

# STALEY NEWS

Vol. 3—Page 57

BY AND FOR STALEY PEOPLE

April 1, 1940

## EXPORT ORDERS CONTINUE TO CAUSE BULGE IN OPERATIONS

The monthly jaunt around the sales offices has yielded some interesting last minute news items as March closes to conclude our first quarter operations. Briefly:

OUR EXPORT BUSINESS has provided the volume that has given Staley's one of its best first quarters from the standpoint of tonnage—produced and shipped. Roughly about 10 days of each month's operations have been required to manufacture our export products.

IN DOMESTIC BUSINESS, the entire industry has encountered a decline which has followed the general recession all over the country. The decline in domestic volume has been significant enough that except for the unusual export business, Staley's would have had to go on a curtailed schedule.

DOMESTIC BUSINESS is the bread and butter business here at Staley's. It is the business that paid our wages in the past. It is the business that we will have to get if we stay in business tomorrow.

NO ONE is mistaking the fact that our export business is an unusual bit of extra good fortune for the company. For that reason it has been necessary for everyone to lengthen their stride a bit to handle it, else expansion based upon the belief that it would continue would result in costly dislocations and retrenchment when the business disappears.

SUMMED UP, our domestic results have been only fair. Exports have been exceptional. The combined result has produced a much better than average volume for the quarter.

WHERE DO WE GO FROM HERE? Renewed efforts will be made to increase domestic business to prevent any loss of work that might result from a decrease in exports, thought to be possible a month ago and now appearing about to take place.

TOO LATE for this issue to discuss the possible results, came news that corn products are now on the British list of goods requiring *import permits*.

TOO SOON to say what this will mean but the evidence is that governmental officials in England now want to know who is buying corn products and what quantity is being bought. This knowledge is preliminary to any action they might take. What that action will be will be learned only as time passes. Hence, exports now appear a step surer of declining and our sales department is more determined to increase dom-

estic sales. No one wants to lose the added hours, wages and business that exports mean to us. All are anxious to share in all the export business possible, while it lasts.

### FOR YOUR STALEY HISTORY BOOK.

Our export business during the first three months of this year resulted in almost as much tonnage as during the entire year of 1939.

Domestic bulk sales were only fair. Curtailment in the production of cotton goods and the disappointing nature of the Easter candy business is the cause.

Feed sales have been reasonably constant but shipping instructions have been sluggish and hard to get. The volume of business has been about the same as a year ago.

The Oils Division has joined the Export department in the matter of record making. March was the best month in the history of the company. Improved quality which has attracted an increasing number of customers is described as the cause by the division manager who points out that we have the latest and most modern equipment in the industry and that Staley's, even now, are preparing to offer even better service and quality by the installation of additional refining equipment which should be completed in the next sixty days.

AROUND THE CORNER. What may we expect in business next month? Based upon available information our forecast is. — Better business in Domestic bulk lines. This is based upon a price increase which went into effect March 25th which usually results in a flurry of orders, and the rather general expectation that business conditions will improve.

Package goods may be better although a price decline on March 25th will be hard to overcome. The estimate is based upon the determination of the package goods department to increase its sales, and the price decline which was made as a measure to meet the offers of competitors who are offering special deals to the trade.

Feed sales should improve. We still have just as many animals to feed and lowered orders this month have been largely due to lack of optimism among feeders and chick raisers. This dull cast must pass sometime, however, it is generally recognized that demand for feeds of all types drop off materially when grass is available.



## FELLOWSHIP CLUB

ELECTION APRIL 16

## Candidates Must File Nominations

The Annual Election of the Staley Fellowship Club will take place April 16, at which time three governors and a new president, vice-president and secretary will be elected. Fellowship Club members who wish to become candidates for these offices must file their nominations with Dan Dayton, Secretary of the Club, at least seven days prior to the election. Nominating blanks, which must bear the signature of the office seeker and one other Fellowship Club member, may be secured from John Anderson, Manager of the Fellowship Club, or Dan Dayton, Secretary.

