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Gunther Agreement Big Step in Staley Plans To Build in Soy Protein Field

Acquisition of Gunther Products, Inc., adds a new dimension to the Company's plans to build in the field of soy proteins and enhances our capability to serve the important food industry with a broad range of ingredients.

The Galesburg, Ill. firm is best known for its pioneer technology in the field of highly modified soy proteins, which are used as whipping agents in confections and prepared foods as substitutes for gelatin, egg albumen and caseinates (milk proteins).

Chairman A. E. Staley, Jr., described the recent acquisition as a key step in the Staley Company's previously announced plan to build in the field of specialty soy proteins and reduce its heavy-volume, low-margin commitments in basic soybean oils and meal.

The first step in that plan was disposition of the Company's Painesville, Ohio soybean plant last month.

"Gunther brings to Staley a high level of protein technology," he noted. "This, combined with our widespread production capabilities and marketing organization should yield a highly satisfactory combination for growth in the food ingredients field."

Upon consummation, Gunther Products will be merged into Staley's food ingredients organization, which produces a variety of starches, syrups, dextrose,

spices and flavorings as well as soybean derivatives.

Gunther's management, plant and offices will remain

in Galesburg, Ill., where the firm was founded by Drs. J. K. and Robert C. Gunther in 1949.

Charlotte Labs Enhances Staley Line for Textiles

Addition of Charlotte Chemical Laboratories, Inc., to the Staley Company expands the Company's capacity to serve a wide range of customer needs in the textile industry, one of the most important consumers of our products.

The Company announced July 15 that an agreement had been reached to acquire Charlotte Chemical Laboratories, producers of auxiliary chemicals for finishing, dyeing and printing of textile materials.

Chairman A. E. Staley, Jr., said the move is designed to broaden the Staley Company's position as a supplier to the textile industry, adding auxiliary chemical technology to complement the Staley product line for textile sizing and finishing.

He noted that combinations of auxiliary materials, including synthetic polymers and starches, are of increasing importance in textiles in accordance with the trend toward fabrics incorporating both man-made and natural fibers.

"The addition of Charlotte Labs' long established product line and high level of technology will substantially reinforce our ability to provide the most advanced line of sizings, finishes and other products for textiles," Mr. Staley said.

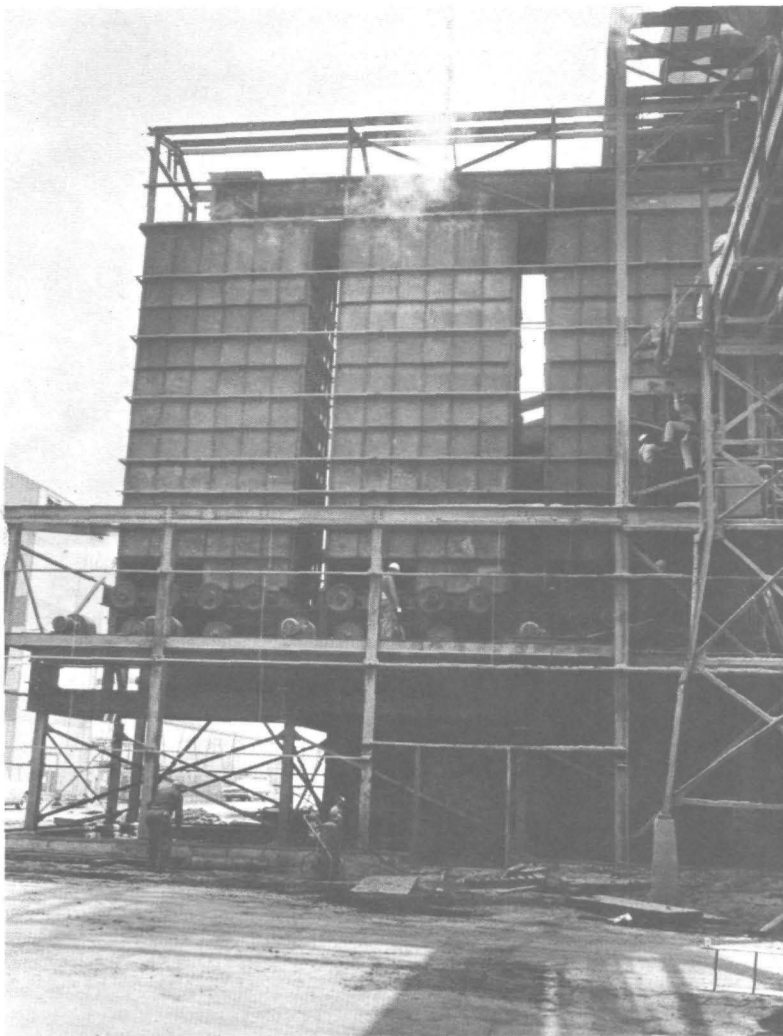
(Continued on Page 2)

