley-AJAF Teen Agers Visit Office, Tour Package Lines, Mechanical Shop

Members of the Junior Achievement Company sponsored by Staley toured the Office Building in November, visited the Mechanical Shops, and saw the package lines in 17 and 20 buildings in operation.

General Superintendent Nat Kessler, a member of the Board of Directors of Junior Achievement of Decatur, Inc., talked with the students and presented the JA Company's charter to its president, 16-year-old Carol Coughlin.

The Staley-sponsored JA Company got off to an enthusiastic start in October after choosing peanut brittle as its product for this school year.

The teenagers meet each Wednesday evening in downtown Decatur's Junior Achievement building and have been making an average of some 80 pounds of peanut brittle during each two-hour session.

To help boost their Company's sales, they also plan to package and sell a combination of mixed



Junior Achievement teenagers sponsored by Staley stopped on seventh floor of Office Building for explanation of current market prices by Ken Maltas, grain division manager.

nuts during the Holiday Season.

Staley advisors for this year's Junior Achievement effort are Bob Mills, Wayne Martin, Jud Strong, Wes Hicks and Dave Pritts.

Blustery Winds Mean More Injuries To Eyes

Blustery winter winds are blamed for a surge in the number of employees reporting to First Aid with foreign-body eye injuries, according to R. A. Hopkins, safety director.

Since the windy season turned the corner in November, the First Aid staff has removed from employees' eyes specks of dirt and cinders, bits of metal and wood, chemical irritants, grain dust — even part of a soybean hull.

"Most of these begin as minor irritants," says Hopkins, "but each has the potential of be-

coming a more serious injury."

"The danger involved," adds Dr. J. J. Symon, medical director, "is that a foreign body may become imbedded in the cornea if it is neglected.

"Besides being quite painful, it can conceivably cloud the cornea and result in permanent damage."

Dr. Symon and Hopkins urged employees not to be neglectful. "Don't be fooled into thinking the body is out of your eye," Hopkins cautioned. "Let First Aid check and be sure."

One lost-time case, demanding emergency room treatment, has been attributed to a foreign-body injury. Eye injuries accounted for 25% of cases reported to First Aid in November.



General Superintendent Nat Kessler presented AJAF charter to Carol Coughlin, 16-year-old president of teenage Company.

Christmas Traffic Toll Expected High

Eighty-two per cent of the 37,600 Americans who died in traffic accidents last year were victims of driving error — too much speed, reckless driving, drunken driving, and others, according to figures compiled by Travelers Insurance Co.

Faced with a long Christmas weekend when many of them will be traveling, Staley employees must be doubly alert. Saturday and Sunday accidents accounted for 14,550 dead and over 1-million injured last year, and the rate is always accelerated on the holiday weekends. Almost 29% of the accidents occurred from 4-8 p.m.; nearly 25% took place from 1-6 a.m.

Five Cents For First Class:

Postal Rate Increase January 7 Will Decrease P.O. Operating Deficit

A revised scale of postal rates effective Jan. 7 boosts the cost of mailing a first class letter from 4 cents to a nickel, and hikes the cost of an air mail letter up a penny to 8 cents.

The changeover to the new rates represents a 25 per cent increase for each first class letter, the class more often used by most Post Office patrons.

For Companies and other organizations that mail en masse, the increase is another inescapable rise in the cost of doing business. Staley's postage bill — which was over \$84,000 for first and

fourth class mail alone last year — is expected to be near \$105,500 for the same service in 1963 on the basis of the 25 per cent increase.

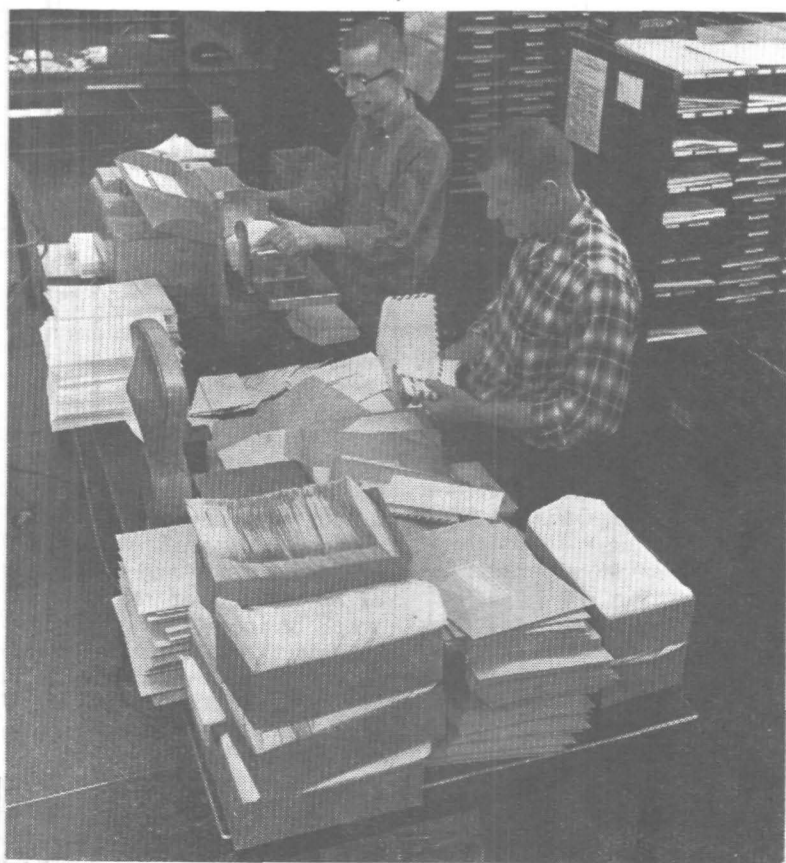
Third class mail is also affected with higher rates plus increased cost of bulk mailing fees and application fees to use it. The Company spent over \$4,000 on third class mail last year.

Postal cards are also included in the new rates, up from 3 cents to 4 cents.

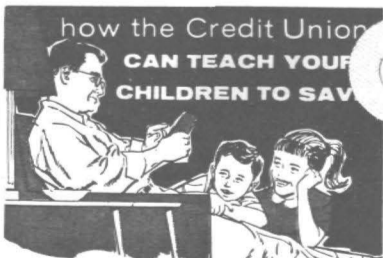
Revenue from the increased rates will be used to decrease the Postal Department's operating deficit and to make possible wage and salary increases for its employees.

In other New Year postal developments, the Post Office Department will enforce its regulation that letters' outside dimensions must be at least 3 inches high by 4 1/4 inches long, something to remember when buying stationary for Holiday gifts.

"And now, gentlemen," continued the Congressman, "I wish to tax your memory."
"Good Heavens," muttered a colleague, "why haven't we thought of that before?"



Larry Wood (left), messenger, and Charles Willard, supervisor of mailing, process part of a day's routine mailing.



Nothing like teaching them to save while they are still young — so help your youngsters develop the saving habit by opening an account for them at the Staley Credit Union. They will be thrilled to watch their savings grow — and so will you.

DEVELOP THE SAVING HABIT AT YOUR CREDIT UNION