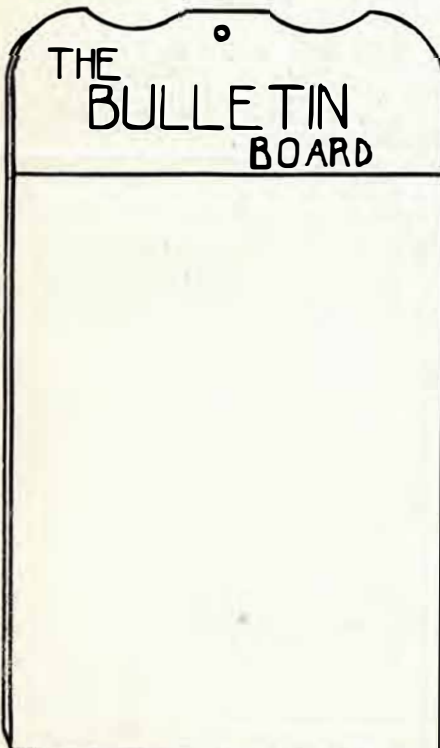
Placards announcing the polling places and the voting hours will be posted throughout the plant, but for convenience are as follows:

From 7:00 to 11:30 A. M.—Fire House.

12:00 to 2:00 P. M.—Third Floor Office Bldg.

2:30 to 4:00 P. M.—Fire House.

10:30 to 11:30 P. M.—Fire House.



## IT'S MURDER

Dramatic Club Goes Into Rehearsal  
On "The Night of January 16th"

The Staley Dramatic Club has begun rehearsals on a dynamic comedy-drama in three acts involving a murder mystery which is to be presented in the near future. Twenty-three members of the Dramatic Organization under the direction of Arba Reynolds, completed final tryouts for parts on March 25th, and immediately began rehearsals on one of the most popular plays of the current season.

"The Night of January 16th" is creating considerable furor in Hollywood this week as attempts to cast the play for movie filming are giving directors and producers headaches. Don Ameche doesn't want to take the lead which would cast him in a gangster's role, but this precedent, if any, was given no weight by the Staley group and its capable directors. Wayne Gray has been selected to place his reputation on the altar before Staley audiences when he portrays the gangster role.

The entire setting of the play is to be in the trial room of the Superior Court of New York where witnesses and jury have been assembled to find out what took place the night of January 16th and how and why.

The enthusiasm of the cast and the Staley Dramatic Club for the comic and dramatic possibilities in "The Night of January 16th" is indicative of another fine production for members of the Fellowship Club and their families who are to be admitted free.



## FOR SALE:

1 Oil burner brooder for 3-5 hundred chicks, 3 large drinking fountains and 3 large feeding troughs, all for \$10.00. Also 1 bassinet, reasonable. These items can be seen at 2245 East Locust St. after 3:30 P. M. any day.

## WANTED:

Plowing, harrowing, scraper work and grading. Will plow and harrow one lot for \$1.50, two lots for \$2.50. Scraper work and grading at reasonable rates on contract basis. Call 881-Ring 5. Henry Buckley.



There are several kinds of corrosive chemicals in use in our plant and it is a compliment to the men who handle them that we have gone almost a year without having a lost time accident caused by them. The last one happened on April 11 last year when a man (who was not wearing goggles because the job was so small) had a drop of caustic splashed into his eye and lost three days time as a result. The supply gang of the Yard Department deserves most of the praise for this record because they handle carbonyls and drums of corrosive chemicals every day. They are not being hurt because they are wearing rubber chemical goggles that will keep the splash out of their eyes when it comes and they are also wearing rubber gloves and aprons where they are necessary. Men in process departments all through the plant deserve some praise too because they are also handling chemicals safely.

A football team that won't be beat, can't be beat. A man that won't be hurt—can't be hurt. But the fellow who says, "Well, accidents are bound to happen. Some things just can't be avoided," is going to be hurt. Most accidents are caused by mental condition. If you need proof it is in the Safety files. One man can work on a job that is admittedly dangerous and never be hurt because he makes sure before he starts that he is doing the job the safe way. Another man can work on a job with equipment and conditions as safe as human ingenuity can make them and be hurt by tripping over his shoe lace and falling. Safe working conditions are important and we are constantly trying to make them safer but—that is only part of the job. We will never make a really outstanding safety record until the man behind the axe (that's you) decides that he won't be hurt. Try keeping that in mind all day and you'll find the job goes easier.