Graphics Process To Be Introduced

The Company's new pre-press color proofing process will be unveiled at the National Association of Photo-Lithographers annual convention in Chicago September 3-6.

It will mark the first public demonstration of the Staley discovery, which has generated a substantial amount of excitement in the printing industry because of its breakthrough potential as an easy and inexpensive way to make color proofs without testing color separations on the press.

(See related story on Page 3.)



FEED PROJECT MOVES AHEAD—A project involving rearrangement and addition of equipment in 75 Building is well underway to enable production of two new corn feeds.

Project Moves Ahead For New Corn Feeds Capacity

Construction is well under way at 75 Building-Feed Packing on a project that will enable production of two new corn feeds, enhancing the Company's position as a major supplier to commercial cattle and poultry growers.

Upon completion of construction and equipment installation, projected for late this year or early 1970, the new facilities will begin producing a high-carbohydrate hominy feed and high-protein dried steep liquor concentrate.

The project represents significant growth potential for the Company in that there are no other products identical to our hominy feed and dried steep liquor concentrate currently on the market.

Numerous actual nutritional and feeding tests have been conducted on the new products at several universities, including the University of Connecticut, University of Arkansas and Texas A & M University, in addition to Staley Research.

All test results appear highly favorable on the nutritive value of dried steep liquor concentrate in growing turkeys and broiler and layer chickens. Additional test work on hominy feed, which appears to have a sizeable potential market in cattle feeds—particularly dairy feeds—is planned for this summer at Cornell University, Mississippi State University and other locations.

Ken Wright, director of feed nutrition, and Bob Emmons, corn feeds manager, have had key roles in the product development and market testing activities, along with Sam Shanklin, feed nutritionist, and Ely Balgley, director of marketing research.

According to Rodger Snelson, project engineer, the 75 Building installation involves rearrangement of equipment and changing the

product flow within the building, adding dust collection equipment and live-bottom bins (so-called because of their built-in conveyors), making drier modifications and putting in a pneumatic conveying system between 75 Building and the Feed House.

Production of gluten feed will be suspended in favor of the two new special purpose feeds, which are made from ingredients that now go into gluten feed.

Most of the equipment modifications have been completed and current work is devoted to installing additional equipment in both 75 Building and the Feed House for processing and conveying the new products.



MORRISVILLE PLANT PLANNING—Production managers and line foremen have been vitally involved in key aspects of planning the most advantageous layout of facilities for the Company's new corn refining plant in Morrisville, Pa. Discussing the proposed layout over a plant model are, from left, John F. Homan, syrup and dextrose production manager; Fred Quintenz, area foreman, syrup and dextrose section; Paul Breyfogle, production manager, starches and dextrans; Harry Atkins, general foreman-dry starch; Wayne Blick, building foreman, Mill House; and Tom Wheatley, corn milling production manager. They and their counterparts have been involved in many meetings for the project.

Five 40-Year Staley Veterans Head Employees Marking Service Milestones

The Staley News congratulates the 58 employees who marked service anniversaries during May and June, ranging from 10 to 40 years.

Heading the list are five 40-year veterans. The five and their service anniversary dates include:

James L. Carter, Millwrights Shop, June 13

Ralph F. Clifton, Engineering & Maintenance, May 16

Herbert W. Harless, Electric Shop, June 31

LeRoy Parker, Dry Starch Section, June 23

Henry A. Scherer, Industrial Engineering, May 24

Other employees observing service anniversaries in May and June include:

35 Years

Rankin P. Baum, Lubrication and Oil Supply, May 5

Lynden W. Etcheson, Small Machine Shop, May 17

James H. Galloway, Jr., Engineering & Maintenance, June 1

30 Years

Robert R. Clark, Sr., Engineering & Maintenance, May 23

Stanley F. DeJanes, Refined Oil Sales, May 17

Richard L. Nagle, Consumer Products, June 22

Otto Oak, Yard Department, May 12

Kathryn Rhodes, Consumer Products, June 21

25 Years

Charles A. Bradley, Instrument & Control Shop, June 8

Ernest W. Gerk, Yard Department, May 18

Ann L. Hague, Control Division, May 8

Rudolph H. Sowa, Elevator C, May 18

John E. Travis, Control Lab, June 5

20 Years

Marvin L. Asmus, Jr., Vico-Asmus Department, Detroit, May 1

Dennis L. Durbin, Plant Protection, June 1

William E. Gibbons, Bulk Syrup, June 2

Theodore W. Jackson, Boilermakers, June 8

Donald A. Kush, Grocery Products Packaging and Shipping, June 16

Floyd Maddox, Control Lab, June 27

Ralph F. McLaughlin, Jr., Commodity Group, June 16

Joseph T. McElyea, 12 Building, June 27

Arthur L. Mense, 20 Building, June 24

Elmer F. Miller, Consumer Products, Wichita, May 1

Lewis J. Mitchell, 20 Building, May 31

Wilbur F. Morrison, Boiler Room, June 1

Robert L. Owens, Boilermakers, June 1

William H. Reimer, 12 Building, June 27

Claude L. Stine, 20 Building, June 2

Robert G. Wittig, Syrup Refinery, June 23

15 Years

John P. Bolas, Industrial Marketing, Cleveland, June 3

Larry L. Borrow, Pipe Shop, June 24

Charles T. Frey, Commodity Group, June 22

Harry L. Johnson, Millwrights Shop, June 24



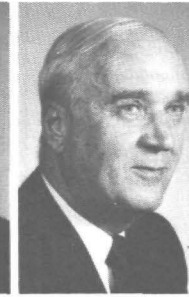
Clifton



Harless



Parker



Scherer



Baum



Etcheson



Galloway



Clark



DeJanes



Nagle



Rhodes



Bradley



Gerk



Hague



Sowa



Travis

Jesse F. Jolly, Engineering & Maintenance, June 21

Gerald L. Miller, Commodity Group, June 28

Max A. Napierski, Pipe Shop, June 25

Robert E. Nisbet, Facilities Planning, June 1

George M. Prust, Industrial Relations, June 14

John D. Robinson, Electric Shop, June 25

10 Years

Harold W. Avery, Staley Chemical, May 4

Bryant E. Bomball, Commodity Group, May 21

William J. Budds, Control Division, June 24

John P. Crane, Machine Shop, June 25

Edwin M. Hughes, Commodity Group, May 18

Robert W. Magruder, Facilities Planning, June 15

Wayne S. Martin, Purchasing, June 29

Robert H. Moore, Staley Chemical, June 29

Darrell J. Smith, Electric Shop, June 17

Richard G. Smith, Industrial Marketing, May 11

Donald F. Thompson, Electrical & Mechanical Engineering, May 18

Russell B. Trowbridge, Jr., Commodity Group, June 1

George R. Virgil, Starches and Dextrose, June 8.

New Sign Keeps Employees Posted on Accident Record

A new, electronics sign designed to increase employee awareness of on-the-job safety in a unique and interesting way was recently installed at the main gate entrance to the plant.

Wired with blinking red, yellow and green lights similar to a stop and go traffic signal, the sign is being utilized to keep employees posted on daily progress of a Safety Department drive to reduce lost-time accidents.

Carrying the theme, "Safety Cannot Take a Vacation", the sign indicates how many days the plant has gone without a lost-time accident.

When a 15-day period without a lost-time accident is achieved, the sign blinks its green light continuously. If a lost-time accident occurs, the red light blinks for 24 hours,

returning then to a full-blinking sequence until a 15-day record has again been established without a lost-time accident.

Safety Director Don Brown said the department's goal of a significant reduction in lost-time accidents during the current fiscal year is well toward being accomplished.

Through the middle of July, the Decatur plant had experienced 21 lost-time accidents, some 30 percent lower than the same period a year ago.

"We'd like to see that figure unchanged for the rest of the year," Brown said. "The sign will serve to keep employees more aware of how we stand on a day-to-day basis, and be a constant reminder that safety is an important part of their jobs."