Published Twice Each Month  
 By The Personnel Department  
 For The Employees Of  
**THE A. E. STALEY  
 MANUFACTURING COMPANY  
 DECATUR, ILLINOIS**  
 W. G. Reynolds, Manager of Personnel  
 J. M. Richey, Editor

**WHISTLING IN THE DARK**

You have chuckled at the small boy who whistled to bolster his courage as he trod his way through the dark with trembling steps. Perhaps it even struck a sympathetic note in your heart as it beat out memories of fears you didn't understand.

Personal safety has long had its dark graveyards that people whistled by. When our ancestors lived in caves, they whistled by the rocks whose spirits they feared. It never dawned upon them that their injuries were caused by negligence and lack of foresight on their own part.

Today the cause of Safety has spotlighted the dark spots. Knowing where the hazards are is ninety percent of the battle. But,—knowing does not insure that there will be no accidents. People will walk through the dark whistling, "It can't happen to me."

Take a look at any accident report from our Safety Director's office. Accidents bunch around certain departments. The causes are well known, past experience even tells about how many to expect. Yet,—accidents continue to happen.

The good work of our Safety Director, and the Foreman of a department such as the Extra Board, for example, cannot bear results unless new men who don't know, or old hands, who won't know, are taken in hand by old timers and taught how to avoid accidents.

Our vacation schedule this year will bring an unusually large number of men into our plant who will need the help of old timers. If the old hands, *whistle in the dark*, our accident records will suffer. For the sake of the old timer's safety, as well as the new hand, it is import-

ant that attention be given to safety.

The worst, and best, thing about safety is that its results affect the well being of the learner, and the teacher.

Old timer, help the new man for your sake, as well as his. If you catch his whistling in the dark, teach him the tune that goes, "Safety First will make you last."

**Social Security & You**

The preceding discussions on Social Security have outlined the provisions set up to determine the eligibility of retired workers, or their survivors, under the terms of the Social Security Act, and the amounts payable to them as related to various incomes.

This article is of particular interest to the group of people who are now at retirement age or who will soon arrive at that age.

Suppose we take the case of an individual who is qualified for benefits and who has now reached age 65.

Under the provisions of the law, he may elect to continue to work, or to retire.

**If He Retires**

If he elects to retire, he should contact his local Social Security Office, or preferably our Financial Department who will assist him in completing the necessary forms.

He will then begin to receive monthly checks from the Government fund. These will continue as long as he lives. Upon his death, his wife, if she is age 65 or over, or dependent children under 18, and dependent parents if they be living, will continue to receive a monthly check. The amount of the monthly check will depend upon the size of the husband's primary benefit.

Retirement consists of notifying the company that you wish to retire under the conditions of the Social Security Act. Persons who retire must sign a statement agreeing to notify the government if they earn \$15 or more during any one month after retirement. His monthly benefit check will be delivered to him, upon retirement,

(Continued on Next Page)



**THE  
 KERNEL**



Being at work was just about the safest place a person could be in 1939, according to the National Safety Council figures. Motor vehicle fatalities numbered 32,600. Home accidents 32,000. Occupational accidents 16,000.

\* \* \*

During 1939 more deaths resulted from falls in the home than from all other occupational causes.

\* \* \*

*If you don't look where you step, you better not put your best foot forward.*

\* \* \*

Last year's economic loss due to accidents was almost 3-1/3 billion dollars.

\* \* \*

Approximately 8,800,000 persons received non-fatal injuries in accidents during 1939.

\* \* \*

*Some are born to trouble, others have it thrust upon them, but some look for it by violating safety rules.*





The Staley Fellowship Club is sponsoring a doubles tourney for Staley bowlers at Hill's Bowling Alleys on Saturday, April 13. Trophies will be provided for first place winners, with the prize money offerings to be distributed as follows:

Winning team .....	\$10.00
Second High team .....	8.00
Third High team .....	4.00
Fourth High team .....	2.00

\$2.00 in prize money will also be distributed to other high ranking teams on the basis of their position as long as the money lasts.