FAMOUS VISITOR — Denny McLain, pitching ace of the world champion Detroit Tigers baseball team, chats with Dan Comp, consumer products facilities supervisor, at the Municipal Airport during a recent visit to Decatur and the Staley Company. McLain, the first pitcher to win 30 or more games in one season since Dizzy Dean more than 25 years ago, operates his own charter flying service, and flew Lowell Miles, Sno-Bol plant manager, to Decatur on business.

Satterfield Named To New Public Relations Position

An information services manager has been added to the Public Relations staff to provide increased service to trade news media and general news gathering sources.

G. David Satterfield, who has been public relations supervisor at the Marbon Division of Borg-Warner Corp., Parkersburg, W. Va., for the past five years, has been appointed to the newly-created post.

Prior to joining Marbon, Satterfield was a public relations account executive with the Pittsburgh advertising agency of Ketchum, MacLeod and Grove for a year and employee communications supervisor for the chemicals division of Union Carbide Corp., Charleston, W. Va., for two years.

In addition to public relations liaison with the trade press covering the various markets served by Staley, Satterfield will be responsible for the creation and production of Company literature and general public information services.

A native of Clarksburg, W. Va., Satterfield received a B.S. degree in journalism from West Virginia University, where he was editor of the student newspaper.

Charlotte Labs

(Continued from Page 1)
The textile industry ranks second to paper as the largest single industrial user of starch.

Upon consummation, Charlotte Chemical Laboratories will be the independent textile auxiliary chemical operating unit within the Staley Industrial Marketing Group.

The firm is well-known for its carriers, which are used in the dyeing of polyester and the blends of polyester with natural fibers. It also supplies many other specialty chemicals used in dyeing a multitude of man-made fibers processed by the textile industry.

Charlotte Labs recorded sales of \$2.3 million in 1968, to the textile and allied industries.



STOCK AWARDED — Arnold Blair, left, Control Division, is the latest employee to win Staley stock for referring a professional-level job candidate to the Company for employment. John Halvachs, Employment, presented Blair with two shares of stock recently for Blair's referral of two persons subsequently hired by the Company.

Company Enters New Field With Formation Of Graphics Division

News reports of the formation of a new Staley Graphics Division, based on the discovery of a pre-press proofing process, gained national attention recently and sent Company stock soaring to historic highs.

The new Graphics Division will develop and market the new pre-press proofing process developed by Staley through the Columbus Laboratories of Battelle Memorial Institute.

Named to head the new division is William C. Lamparter, formerly chief of the Paper, Packaging and Graphic Economics Division of Battelle.

Chairman A. E. Staley, Jr., in announcing the discovery and formation of the new division, said the process utilizes a new concept for proofing color separation positives for use in the lithographic process.

"This technology is new and unproven commercially," he said, "but appears from preliminary studies to have good potential for this small and highly specialized segment of the graphic arts industry."

Mr. Staley indicated the new process might be introduced the latter part of 1969 providing the completion of equipment design and finalization of the process sequence can be completed on schedule.

Battelle, which conducted a number of tests and studies of the new process in connection with the Staley discovery, is one of the nation's foremost independent research installa-

tions, with widely acknowledged expertise in the graphic arts field.

When development work is completed on the new process, it is expected to enable lithographic businesses to produce color proofs, or tests, before the printing plates are installed on the press. This offers time and money-saving advantages over conventional methods of proofing plates on the press, called press proofs.

Unlike some other pre-proof processes, the Staley process requires no separate facility, safe lights or humidity controls, and features a completely dry developing stage that requires no setup or cleanup time.

The new process is based on a photophysical mechanism for producing a dry powder image, which results in an inherently simple means of making full-color reproductions of photographic quality on a single sheet.

The Staley process is equally suited for making high resolution black on white images of photographic quality.

The system is designed for use by printers, platemakers, cameramen and graphic arts agencies as a means of checking positive color separations prior to platemaking.

It thus serves as a guide for these businesses and their customers alike prior to installing the plates on the press for printing such pieces as annual reports, magazines, brochures and other publications.



SYSTEMS COURSE GRADUATES — Richard Hanson and Michael Lents, seated from left, display certificates of completion they received recently marking their completion of a Company-sponsored, year-long systems course. On hand to congratulate them were, standing from left, Bob Richardson, chief industrial engineer, Manufacturing Vice President Nat Kessler, Systems Division Manager Lee Crouse and Robert Sparks, systems project leader.

State Income Tax May Not Hit You As Hard As Might Appear

Many employees are pondering just how the new state income tax, enacted by the Illinois General Assembly, will affect their paychecks when it starts being withheld from earnings paid on or after August 1.

Upon examination, it appears as if the tax may not hit you as hard as you might think.

To find out what the state income tax may mean to employees, the Staley News interviewed Company Tax Manager Walley Holden about the implications of the law, which call for a 2½ percent tax on an individual's income after allowable exemptions.

As an example, Holden used a typical Staley employee with annual earnings of \$8,000, and calculated what his state income tax would be.

Using the \$8,000 figure, here is how the tax would work out for the typical employee, who is married and has two children:

Annual earnings	\$8,000
Exemptions at \$1,000 per family member	\$4,000
Taxable income	\$4,000
2½ percent tax on taxable income	\$100

While \$100 may still sound like quite a lot, most people won't actually be paying that amount, Holden explained.

The reason is that the state income tax amount is an allowable deduction on your Federal income tax return if deductions are itemized.

On that basis, the married employee, with two children, earning \$8,000 a year would fall in the 19 percent Federal income tax bracket. Minus the 19 percent, the employee's effective income tax cost is reduced to \$81.

Another factor involved is that the Illinois Legislature has approved a bill now being considered by the governor that exempts one household of furniture and one automobile from personal property tax.

For the typical Staley employee owning five rooms of furniture and driving a 1966 Chevrolet, for example, passage of this bill would create another reduction of approximately \$40, lowering the effective cost of his state income tax to slightly more than \$40, or 75 cents a week.

Graphics Division

Protzman, Magidson Named To Vice President Posts

Dr. Thomas F. Protzman and William H. Magidson have been named vice presidents with the Company's newly-formed Graphics Division.

Dr. Protzman has been appointed vice president, research and manufacturing. Magidson has been named vice president and legal counsel.

The two new vice presidents will relocate from Decatur to Columbus, Ohio, where the Graphics Division will establish a headquarters for its operations.

Dr. Protzman has been director of Applications Research since 1963. Prior to that, he was section manager, Physical Sciences, for three years. He joined Staley in 1957 as group leader, Evaluation Section, in the Research Division.

After completing undergraduate work for a B.S. degree in physics at Oberlin College, Dr. Protzman attended Ohio State University, where he received his M.S. and Ph.D. degrees in physics.

Magidson has been a senior patent attorney since 1965, and was a patent attorney with the Company for five years before that. Prior to joining Staley in 1960, he served as a patent examiner with the Federal Government and as a patent attorney for GAF Corp.

Magidson received a B.S. degree in chemistry from Northwestern University, where he also completed requirements for a J.D. degree in law.

AIW Sponsoring Monthly Session Of Bloodmobile

The Allied Industrial Workers, A.F.L.—C.I.O., which includes Local 837 at Staley, is sponsoring the Red Cross Bloodmobile session for August.

The monthly blood collection will be conducted from 11 a.m. to 5:30 p.m. on August 15 at the Industrial Workers' Hall, 1202 E. Eldorado St.

Prizes, such as a portable television set, Cardinals—Cubs baseball tickets, Chicago Bears football tickets, record albums and other items, will be given away in drawings held in conjunction with the monthly session.

Donors registering to give blood will be eligible to participate in the drawings. The session is open to all Staley employees and the general public.

New Income Tax Designed To Place Heaviest Burden on Corporations

While individual taxpayers will collectively account for a significant sum in the State Treasury under the new state income tax law, the law is designed to place the heaviest burden on corporations.

The Staley Company, under provisions of the new law, will have to pay taxes at the rate of 4 percent on its income applicable to Illinois.

On the basis of last year's income, the Company's state income tax bill would figure out at more than \$350,000.

In addition, it appears that the Illinois income tax law gives harsher treatment to corporations than do similar laws in neighboring states, where many of our competitors in the corn and soybean processing industries are located.

The table at right shows the comparison.

Iowa Tax Break

While it looks as though companies in Iowa, with more than \$100,000 in net profit applicable to Iowa, are being hard hit, the 50 percent

Federal income tax deduction allowance reduces the 8 percent tax down to 6 percent. In addition, Iowa's apportionment factor for calculating state income taxes for corporations is based solely on sales of goods delivered within Iowa.

Therefore, Iowa corporations doing most of their business in other states have a decided advantage. Since there are no major marketing centers—like Chicago—in the state, Iowa companies can easily take advantage of this situation by selling most of their production outside the state.