Special prizes have also been provided for the high individual game and the high individual series, amounting to \$2.00 and \$4.00 respectively.

Staley bowlers who wish to enter the tourney should select their partners and register at the Time Office at once by paying their entry fee of \$1.00.

Bowling will commence at 2:00 o'clock in the afternoon, and continue into the evening, until all entries have had an opportunity to roll.

The Handicap bowling tournament sponsored by The Staley Fellowship Club Athletic Committee composed of Gene Roberts, Chas. Fitch, Chet Boyles, Joe Hilberling and Chairman Bill Brumaster scored a hit with eighty entries who competed for the prize money.

Big Bill Brumaster, chairman of the event, enjoyed one of his best evenings to collect the "Oscar" for first prize and the \$10.00 that went to high man in the two day session.

Chas. Yonikus departed from the tournament, five dollars the richer for his 681 that netted him second place and the silver "Oscar II".

Bob Sherman took third prize of three dollars with his 679 and John Hanson captured fourth place for two dollars. Winners of one dollar prizes were Gale Garrett, B. Coulson, R. Devore, J. Anderson, Andy White, Dwight James and Roy Larson.

## SOCIAL SECURITY (Continued)

during every month that he does not earn \$15 or more.

### *If He Works*

If the individual does not elect to retire, he may continue to work. While working, credits are earned which will enable the individual to receive a larger monthly benefit when he does retire.

### *Here Is The Rub*

The retirement provision of the Social Security Act was designated with two purposes in mind: to provide old age or retirement insurance, and to pave the way to retirement for older people so that more of the 550,000 persons who are annually reaching working age would be able to find employment.

The second of these two objectives is not being entirely realized. Older persons have not been taking advantage of their opportunity to retire. Probably this is the case because too much emphasis has been placed upon the portion of the Act which states that those who remain in employment will find their monthly benefits increased when they do retire. The result has been that many who are eligible to retire have been staying on the job in the expectation that retirement payments would be boosted much higher by continuing to work.

This is *not* the case. Government tables show that these increases only average about 25c per month for each additional year worked.

### *Amount of Income*

If you are one who must decide to retire or not to retire, here is the way it figures:

You have been working for Staley's for the last three years. That gives you the required three year coverage. Let's say you have earned a monthly wage somewhere between \$100 and \$125. That means a monthly check from the Government of about \$27. If your wife is also 65, another \$13 will be added to your monthly check. If you have any dependent children under 18, or dependent parents, another \$13 will be added for each of them until your maximum retirement benefits have been reached.

If you and your wife are the only persons to be considered, the monthly check will be about \$40. You may add to this income from part time employment up to \$15 per month, giving you a monthly retirement income of \$55.

These benefits are payable wherever you choose to live after you retire. If you want to go to your family farm in Missouri or Kentucky, it makes no difference to the Government.

The only condition which you must satisfy if you are otherwise qualified, is that you retire from work. This answers the question which has often been asked concerning the possibility of benefit payments to a wife where the husband does not retire. If the husband has reached age 65 and his wife is age 65 or older, and the husband does not retire, no benefit payments are made to her. Benefit payments for her and for you, depend upon your retiring.

### *The Lump Sum Payment*

The lump sum payment that was provided by earlier Social Security legislation has been wiped out by more recent legislation. If you happen to be one of those who received a lump sum payment, you may still retire and are entitled to the payments mentioned above. **HOWEVER**, deductions will be made from your first checks until the lump sum you received has been made up.

Suppose, for example, you received a lump sum payment of \$100 when you reached age 65. The Government now allows you to retire, and suppose also, your retirement payments would amount to \$50. Your first two checks would be withheld to make up the \$100 you received. After the second month, you would begin to receive a check for \$50 and would receive that amount as long as you lived. Thereafter, your wife, if she meets the provisions of the Act already outlined, would continue to receive a monthly check as long as she lives.

### *Employees . . .*

Be sure to report sickness within 48 hours after the first date of illness—