In Texas, where other competition is located, there is no income tax at all.

The Illinois income tax law has an apportionment factor that includes property, payroll and sales applicable to Illinois. With the exception of Indiana, with its 2 percent state income tax, Illinois is the only state which contains all three items in its apportionment factor.

While the Company does not object to the state income tax's intended use—to alleviate what Gov. Ogilvie has termed a state financial crisis—the tax will have an impact on Company profits.

State	Tax Rate	Federal Income Tax Allowed As A Deduction
Illinois	4%	No
Indiana	2%	No
Missouri	2%	Yes
Kansas City	½ of 1%	No
St. Louis	1%	No
Iowa - First \$25,000	4%	
\$25,000 - \$100,000	6%	
Over \$100,000	8%	50%

Higher Earnings, Record Sales Posted 3rd Quarter

Increased earnings, record sales and a forecast of good results continuing into the fourth quarter highlighted the Company's third quarter financial report issued July 10.

Net earnings for the three months ended June 30 totaled \$1,948,000 or 76 cents a share, compared with \$1,320,000 or 51 cents a share for the same period a year ago.

Sales for the quarter totaled \$75,168,000, a 9 percent increase over the \$69,185,000 recorded in the third quarter last year.

Chairman A. E. Staley, Jr., attributed the increases primarily to strong gains in syrups and dextrose, along with higher volume in industrial starches.

Among other divisions, consumer products volume increased appreciably, he said, and gains were also recorded in the Company's international business.

Mr. Staley indicated that he expected results to remain

good in the fourth quarter, but somewhat lower than the previous year, when strikes in the corn refining and soybean industries resulted in unusually high performance.

For the nine months of the current fiscal year, Company net earnings stand at \$5,752,000 nearly double the earnings of \$2,938,000 for the first nine months of fiscal 1968, when prices for some of our major products were severely depressed.

Per share earnings for the first three quarters stand at \$2.22, up from \$1.12 a share for the same period a year ago.

For the nine months, Company sales stand at a record \$220,477,000, an increase of more than \$20 million over sales of \$199,946,000 in the first nine months of fiscal 1968.

The Manufacturing Division has produced record grinds to support the stronger sales performance.

Realignment in Research Latest Step In Total Company Reorganization Plan

The overall Company reorganization plan moved ahead recently with the realignment of key management responsibilities in the Research and Development Division.

Effective July 16, the division's operations were divided into four major departments, reporting to Dr. James A. Bralley, vice president, Research and Development.

Heading the four departments are:

Dr. Robert M. Powers, Industrial Products R & D

Dr. William P. Hagenbach, Engineering R & D and General Services

Dr. E. E. Fisher, Food Products R & D

Dr. Hans Wolff, Soybean Products R & D

The Industrial Products Department within the division is composed of the Polymer Development Laboratory, under the direction of Donald L. Johnson; Textile Applications Lab, under E. H. Grosse; Paper Applications Lab, under Leonard F. Vanderburgh; Industrial Starch Development Lab, under Edward J. Koval; Special Projects Lab, under Charles S. Nevin; and the Technical Service Lab for Adhesives and Paper, under C. W. Turner.

Engineering Research and General Services consists of the following operational units, headed by those persons



Powers

Hagenbach



Fisher

Wolff

noted: Process Service, Byron L. Fast; Process R & D, Roger S. Leiser; Pilot Plant, Warren L. Wollrab; Operations Supervision & Budget Control, Norman A. Kocher; Corporate Analysis Labs, Han Tai; and Physical Chemistry Research & Services, J. A. Wagoner.

Food Products Research and Development includes the Food Applications Lab, headed by R. R. Hahn; Syrups Development Lab, A. W. Turner; Process Development Lab, Art Schoepfer; Food Products Development Lab, Frank Verbanac and Food

Products, Technical Service, Michael W. Kossoy.

Soybean Products R & D is composed of Protein & Oil R & D, under Lester P. Hayes; Soybean and Foods Development; and Soybean Process Research.

In addition to the four major department heads, the Research Library, under Mrs. Ann Seidman, and the Patents Department, headed by Charles J. Meyerson, will report directly to Dr. Bralley.

The realignment coincides with the overall Company reorganization plan, based upon group profit centers.

In a previous move, consumer research was realigned as part of the Consumer Products Group, headed by Frank H. Wagner. This move and other facets of the Research and Development reorganization permit product accountable, group-type research to be carried out.

Under the plan, commercial guidance of the Soybean Products R & D effort has been assigned to the Commodity Products profit center.

Industrial Products R & D, Foods Products R & D and three departments of Engineering R & D—Process Service, Process Research and the Pilot Plant—have been assigned to the Industrial Marketing profit center now in preliminary formative stages.

Safety Project Features Fire Extinguishers' Sale

Through the middle of July, employees had purchased 888 handy fire extinguishers, tailored for use in the home, boat or camper, during a special off-the-job safety campaign being conducted by the Safety Department.

Safety Director Don Brown said the sale of fire extinguishers has exceeded expectations in employee response to the program.

"We've been deluged with requests, have had to reorder extinguishers three times and it looks as though we'll have to get more again by the end of the month," he said.

The "American-LaFrance" fire extinguishers, being offered at the low price of \$6.50 each—a substantial savings from regular retail cost—is state and Coast Guard approved. It comes complete with a clip-on attachment for hanging on a wall.

Damage Prevented

Brown said one employee, Joe Gipson of the Control Lab, has already made use of the extinguisher he bought through the Safety Office. Gipson reportedly saved his truck and garage from serious damage by extinguishing a gasoline fire, ignited while he was cleaning the truck's brake drums with gasoline.

Brown said the fire extinguishers are being made available to employees through a Safety Department program on home safety for employees.

"We want to remind employees that safety is a 24-hour responsibility and not something to be forgotten once they leave their jobs," he said.

The easy to operate fire extinguishers weigh 2 3/4 pounds and are approved for use against chemical, electrical, grease and oil fires.

Employees may acquire an extinguisher by contacting the Safety Office. Purchase of an extinguisher may be made through a payroll deduction.



NORMA GUYSINGER poses with handy fire extinguisher.



NEW SAFETY SIGN—Donna Mundy, medical clerk-steno, points to theme of new Safety Department campaign to reduce lost-time accidents. As part of the campaign, this new sign was recently installed to keep employees posted on daily accident status. (See story on Page 2.)

Staley Chemical Begins Reorganizing; Three Named to Key Manager Posts

Three Staley Chemical managers have been given expanded responsibilities as heads of marketing units in a reorganization of the division.

Named by General Manager Robert J. Polacek to head units within the division are:

Hans W. Haemisegger, assistant general manager, leather finishes

John C. Jadel, assistant general manager, polymers

John F. McCarthy, assistant general manager, adhesives.

The new assistant general managers will be responsible for coordinating the sales, manufacturing, technical service and product and market development functions in their respective areas.

Concentrated Effort

In announcing the reorganization and appointments, Polacek said, "The reorganization will enable more concentrated effort and control over these related but distinctly different parts of the division's total operations."

"It will have the additional advantages of greater coordination of the product and market development activities in each unit, along with enabling swifter and more decisive response to customer requirements and needs."

Staffing in Progress

Organization and staffing, including several additional appointments to advanced responsibilities within each unit, are in progress.

Haemisegger, a native of Zurich, Switzerland, had been leather finishes marketing and laboratory manager at Staley Chemical for the past year. Prior to that, he held managerial posts at Newark Leather Finish Co. for 19 years.

He holds a B. S. degree in chemistry from Zurich State Technical College.

Jadel had been sales manager at Staley Chemical for the past two years. Before that, he was sales manager of the Morningstar Products Division of International Latex & Chemical Corp., and held marketing managerial posts with Celanese Corp. of America.



Haemisegger

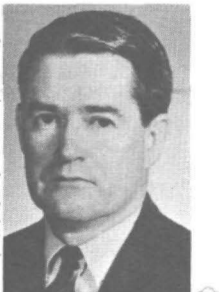
Jadel

A native of Toledo, Ohio, Jadel received a B.S. degree in chemistry-management from Bowling Green University and a M.A. in marketing from Indiana University. He has also done postgraduate work at New York University.

McCarthy had been manager of administration at Staley Chemical for the past year after being manager of the adhesives laboratory for eight years. He joined the Company in 1960.

A Medford, Mass., native, McCarthy received a B. S. degree in chemistry and a M. S. degree in organic chemistry from Boston College.

Headquartered in Kearny, N. J., the Staley Chemical Division was formed last October when the Staley Company's former UBS Chemical Division was combined with the Newark Leather Finish Co., acquired by Staley in February, 1968.



McCarthy